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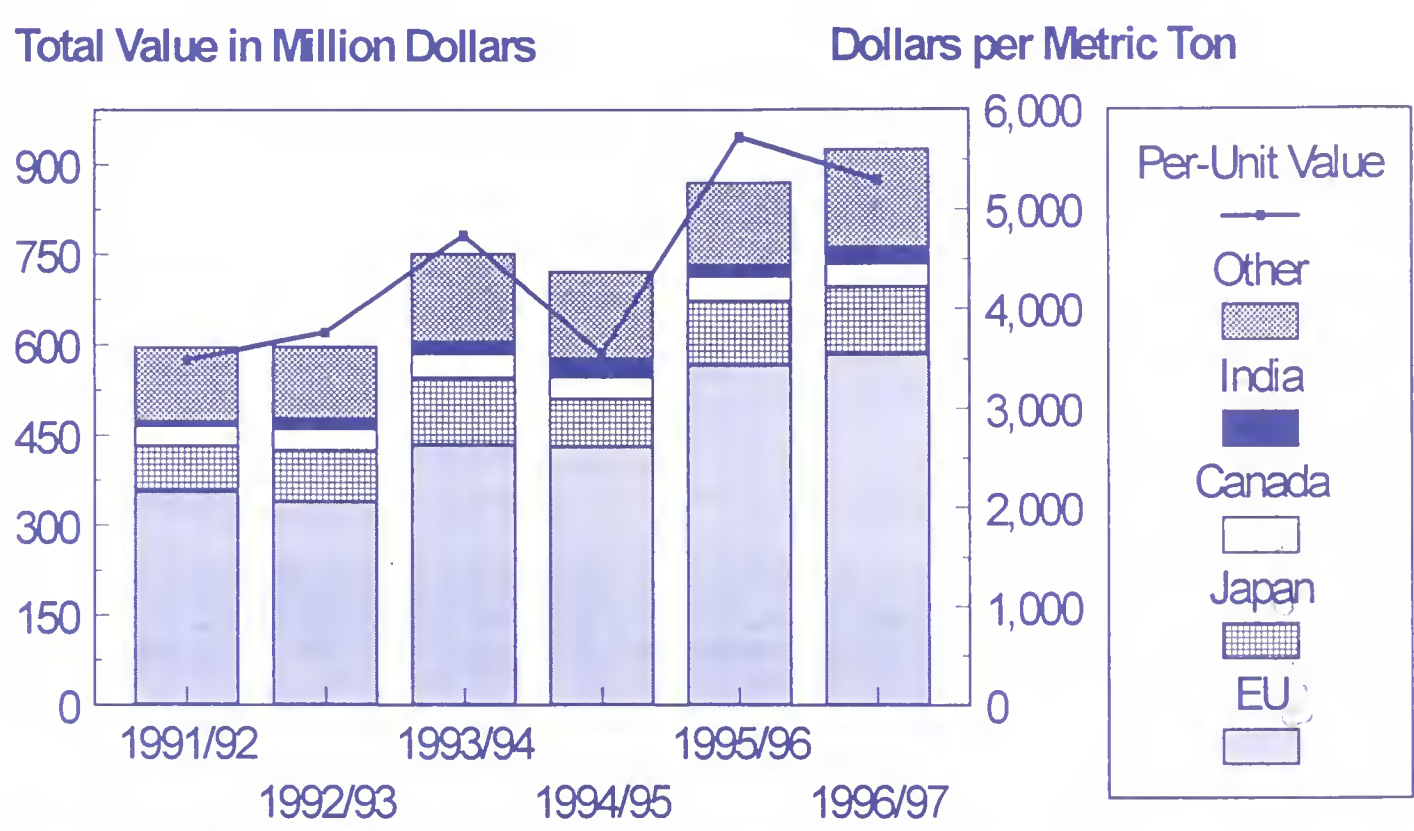
United States  
Department of  
Agriculture

Foreign  
Agricultural  
Service

Circular Series  
FHORT 09-97  
October 1997

# World Horticultural Trade and U.S. Export Opportunities

## Almond Exports Reached Record Value in 1996/97



Source: U.S. Bureau of Census  
Marketing Year is July-June

The value of U.S. almond exports (shelled, prepared or preserved, and in-shell) reached a record \$925 million in marketing year 1996/97 (July -June), up 6 percent from the previous year. Relatively small world supplies, due to sharply reduced carry-in stocks and robust demand, continued to keep prices strong. Overseas manufacturers of bakery goods, breakfast cereal, candy, and ice cream purchased U.S. shelled almonds even at higher prices, because they could not easily substitute other tree nuts in their recipes. Almonds are the largest single U.S. horticultural export. Virtually all from California, two thirds of California's production goes to export. Market Access Program funds have helped the California almond industry expand almond exports over the last 10 years. The European Union is the largest U.S. market, accounting for 63 percent of the total value of U.S. almond exports. Japan and Canada are the second and third largest markets, accounting for 12 percent and 4 percent, respectively.

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**ANALYSIS**

Sam Rosa	202-720-6086	Fresh deciduous fruit, apple juice, olives, stone fruit, and CBI
Brian Grunenfelder	202-690-2702	Trade policy, food safety, and plant health group leader
Bill Janis	202-720-0897	Fresh and processed potatoes, tree nuts, and tropical fruits
Bob Knapp	202-720-4620	Canned deciduous fruit and kiwifruit
Emanuel McNeil	202-720-2083	Fresh and processed vegetables, melons, bananas, nursery products, and cut flowers
Debra A. Pumphrey	202-720-8899	Coffee, cocoa, spices, essential oils, ginseng, and trade forecasts
Stephanie Riddick	202-720-9792	Dried fruit, avocados, beer, hops, berries, and circular coordinator
Joe Somers	202-720-2974	Situation and outlook group leader, processed citrus, trade forecast coordinator, FAO citrus liaison, and circular editor
Debbie Seidband	202-720-6877	Sugar, honey, and fresh citrus
Yvette Wedderburn Bomersheim	202-720-9903	Wine and brandy, table grapes, GSM-102 export credits, NAFTA coordinator and supplier credits
Janise Zygmunt	202-720-3423	Organics

**MARKETING**

Ted Goldammer	202-720-8498	Fresh citrus and products, hops, and potatoes
Pamela McKenzie	202-720-8495	Canned deciduous fruit, grape juice, cranberries, kiwifruit, and honey
Steve Shnitzler	202-720-8495	Dried fruit, avocados, ginseng, fresh deciduous fruit and cut flowers
Gina Castelnovo	202-720-0898	Wine, brandy, berries
Kelly Strzelecki	202-720-0911	Organics, fresh vegetables, tomatoes
James Carlson	202-720-7931	Fresh deciduous fruit



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### Export Summary

U.S. exports of horticultural products to all countries in July totaled \$886.4 million, up 7.8 percent from the same month a year earlier. Eleven out of 15 categories registered increases. Categories with the most significant increases in July were wine (up \$14.7 million or 61 percent), frozen vegetables (up \$8.4 million or 28 percent), fresh non-citrus fruit (up \$36.9 million or 23 percent) and fresh vegetables (up \$18.3 million or 22 percent). Categories with the most significant decreases were tree nuts (down \$28.5 million or 35 percent), and fruit/vegetable juices (down \$5.7 million or 10 percent). During the first 10 months (October-July) of fiscal year 1997, the total value of U.S. horticultural exports was \$8.8 billion--6 percent above the same period last year.

### Change in back trade table format

The export/import tables in the back of this circular have been changed to reflect fiscal year rather than marketing year trade data. However, marketing year data can still be derived since monthly data will continue to be included in the tables.

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All measures not otherwise noted are metric. One kilogram (kg.) = 2.2046 pounds,  
1 metric ton = 2,204.62 pounds, 1 liter = 0.2642 gallon,  
1 hectoliter (hl.) = 26.42 gallons, and 1 hectare (ha.) = 2.471 acres.

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U.S. Exports of Selected Horticultural Products

Name		Quantity					Values (1000 Dollars)				
		Jul	Jul	Oct-Jul	Oct-Jul	Oct-Sep	Jul	Jul	Oct-Jul	Oct-Jul	Oct-Sep
Group	& Product	FY 1996	FY 1997	FY 1996	FY 1997	FY 1996	FY 1996	FY 1997	FY 1996	FY 1997	FY 1996
Fresh Citrus MT											
	Grapefruit	15,161	14,523	485,804	470,206	497,339	8,751	7,318	251,994	233,223	258,858
	Lemons	11,099	9,783	116,525	110,503	132,269	11,975	14,088	99,171	105,141	114,653
	Oranges, Incl. Im	22,587	29,975	480,706	551,415	513,630	12,288	16,876	266,785	299,780	287,699
	Other Citrus	409	478	29,386	27,869	30,208	261	303	24,292	23,197	24,774
	Subtotal:----	49,256	54,758	1,112,421	1,159,994	1,173,446	33,275	38,584	642,242	661,341	685,985
Fresh Fruit, Non-Citrus MT											
	Apples	33,552	55,392	493,390	617,134	564,953	22,570	31,287	321,526	367,280	371,337
	Avocados	570	451	8,480	5,425	10,090	1,183	855	10,297	7,578	12,342
	Cherries Swt &trt	10,529	11,564	32,839	36,540	34,702	35,293	35,435	126,964	134,109	130,807
	Grapes	15,953	27,389	145,033	127,236	240,097	21,895	34,036	188,608	185,792	303,291
	Kiwifruit	82	194	5,190	5,284	5,315	88	193	7,214	6,856	7,378
	Melons	55,805	53,525	164,901	172,190	223,273	16,014	16,566	60,453	63,205	80,607
	Papaya	737	508	7,190	5,715	8,274	1,713	1,374	16,350	14,506	19,100
	Peaches & Nectrns	20,858	34,049	48,640	69,650	74,822	21,179	28,106	49,034	63,393	71,900
	Pears	4,973	6,179	124,238	100,515	144,426	3,768	3,914	71,197	61,623	84,460
	Plums/Prunes	21,150	27,166	32,204	44,044	67,193	16,648	21,471	29,506	37,477	60,698
	Strawberries	4,865	5,236	44,740	43,451	53,693	8,356	11,004	72,673	75,891	91,674
	Other Non-Citrus	5,492	6,360	40,262	45,883	47,787	9,018	10,421	51,855	60,815	62,554
	Subtotal:----	174,566	228,012	1,147,104	1,273,067	1,474,624	157,726	194,662	1,005,677	1,078,525	1,296,148
Can/Prep Fruit MT											
	Cherries, Tart Cn	300	832	5,864	4,321	6,270	342	1,054	6,811	5,633	7,406
	Fruit Mixtures	1,187	1,350	20,992	19,223	26,876	1,387	2,344	24,494	23,316	31,614
	Marachino Cherry	586	348	7,159	4,107	7,756	1,265	730	12,773	8,545	13,925
	Peaches, Canned	621	919	15,326	14,109	17,777	701	946	14,766	13,887	17,250
	Pineapple, Canned	144	198	2,847	3,216	3,339	143	194	2,626	2,975	3,113
	Other Canned Frui	3,714	4,007	38,302	37,375	45,596	4,480	4,394	43,234	43,527	52,142
	Other Prep/Preser	7,098	5,488	66,380	65,915	77,272	6,882	6,078	66,908	67,421	78,708
	Subtotal:----	13,650	13,142	156,871	148,266	184,885	15,199	15,740	171,612	165,303	204,158
Oried Fruit MT											
	Prunes, Oried	4,760	5,626	51,344	55,747	62,548	10,850	11,435	115,547	115,311	139,073
	Raisins, Oried	10,493	9,064	93,577	92,569	118,824	17,072	16,385	158,233	163,102	200,420
	Other Oried Fruit	1,255	1,174	18,380	13,763	22,411	3,312	3,244	44,670	41,189	55,474
	Subtotal:----	16,508	15,864	163,301	162,078	203,783	31,234	31,063	318,450	319,602	394,967
Frozen Fruit MT											
	Blueberries, Froz	351	872	8,406	6,291	13,785	615	2,016	13,506	12,906	18,713
	Strawberries, Fro	2,881	2,572	18,407	17,334	21,890	3,527	3,221	24,001	22,099	28,346
	Other Frozen Frui	3,487	3,183	23,906	17,936	28,612	4,015	3,855	30,459	23,267	36,707
	Subtotal:----	6,719	6,626	50,719	41,561	64,287	8,157	9,092	67,967	58,272	83,766
Fruit/Veg Juices KL											
	Grapefruit Ju, Cn	5,811	7,164	52,946	53,147	63,393	4,816	3,180	37,113	36,088	43,790
	Orange Juice, Con	68,304	22,330	270,056	310,687	326,175	17,676	12,226	137,557	148,054	163,945
	Orange Juice, Not	14,380	13,237	130,415	148,392	152,862	10,228	9,140	94,244	104,088	109,185
	Other Juices	36,780	43,126	408,078	380,895	489,240	27,239	29,717	293,435	281,865	348,225
	Subtotal:----	125,275	85,858	861,495	893,122	1,031,670	59,960	54,263	562,349	570,095	665,145
Fresh Vegetables MT											
	Asparagus, Fr, Ch	641	511	13,696	14,358	14,344	2,537	2,293	48,975	46,958	51,666
	Broccoli	9,786	10,414	114,958	116,153	129,396	6,955	8,002	74,035	80,946	84,418
	Cauliflower	9,484	6,313	92,217	79,076	107,457	6,221	4,521	61,688	51,658	71,619
	Celery	9,067	9,756	105,890	106,204	116,728	3,047	5,157	34,752	43,699	38,886
	Lettuce, Fr Chld	14,509	15,345	249,741	263,102	286,294	6,893	8,557	116,940	128,516	132,876
	Onions	15,541	23,546	206,931	212,572	266,097	5,766	8,118	63,929	75,870	83,413
	Peppers	6,716	7,269	54,403	58,011	58,504	4,908	6,536	43,425	48,791	46,467
	Tomatoes	16,424	18,940	111,260	121,997	131,285	9,682	13,174	88,568	102,489	100,428
	Other Vegetables	95,245	112,978	611,051	709,071	681,271	35,984	43,960	329,788	357,082	369,553
	Subtotal:----	177,413	205,071	1,560,147	1,680,543	1,791,376	81,993	100,318	862,100	936,007	979,327

U.S. Exports of Selected Horticultural Products

Name		Quantity					Values (1000 Dollars)				
Group	& Product	Jul	Jul	Oct-Jul	Oct-Jul	Oct-Sep	Jul	Jul	Oct-Jul	Oct-Jul	Oct-Sep
		FY 1996	FY 1997	FY 1996	FY 1997	FY 1996	FY 1996	FY 1997	FY 1996	FY 1997	FY 1996
<hr/>											
Veg Canned MT											
	Ketchup	2,583	3,122	34,099	34,032	41,143	2,141	2,346	25,667	26,102	30,851
	Sweet Corn, Canne	16,583	18,233	144,946	180,228	168,615	13,601	15,385	116,451	148,458	136,983
	Tomato Paste	8,997	10,076	78,449	107,461	101,059	6,337	5,950	61,824	74,942	77,393
	Tomato Sauce	7,561	8,591	70,662	72,223	84,053	6,790	7,892	66,809	69,771	79,868
	Other Can Veg	22,611	25,679	209,203	224,621	253,825	25,746	29,917	261,983	282,390	315,358
	Subtotal:----	58,335	65,701	537,359	618,565	648,696	54,615	61,490	532,734	601,663	640,453
Frozen Vegetables MT											
	Frozen French Fry	28,412	35,706	289,558	332,068	350,487	20,767	26,405	211,881	246,906	256,185
	Fzn Swt Corn	4,346	6,388	50,305	53,684	59,253	3,880	5,141	43,021	46,682	50,829
	Other Pot Fzn	1,419	1,407	16,152	26,126	20,772	1,356	1,362	14,188	18,596	17,868
	Other Fzn Veg	5,081	6,226	59,984	60,455	71,480	4,324	5,787	53,554	55,266	63,306
	Subtotal:----	39,258	49,726	415,999	472,333	501,991	30,326	38,695	322,643	367,451	388,188
Veg, Dehyd MT											
	Garlic Dehyd.	738	1,048	7,723	9,719	9,622	1,627	2,318	17,587	21,419	21,690
	Onions, Dehyd.	2,644	2,597	25,087	26,991	30,465	6,466	6,127	58,319	63,401	70,479
	Potatoes, Dehyd	4,068	4,885	41,564	40,403	50,241	5,152	4,788	46,345	41,135	57,054
	Other Dehyd Veg	5,973	6,531	46,241	57,652	55,708	7,237	11,366	68,931	91,193	82,287
	Subtotal:----	13,423	15,060	120,614	134,765	146,037	20,482	24,598	191,182	217,148	231,509
Tree Nuts MT											
	Almonds, Unshld	921	184	12,939	14,284	19,609	2,199	433	31,818	34,568	47,853
	Pistachio, Unshld	245	330	9,513	4,373	10,231	809	1,735	33,889	19,588	36,474
	Walnuts, Shld	881	1,223	18,125	20,768	21,139	3,829	3,444	63,415	64,471	74,538
	Walnuts, Unshld	113	100	55,850	49,385	62,144	247	180	107,512	105,530	121,252
	Other Nuts	3,485	4,426	63,040	55,542	73,592	11,239	13,133	176,053	159,742	206,474
	Almonds, Sh/Prep	18,977	6,643	240,452	121,571	282,227	62,380	33,233	681,240	630,555	894,225
	Subtotal:----	24,623	12,906	399,919	265,924	468,942	80,702	52,156	1,093,927	1,014,455	1,380,816
Nusery Products MIXED											
	Cut Flowers	0	0	0	0	0	3,539	3,510	38,078	40,836	46,529
	Other Nursery	0	0	0	0	0	7,540	9,336	136,647	150,275	154,613
	Subtotal:----	0	0	0	0	0	11,079	12,846	174,725	191,112	201,142
Hops & Products MT											
	Hop Extract	188	134	3,301	2,881	3,751	3,095	2,821	53,489	48,045	60,224
	Hop Pellets	153	484	5,128	5,612	5,549	1,120	4,643	27,865	30,913	30,441
	Hops, Mfsp	95	73	2,707	1,774	2,860	819	597	15,574	8,825	16,847
	Subtotal:----	436	692	11,136	10,267	12,160	5,034	8,061	96,928	87,784	107,512
Wine KL											
	Grape Wines	12,585	18,959	125,098	157,958	157,116	22,664	37,028	225,833	295,430	287,482
	Other Wine Prod	1,265	1,254	10,865	11,679	12,896	1,476	1,844	14,375	17,345	17,212
	Subtotal:----	13,851	20,212	135,963	169,637	170,011	24,140	38,871	240,208	312,775	304,694
Miscellaneous MIXED											
	Beer & Beverages	69,679	54,043	647,502	564,393	744,403	43,961	34,176	390,533	353,326	452,774
	Edible Preparatio	17,989	16,670	172,552	173,818	208,291	68,633	70,646	658,446	775,953	813,101
	Ginseng	16	62	816	905	893	1,071	2,411	71,498	68,652	77,527
	Potato Chips	3,971	3,221	50,651	44,518	59,922	11,285	9,048	145,124	121,364	166,159
	Other Misc	0	0	0	0	0	83,143	89,707	772,710	924,729	946,032
	Subtotal:----	91,655	73,997	871,520	783,634	1,013,508	208,093	205,988	2,038,312	2,244,025	2,455,592
	Grand Total:						822,015	886,429	8,321,058	8,825,558	10,019,403



U.S. Imports of Selected Horticultural Products

Name		Quantity					Values (1000 Dollars)				
		Jul	Jul	Oct-Jul	Oct-Jul	Oct-Sep	Jul	Jul	Oct-Jul	Oct-Jul	Oct-Sep
Group	& Product	FY 1996	FY 1997	FY 1996	FY 1997	FY 1996	FY 1996	FY 1997	FY 1996	FY 1997	FY 1996
Fresh Fruit		MT									
	Apples	16,987	20,210	154,574	148,402	175,491	12,015	10,698	90,839	72,908	103,231
	Avocados	422	380	18,196	21,347	23,118	370	358	15,849	19,668	20,455
	Bananas	326,093	302,839	3,146,234	3,089,354	3,782,707	96,821	90,391	910,071	941,337	1,093,212
	Cantaloupe	1,143	1,943	333,457	394,270	333,902	267	262	105,883	129,936	106,031
	Grapes	3,383	855	340,354	350,566	341,098	5,724	1,069	344,593	385,778	344,799
	Kiwifruit	1,828	2,483	32,052	32,855	37,301	1,330	1,382	19,776	20,657	24,039
	Mangoes	30,333	32,738	154,365	168,663	166,058	13,028	13,668	94,621	113,572	100,039
	Peaches	0	3	40,847	41,358	41,287	0	3	30,688	32,601	31,085
	Pears	90	404	57,289	78,224	57,371	28	297	33,913	50,031	34,106
	Pineapples	12,238	13,069	109,158	135,164	128,547	5,077	5,436	39,150	60,788	47,758
	Strawberry	315	73	30,009	15,187	30,048	367	136	54,475	26,793	54,522
	Other Melons	903	891	327,406	382,370	327,524	155	160	92,716	96,043	92,781
	Other Fruit	48,884	50,641	442,970	468,115	538,529	29,379	29,380	214,390	241,481	263,393
	Subtotal:----	442,617	426,529	5,186,910	5,325,873	5,982,982	164,562	153,237	2,046,964	2,191,594	2,315,450
Dried Fruit		MT									
	Oried Apricots	320	331	12,243	9,083	14,069	683	870	25,783	25,367	30,639
	Ord Figs & Pst	84	697	4,695	3,011	5,044	67	513	6,535	4,810	7,188
	Other Oried Fruit	1,207	3,021	20,156	19,302	25,302	2,999	4,776	31,556	33,882	39,682
	Subtotal:----	1,612	4,048	37,094	31,396	44,416	3,749	6,159	63,875	64,058	77,510
Frozen Fruit		MT									
	Fzn Blueberries	488	606	5,756	10,180	10,472	588	1,226	7,584	20,660	16,085
	Fzn Strawberries	679	653	20,641	21,495	21,148	598	656	17,186	19,173	17,669
	Other Fzn Fruit	4,858	3,834	27,124	29,360	33,720	4,885	4,746	31,464	35,061	38,421
	Subtotal:----	6,026	5,093	53,520	61,035	65,340	6,072	6,628	56,234	74,894	72,175
Canned/Prep Fruit		MT									
	Canned Olives	6,661	7,632	61,171	63,938	72,282	17,643	16,235	152,884	153,063	181,991
	Canned Oranges	5,722	5,116	52,024	48,003	59,849	5,752	4,737	56,014	47,078	64,148
	Canned Peaches	1,885	2,344	13,923	25,741	17,062	1,303	1,569	9,788	17,284	11,726
	Canned Pineapples	31,558	29,860	251,962	234,436	306,266	21,841	21,008	158,678	163,560	195,435
	Mixed Fruit	2,783	3,359	40,502	43,521	46,109	2,750	3,789	37,141	43,723	42,609
	Prep/Pres Fruit	4,823	7,659	58,810	87,698	70,663	5,978	8,851	75,048	102,217	88,398
	Other Canned Frui	7,069	6,613	49,953	56,163	63,644	8,609	7,406	63,111	68,343	78,573
	Subtotal:----	60,501	62,583	528,345	559,499	635,875	63,875	63,595	552,664	595,267	662,879
Frt&Veg Juice SSE		KL									
	Apple Juice	95,110	85,799	737,938	983,603	856,697	35,929	25,243	283,508	324,330	327,267
	Fcoj	65,215	44,408	736,188	940,904	816,613	18,077	9,782	194,011	204,392	215,268
	Grape Juice	30,488	29,219	172,643	180,593	218,866	9,182	10,940	48,450	71,563	62,896
	Pineapple Juice	32,715	22,205	272,296	252,988	323,038	10,287	6,351	70,162	74,428	85,004
	Other Juices	27,941	31,736	193,798	252,432	238,164	13,125	15,569	114,803	144,000	139,504
	Subtotal:----	251,469	213,368	2,112,863	2,610,519	2,453,377	86,600	67,885	710,933	818,713	829,939
Fresh Vegetables		MT									
	Garlic	1,993	1,526	21,087	16,625	22,438	2,603	1,716	25,147	19,361	27,212
	Asparagus	2,670	3,753	27,233	31,411	33,333	3,832	5,303	48,458	54,494	58,156
	Bell Pepper	4,532	4,559	155,896	167,357	165,549	9,712	7,827	135,626	189,872	147,926
	Carrots	5,296	6,185	82,774	82,366	101,943	998	1,055	19,417	17,999	24,298
	Chili Pepper	6,887	6,478	74,354	76,052	104,009	3,174	3,200	42,614	37,492	51,477
	Cucumbers	8,675	7,500	288,754	291,887	295,907	3,792	3,560	112,367	94,728	115,608
	Onions	8,845	7,109	250,804	248,779	266,779	6,084	5,932	136,198	117,399	146,632
	Potatoes	6,776	6,429	461,792	294,916	489,908	1,722	1,333	93,040	53,184	98,581
	Squash	1,525	1,423	130,269	137,188	132,970	636	698	66,388	86,328	67,300
	Tomatoes	41,473	38,572	651,123	684,788	724,621	31,750	34,530	636,735	563,649	679,977
	Other Fresh Veg	32,477	33,373	374,515	378,210	435,237	16,133	17,348	204,214	225,401	234,033
	Subtotal:----	121,147	116,908	2,518,601	2,409,579	2,772,695	80,437	82,502	1,520,204	1,459,906	1,651,200



U.S. Imports of Selected Horticultural Products

Name		Quantity					Values (1000 Dollars)				
Group	& Product	Jul FY 1996	Jul FY 1997	Oct-Jul FY 1996	Oct-Jul FY 1997	Oct-Sep FY 1996	Jul FY 1996	Jul FY 1997	Oct-Jul FY 1996	Oct-Jul FY 1997	Oct-Sep FY 1996
Canned/Dehyd Vegetables MT											
	Cnd Artichokes	3,037	3,929	21,242	24,295	26,367	4,839	5,769	36,836	36,862	45,213
	Cnd Bamboo	1,822	1,199	21,424	21,667	27,392	1,859	1,130	21,304	19,890	27,056
	Cnd Mushrooms	6,120	5,669	45,566	57,593	56,569	12,151	10,248	95,768	100,779	115,561
	Cnd Pimiento	710	575	6,764	7,535	8,171	921	672	8,792	9,071	10,493
	Cnd Tomatoes	4,195	4,837	42,423	55,625	48,630	1,624	1,930	17,988	23,657	20,491
	Cnd Waterchnuts	3,429	2,688	35,105	28,816	39,633	3,030	1,755	27,241	22,581	31,746
	Tomato Pst & Sauc	1,223	1,919	30,524	30,050	34,204	2,165	2,751	28,133	37,373	31,648
	Oried Mushrooms	124	133	1,372	1,782	1,536	1,216	1,418	15,026	16,843	17,049
	Oried Tomatoes	509	521	4,994	5,646	6,106	1,957	1,982	18,736	21,538	23,027
	Other Dehy Veg	15,098	20,267	107,289	136,558	128,049	13,254	14,684	106,258	133,406	128,352
	Other Can Veg	15,361	19,511	172,825	202,983	211,272	14,705	17,729	164,167	177,504	198,012
	Subtotal: ---	51,628	61,248	489,528	572,549	587,930	57,722	60,069	540,249	599,503	648,648
Frozen Vegetables MT											
	Broccoli Fzn	12,010	11,122	157,541	142,888	181,663	6,961	6,776	87,294	88,867	102,188
	Cauliflower Fzn	458	409	16,389	16,651	18,351	312	334	10,118	12,478	11,559
	Potato Fzn	16,174	26,151	153,012	245,000	182,342	10,267	15,204	93,836	144,838	112,141
	Other Veg Fzn	16,179	25,460	138,598	169,782	209,638	7,907	9,521	87,786	110,570	105,353
	Subtotal: ---	44,820	63,142	465,541	574,320	591,994	25,447	31,836	279,034	356,753	331,241
Tree Nuts MT											
	Brazils Tot	697	1,376	6,141	8,210	7,821	1,492	2,918	12,334	18,342	16,613
	Cashews Tot	6,128	6,030	47,667	51,632	61,038	30,841	28,301	234,175	241,117	300,213
	Coconut	3,160	3,324	36,421	33,239	43,090	2,640	2,830	30,000	29,659	35,895
	Pecans	492	401	23,712	19,319	24,814	2,762	2,284	49,027	36,451	53,623
	Other Nuts	1,574	947	15,721	16,485	18,533	6,882	3,862	61,121	70,471	74,881
	Subtotal: ----	12,052	12,078	129,661	128,885	155,296	44,618	40,195	386,658	396,040	481,224
Nursey Products MIXED											
	Carnations	77,496	75,239	1,127,652	1,061,282	1,278,692	7,668	7,781	116,126	99,894	129,577
	Christmas Trees	1	0	2,125	2,258	2,126	8	0	18,092	20,220	18,094
	Chrysanthemus	45,731	38,606	578,238	526,748	676,248	6,488	6,843	76,817	76,660	91,982
	Roses	53,192	64,317	713,386	798,366	829,234	11,032	14,002	162,406	177,180	184,874
	Tulip Bulbs	4,085	10,254	90,801	95,378	341,260	395	860	11,975	10,984	42,074
	Other Cut Flowers	0	0	0	0	0	12,321	11,642	161,306	160,308	186,542
	Other Nursey Prod	0	0	0	0	0	11,754	10,821	220,102	237,286	277,365
	Subtotal: ----	180,505	188,417	2,512,202	2,484,032	3,127,560	49,665	51,949	766,825	782,532	930,508
Hops & Products MT											
	Hops & Pellets	19	0	5,302	5,477	5,365	34	0	37,502	37,567	37,979
	Other Hop Prod	4	0	503	187	503	31	8	3,688	1,339	3,699
	Subtotal: ----	23	0	5,804	5,664	5,867	65	8	41,191	38,906	41,678
Wine KL											
	Red Wine	14,468	16,718	125,943	150,996	150,951	54,070	60,663	474,126	570,712	565,708
	Sparkling Wine	2,215	1,493	25,338	23,794	31,069	24,286	19,187	252,104	265,899	313,991
	White Wine	9,260	10,105	88,879	96,252	106,568	33,289	36,675	297,110	344,183	360,701
	Other Wine Prod	5,671	9,307	34,115	82,185	47,705	11,637	16,374	91,274	161,244	119,764
	Subtotal: ---	31,613	37,623	274,276	353,228	336,294	123,283	132,898	1,114,613	1,342,038	1,360,163
Miscellaneous MIXED											
	Beer & Beverages	164,453	183,924	1,285,245	1,417,149	1,565,134	142,644	161,747	1,115,468	1,235,101	1,365,034
	Other Misc	0	0	0	0	0	132,908	118,702	1,088,274	1,156,620	1,307,570
	Subtotal: ----	164,453	183,924	1,285,245	1,417,149	1,565,134	275,553	280,449	2,203,742	2,391,721	2,672,604
	Grand Total:						981,648	977,409	10,283,183	11,111,925	12,075,218

U.S. Exports of Selected Horticultural Products

Name		Quantity					Values (1000 Dollars)				
Group & Product	Jun	Jun	Oct-Jun	Oct-Jun	Oct-Sep		Jun	Jun	Oct-Jun	Oct-Jun	Oct-Sep
	FY 1996	FY 1997	FY 1996	FY 1997	FY 1996		FY 1996	FY 1997	FY 1996	FY 1997	FY 1996
<hr/>											
Fresh Citrus MT											
Grapefruit	13,591	16,730	470,642	455,683	497,339		7,715	8,173	243,243	225,906	258,858
Lemons	11,872	11,869	105,426	100,721	132,269		10,585	11,612	87,196	91,053	114,653
Oranges, Incl Imp	38,319	55,562	458,119	521,441	513,630		21,247	30,577	254,497	282,905	287,699
Other Citrus	516	2,606	28,977	27,392	30,208		352	1,992	24,031	22,894	24,774
Subtotal:----	64,298	86,768	1,063,164	1,105,235	1,173,446		39,899	52,354	608,967	622,757	685,985
Fresh Fruit, Non-Citrus MT											
Apples	34,088	48,701	459,838	561,742	564,953		21,868	27,283	298,956	335,993	371,337
Avocados	677	568	7,911	4,974	10,090		1,347	1,047	9,114	6,723	12,342
Cherries Swt & Trt	9,060	10,970	22,309	24,976	34,702		42,485	42,796	91,671	98,674	130,807
Grapes	8,332	11,356	129,080	99,847	240,097		15,463	17,513	166,713	151,755	303,291
Kiwifruit	298	170	5,108	5,090	5,315		257	162	7,126	6,663	7,378
Melons	47,538	47,648	109,095	118,664	223,273		15,461	15,071	44,439	46,640	80,607
Papaya	851	522	6,453	5,207	8,274		2,084	1,396	14,637	13,131	19,100
Peaches & Nectrns	17,608	21,380	27,782	35,601	74,822		17,317	20,944	27,855	35,286	71,900
Pears	3,391	2,764	119,265	94,336	144,426		2,581	1,660	67,428	57,709	84,460
Plums/Prunes	6,977	12,780	11,054	16,878	67,193		7,565	11,207	12,858	16,006	60,698
Strawberries	5,616	5,676	39,875	38,216	53,693		10,056	11,101	64,317	64,888	91,674
Other Non-Citrus	6,058	7,946	34,770	39,523	47,787		10,889	11,464	42,837	50,394	62,554
Subtotal:----	140,494	170,481	972,539	1,045,054	1,474,624		147,372	161,645	847,951	883,863	1,296,148
Can/Prep Fruit MT											
Cherries, Tart Cn	323	413	5,565	3,489	6,270		318	507	6,469	4,579	7,406
Fruit Mixtures	1,999	1,993	19,805	17,873	26,876		2,432	2,283	23,107	20,973	31,614
Marachino Cherry	653	202	6,574	3,760	7,756		1,348	459	11,508	7,816	13,925
Peaches, Canned	1,259	1,515	14,704	13,190	17,777		1,247	1,487	14,065	12,940	17,250
Pineapple, Canned	164	298	2,703	3,018	3,339		185	288	2,483	2,781	3,113
Other Canned Fruit	3,439	3,860	34,589	33,367	45,596		3,767	4,149	38,755	39,133	52,142
Other Prep/Preserv	8,003	7,295	59,282	60,427	77,272		7,314	6,855	60,026	61,343	78,708
Subtotal:----	15,839	15,574	143,221	135,124	184,885		16,611	16,028	156,413	149,564	204,158
Oried Fruit MT											
Prunes, Oried	5,580	4,807	46,584	50,121	62,548		12,034	9,763	104,697	103,876	139,073
Raisins, Oried	9,008	7,776	83,084	83,504	118,824		14,976	14,435	141,161	146,718	200,420
Other Dried Fruit	1,473	922	17,125	12,589	22,411		3,583	3,056	41,357	37,946	55,474
Subtotal:----	16,062	13,505	146,793	146,214	203,783		30,593	27,253	287,216	288,539	394,967
Frozen Fruit MT											
Blueberries, Froz	398	681	8,056	5,419	13,785		626	1,594	12,891	10,890	18,713
Strawberries, Froz	1,491	2,832	15,526	14,762	21,890		1,728	3,604	20,475	18,878	28,346
Other Frozen Fruit	3,163	2,859	20,419	14,753	28,612		3,550	3,247	26,444	19,412	36,707
Subtotal:----	5,051	6,372	44,000	34,935	64,287		5,903	8,446	59,810	49,180	83,766
Fruit/Veg Juices KL											
Grapefruit Ju, Cnc	9,557	7,325	47,135	45,983	63,393		5,145	5,169	32,297	32,908	43,790
Orange Juice, Con	30,062	38,603	201,751	288,357	326,175		15,406	16,715	119,881	135,829	163,945
Orange Ju, Mt Con	14,373	14,470	116,035	135,155	152,862		10,079	10,416	84,015	94,948	109,185
Other Juices	42,164	41,963	371,299	337,769	489,240		25,955	31,430	266,196	252,147	348,225
Subtotal:----	96,156	102,361	736,220	807,264	1,031,670		56,584	63,730	502,389	515,832	665,145
Fresh Vegetables MT											
Asparagus, Fr, Ch	648	878	13,055	13,847	14,344		1,765	2,393	46,437	44,665	51,666
Broccoli	11,117	13,263	105,172	105,740	129,396		8,054	9,477	67,080	72,944	84,418
Cauliflower	9,186	6,894	82,733	72,763	107,457		6,477	4,612	55,467	47,137	71,619
Celery	11,050	12,039	96,823	96,447	116,728		3,641	4,403	31,705	38,542	38,886
Lettuce, Fr Chld	24,040	28,496	235,232	247,757	286,294		12,145	13,209	110,047	119,959	132,876
Onions	14,477	15,195	191,389	189,026	266,097		5,023	5,848	58,163	67,751	83,413
Peppers	6,893	6,736	47,688	50,742	58,504		5,301	5,278	38,517	42,255	46,467
Tomatoes	16,896	15,180	94,836	103,056	131,285		10,125	12,348	78,886	89,315	100,428
Other Vegetables	106,629	99,283	515,806	596,093	681,271		44,565	42,722	293,804	313,122	369,553
Subtotal:----	200,935	197,964	1,382,734	1,475,472	1,791,376		97,096	100,290	780,106	835,690	979,327

U.S. Exports of Selected Horticultural Products

Name		Quantity					Values (1000 Dollars)				
Group	& Product	Jun FY 1996	Jun FY 1997	Oct-Jun FY 1996	Oct-Jun FY 1997	Oct-Sep FY 1996	Jun FY 1996	Jun FY 1997	Oct-Jun FY 1996	Oct-Jun FY 1997	Oct-Sep FY 1996
Veg Canned MT											
	Ketchup	3,475	3,550	31,516	30,910	41,143	2,785	2,527	23,526	23,756	30,851
	Sweet Corn, Can	16,133	21,672	128,363	161,994	168,615	13,369	17,971	102,850	133,073	136,983
	Tomato Paste	9,582	9,173	69,452	97,385	101,059	7,349	6,187	55,487	68,992	77,393
	Tomato Sauce	7,347	6,719	63,102	63,632	84,053	6,846	6,394	60,019	61,879	79,868
	Other Can Veg	19,734	23,537	186,592	198,943	253,825	24,505	27,948	236,237	252,472	315,358
	Subtotal:----	56,272	64,651	479,025	552,864	648,696	54,855	61,028	478,119	540,173	640,453
Frozen Vegetables MT											
	Frozen French Fries	33,179	35,836	261,146	296,361	350,487	23,979	26,486	191,115	220,502	256,185
	Fzn Swt Corn	5,553	4,383	45,959	47,296	59,253	4,777	4,050	39,141	41,541	50,829
	Other Pot Fzn	1,751	2,389	14,733	24,719	20,772	1,627	1,936	12,831	17,234	17,868
	Other Fzn Veg	5,917	7,087	54,903	54,230	71,480	5,500	6,487	49,230	49,479	63,306
	Subtotal:----	46,400	49,694	376,742	422,607	501,991	35,883	38,959	292,317	328,756	388,188
Veg, Oehyd MT											
	Garlic Oehyd.	790	818	6,985	8,671	9,622	1,873	1,940	15,960	19,101	21,690
	Onions, Oehyd.	2,395	2,593	22,443	24,394	30,465	5,645	5,996	51,853	57,274	70,479
	Potatoes, Dehyd	3,970	3,211	37,496	35,519	50,241	4,949	3,142	41,192	36,347	57,054
	Other Oehyd Veg	4,753	5,256	40,267	51,121	55,708	6,997	8,693	61,694	79,827	82,287
	Subtotal:----	11,909	11,877	107,192	119,705	146,037	19,464	19,771	170,699	192,550	231,509
Tree Nuts MT											
	Almonds, Unshld	1,058	684	12,017	14,100	19,609	2,472	1,686	29,620	34,135	47,853
	Pistachio, Unshld	269	212	9,268	4,042	10,231	819	1,028	33,080	17,853	36,474
	Walnuts, Shld	1,304	1,831	17,244	19,546	21,139	4,963	3,999	59,586	61,028	74,538
	Walnuts, Unshld	347	77	55,737	49,285	62,144	623	190	107,265	105,351	121,252
	Other Nuts	4,531	5,020	59,555	51,116	73,592	13,403	13,835	164,814	146,610	206,474
	Almonds, Sh/Prep	23,445	6,803	221,475	114,929	282,227	74,297	34,922	618,860	597,322	894,225
	Subtotal:----	30,954	14,626	375,296	253,018	468,942	96,577	55,661	1,013,225	962,299	1,380,816
Nursery Products MIXED											
	Cut Flowers	0	0	0	0	0	3,401	4,043	34,540	37,326	46,529
	Other Nursery	0	0	0	0	0	10,141	10,878	129,107	140,939	154,613
	Subtotal:----	0	0	0	0	0	13,542	14,922	163,646	178,266	201,142
Hops & Products MT											
	Hop Extract	277	262	3,113	2,747	3,751	3,155	3,447	50,394	45,224	60,224
	Hop Pellets	322	317	4,975	5,128	5,549	1,988	1,633	26,745	26,270	30,441
	Hops, NFSP	132	4	2,611	1,700	2,860	1,485	57	14,755	8,228	16,847
	Subtotal:----	730	583	10,700	9,575	12,160	6,628	5,136	91,894	79,722	107,512
Wine KL											
	Grape Wines	15,275	18,514	112,512	138,999	157,116	28,590	34,754	203,169	258,402	287,482
	Other Wine Prod	1,876	1,154	9,600	10,425	12,896	2,729	1,730	12,900	15,501	17,212
	Subtotal:----	17,151	19,668	122,112	149,425	170,011	31,319	36,484	216,069	273,903	304,694
Miscellaneous MIXED											
	Beer & Beverages	79,895	70,288	577,823	510,350	744,403	48,006	42,779	346,573	319,150	452,774
	Edible Preparation	17,925	16,652	154,563	157,148	208,291	69,174	73,999	589,813	705,307	813,101
	Ginseng	21	19	799	843	893	844	712	70,427	66,241	77,527
	Potato Chips	6,032	3,430	46,679	41,297	59,922	19,716	9,841	133,839	112,316	166,159
	OTHER MISC	0	0	0	0	0	97,805	86,948	689,568	835,022	946,032
	Subtotal:----	103,874	90,389	779,864	709,637	1,013,508	235,545	214,279	1,830,220	2,038,036	2,455,592
	Grand Total:						887,871	875,986	7,499,042	7,939,129	10,019,403

U.S. Imports of Selected Horticultural Products

Name		Quantity				Values (1000 Dollars)				
Group & Product	Jun	Jun	Oct-Jun	Oct-Jun	Oct-Sep	Jun	Jun	Oct-Jun	Oct-Jun	Oct-Sep
	FY 1996	FY 1997	FY 1996	FY 1997	FY 1996	FY 1996	FY 1997	FY 1996	FY 1997	FY 1996
<b>Fresh Fruit MT</b>										
Apples	19,689	22,132	137,587	128,192	175,491	12,368	12,051	78,824	62,211	103,231
Avocados	282	231	17,774	20,967	23,118	270	240	15,479	19,311	20,455
Bananas	327,472	332,015	2,820,141	2,786,515	3,782,707	98,530	103,488	813,250	850,946	1,093,212
Cantaloupe	8,836	7,478	332,314	392,327	333,902	1,749	1,268	105,616	129,674	106,031
Grapes	32,277	44,107	336,971	349,711	341,098	48,232	54,296	338,869	384,710	344,799
Kiwifruit	3,639	5,091	30,223	30,372	37,301	2,036	2,356	18,447	19,275	24,039
Mangoes	39,929	40,441	124,032	135,924	166,058	17,951	25,839	81,593	99,903	100,039
Peaches	0	0	40,847	41,355	41,287	0	0	30,688	32,599	31,085
Pears	2,938	3,711	57,199	77,820	57,371	1,706	1,601	33,884	49,734	34,106
Pineapples	13,669	14,261	96,920	122,095	128,547	5,091	6,338	34,073	55,353	47,758
Strawberry	836	0	29,694	15,113	30,048	915	0	54,108	26,657	54,522
Other Melons	9,184	8,852	326,503	381,479	327,524	1,607	1,902	92,561	95,883	92,781
Other Fruit	37,928	41,633	394,087	417,473	538,529	15,281	15,184	185,010	212,101	263,393
Subtotal:----	496,678	519,952	4,744,293	4,899,345	5,982,982	205,734	224,562	1,882,402	2,038,357	2,315,450
<b>Dried Fruit MT</b>										
Dried Apricots	798	633	11,923	8,752	14,069	1,721	1,864	25,100	24,496	30,639
Ord Figs & Pst	436	236	4,611	2,314	5,044	514	216	6,468	4,297	7,188
Other Dried Fruit	1,795	1,880	18,949	16,281	25,302	3,091	3,913	28,557	29,106	39,682
Subtotal:----	3,029	2,749	35,482	27,347	44,416	5,327	5,993	60,126	57,899	77,510
<b>Frozen Fruit MT</b>										
Fzn Blueberries	183	693	5,267	9,574	10,472	254	1,406	6,996	19,434	16,085
Fzn Strawberries	2,141	2,691	19,961	20,842	21,148	1,831	2,459	16,588	18,517	17,669
Other Fzn Fruit	4,931	3,063	22,266	25,526	33,720	5,182	3,597	26,579	30,315	38,421
Subtotal:----	7,255	6,448	47,494	55,943	65,340	7,268	7,463	50,162	68,266	72,175
<b>Canned/Prep Fruit MT</b>										
Canned Olives	5,755	6,875	54,510	56,306	72,282	14,750	15,277	135,241	136,828	181,991
Canned Oranges	5,520	5,331	46,301	42,887	59,849	5,888	5,177	50,262	42,341	64,148
Canned Peaches	1,905	2,237	12,038	23,396	17,062	1,361	1,575	8,485	15,714	11,726
Canned Pineapple	28,149	23,176	220,404	204,576	306,266	16,844	16,482	136,837	142,552	195,435
Mixed Fruit	3,895	3,618	37,720	40,163	46,109	3,495	4,154	34,391	39,934	42,609
Prep/Pres Fruit	6,237	10,336	53,987	80,039	70,663	7,431	11,340	69,070	93,366	88,398
Other Canned Fruit	6,417	7,042	42,884	49,550	63,644	8,258	8,083	54,502	60,937	78,573
Subtotal:----	57,878	58,616	467,844	496,917	635,875	58,027	62,088	488,789	531,672	662,879
<b>Frt&amp;Veg Juice SSE KL</b>										
Apple Juice	105,720	118,407	642,828	897,804	856,697	36,668	34,370	247,578	299,087	327,267
FC0J	55,826	57,569	670,973	896,495	816,613	15,764	11,185	175,934	194,610	215,268
Grape Juice	22,012	40,630	142,155	151,374	218,866	6,593	15,907	39,268	60,623	62,896
Pineapple Juice	26,337	19,528	239,580	230,783	323,038	7,417	6,061	59,875	68,078	85,004
Other Juices	23,404	31,831	165,857	220,696	238,164	12,985	14,774	101,678	128,431	139,504
Subtotal:----	233,299	267,966	1,861,394	2,397,151	2,453,377	79,427	82,297	624,333	750,828	829,939
<b>Fresh Vegetables MT</b>										
Garlic	4,053	3,518	19,094	15,099	22,438	5,334	3,859	22,544	17,645	27,212
Asparagus	1,155	914	24,563	27,658	33,333	1,738	1,413	44,625	49,191	58,156
Bell Pepper	4,466	6,003	151,365	162,798	165,549	8,735	10,110	125,914	182,045	147,926
Carrots	5,164	6,517	77,477	76,181	101,943	830	1,018	18,418	16,944	24,298
Chili Pepper	4,015	7,719	67,467	69,574	104,009	1,909	4,488	39,440	34,292	51,477
Cucumbers	11,305	8,824	280,079	284,387	295,907	9,324	4,417	108,575	91,167	115,608
Onions	11,433	13,200	241,959	241,670	266,779	7,948	6,638	130,113	111,468	146,632
Potatoes	13,475	11,478	455,016	288,487	489,908	3,454	2,358	91,317	51,850	98,581
Squash	2,445	2,837	128,744	135,764	132,970	1,349	1,610	65,753	85,630	67,300
Tomatoes	38,952	54,316	609,651	646,216	724,621	62,171	46,790	604,985	529,119	679,977
Other Fresh Veg	20,045	21,230	342,039	344,837	435,237	11,199	13,014	188,081	208,053	234,033
Subtotal:----	116,509	136,556	2,397,454	2,292,672	2,772,695	113,992	95,714	1,439,767	1,377,404	1,651,200



U.S. Imports of Selected Horticultural Products

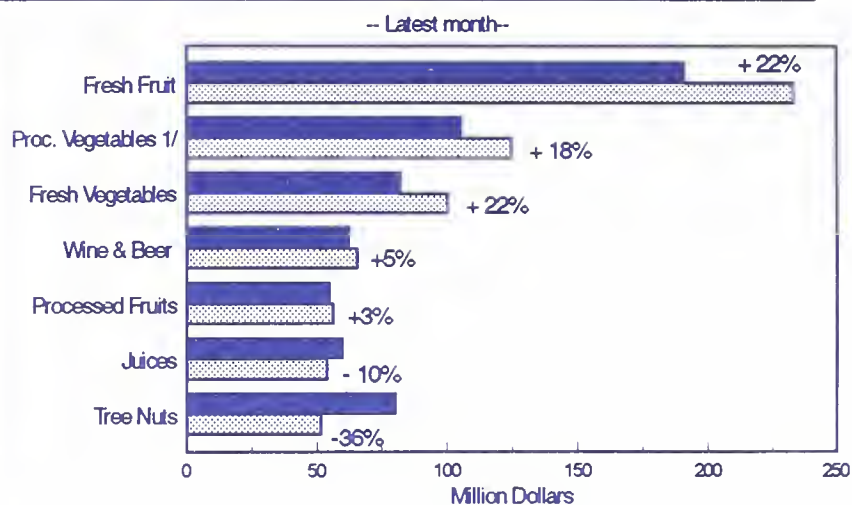
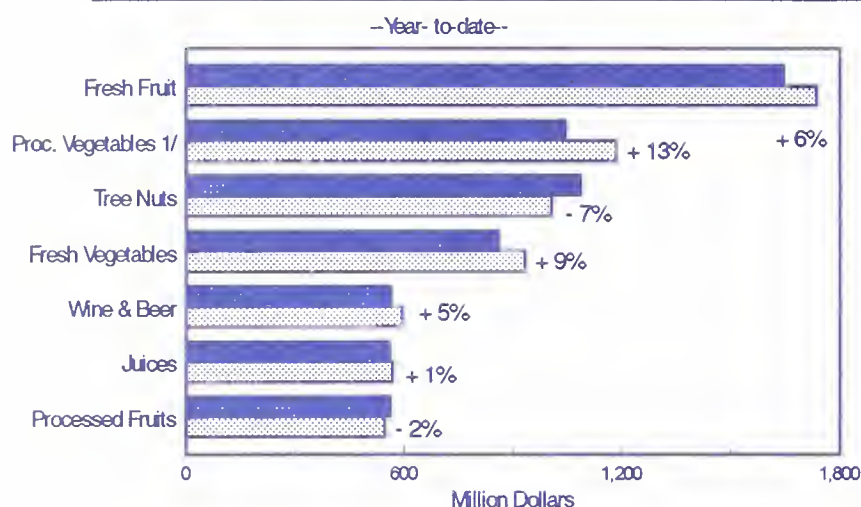
Name		Quantity					Values (1000 Dollars)				
Group	& Product	Jun	Jun	Oct-Jun	Oct-Jun	Oct-Sep	Jun	Jun	Oct-Jun	Oct-Jun	Oct-Sep
		FY 1996	FY 1997	FY 1996	FY 1997	FY 1996	FY 1996	FY 1997	FY 1996	FY 1997	FY 1996
Canned/Dehyd Vegetables MT											
	Cnd Artichokes	2,681	3,814	18,205	20,366	26,367	4,420	5,263	31,997	31,094	45,213
	Cnd Bamboo	1,346	889	19,603	20,468	27,392	1,361	894	19,445	18,760	27,056
	Cnd Mushrooms	5,794	5,980	39,446	51,924	56,569	10,760	11,044	83,617	90,531	115,561
	Cnd Pimiento	609	754	6,054	6,960	8,171	719	873	7,872	8,399	10,493
	Cnd Tomatoes	4,062	4,029	38,228	50,788	48,630	1,759	1,796	16,364	21,727	20,491
	Cnd Waterchnuts	5,663	3,657	31,676	26,128	39,633	4,594	2,560	24,211	20,826	31,746
	Tomato Pst & Sau	1,737	1,696	29,302	28,131	34,204	1,739	3,276	25,968	34,621	31,648
	Oried Mushrooms	193	227	1,247	1,650	1,536	1,594	1,777	13,810	15,425	17,049
	Oried Tomatoes	540	307	4,485	5,125	6,106	2,100	1,211	16,778	19,556	23,027
	Other Oehy Veg	10,067	11,599	92,191	116,290	128,049	10,610	12,781	93,004	118,721	128,352
	Other Can Veg	16,748	18,473	157,464	183,471	211,272	14,840	16,247	149,462	159,775	198,012
	Subtotal: -	49,438	51,424	437,900	511,300	587,930	54,495	57,722	482,527	539,434	648,648
Frozen Vegetables MT											
	Broccoli Fzn	8,908	11,640	145,532	131,766	181,663	5,038	7,107	80,332	82,091	102,188
	Cauliflower Fzn	369	377	15,931	16,242	18,351	258	270	9,807	12,144	11,559
	Potato Fzn	17,141	26,098	136,839	218,849	182,342	10,853	15,034	83,569	129,633	112,141
	Other Veg Fzn	11,136	30,569	122,419	144,321	209,638	9,230	10,550	79,879	101,049	105,353
	Subtotal: ----	37,554	68,685	420,721	511,178	591,994	25,379	32,961	253,586	324,917	331,241
Tree Nuts MT											
	Brazils Tot	1,406	1,491	5,444	6,834	7,821	2,449	2,967	10,842	15,423	16,613
	Cashews Tot	5,715	5,280	41,538	45,602	61,038	28,821	24,508	203,334	212,816	300,213
	Coconut	2,620	3,051	33,261	29,915	43,090	2,458	2,656	27,360	26,829	35,895
	Pecans	450	438	23,220	18,918	24,814	2,418	2,259	46,266	34,167	53,623
	Other Nuts	1,105	1,020	14,147	15,538	18,533	5,359	4,455	54,239	66,610	74,881
	Subtotal: ----	11,297	11,281	117,610	116,807	155,296	41,506	36,845	342,040	355,845	481,224
Nursery Products MIXED											
	Carnations	87,151	92,553	1,050,155	986,043	1,278,692	9,682	10,707	108,458	92,114	129,577
	Christmas Trees	37	0	2,124	2,258	2,126	17	0	18,084	20,220	18,094
	Chrysanthemus	50,257	41,549	532,508	488,142	676,248	6,470	6,234	70,330	69,817	91,982
	Roses	60,399	60,839	660,194	734,049	829,234	13,447	12,392	151,374	163,178	184,874
	Tulip Bulbs	1	0	86,715	85,125	341,260	2	0	11,580	10,124	42,074
	Other Cut Flowers	0	0	0	0	0	12,561	13,119	148,985	148,666	186,542
	Other Nursery Prod	0	0	0	0	0	11,918	14,479	208,348	226,465	277,365
	Subtotal: ----	197,845	194,941	2,331,696	2,295,617	3,127,560	54,095	56,932	717,159	730,584	930,508
Hops & Products MT											
	Hops & Pellets	71	887	5,283	5,477	5,365	505	5,333	37,468	37,567	37,979
	Other Hop Prod	16	0	498	187	503	339	0	3,657	1,331	3,699
	Subtotal: ----	87	887	5,781	5,664	5,867	844	5,333	41,125	38,898	41,678
Wine KL											
	Red Wine	12,672	18,764	111,476	134,278	150,951	48,226	66,575	420,056	510,050	565,708
	Sparkling Wine	1,885	1,692	23,123	22,301	31,069	19,718	22,219	227,817	246,712	313,991
	White Wine	8,592	11,385	79,619	86,147	106,568	29,512	39,547	263,821	307,508	360,701
	Other Wine Prod	5,489	9,872	28,444	72,879	47,705	12,319	17,509	79,636	144,870	119,764
	Subtotal: ----	28,639	41,714	242,662	315,605	336,294	109,775	145,849	991,331	1,209,140	1,360,163
Miscellaneous MIXED											
	Beer & Beverages	157,287	167,711	1,120,793	1,233,225	1,565,134	136,245	142,891	972,824	1,073,354	1,365,034
	Other Misc	0	0	0	0	0	110,267	118,610	955,365	1,037,918	1,307,570
	Subtotal: ----	157,287	167,711	1,120,793	1,233,225	1,565,134	246,512	261,501	1,928,189	2,111,272	2,672,604
	Grand Total:						11,002,381	11,075,259	9,301,536	10,134,516	12,075,218

# U.S. Horticultural Product and Market Export Summaries

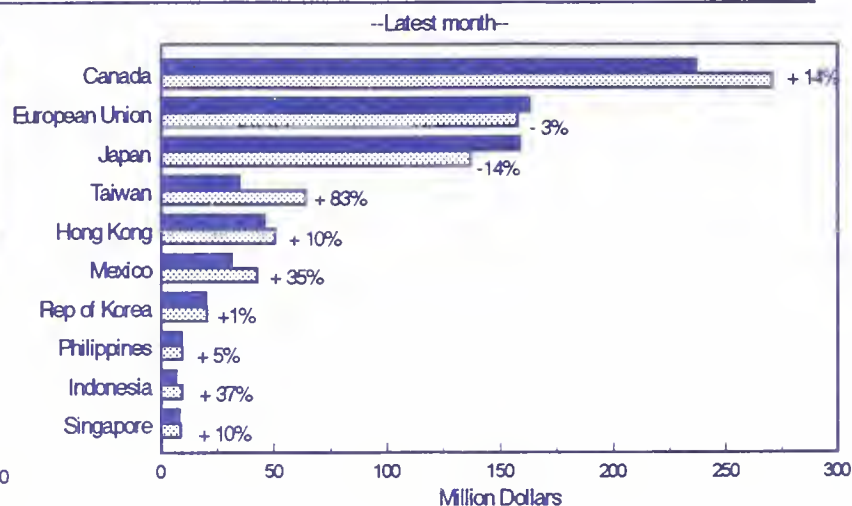
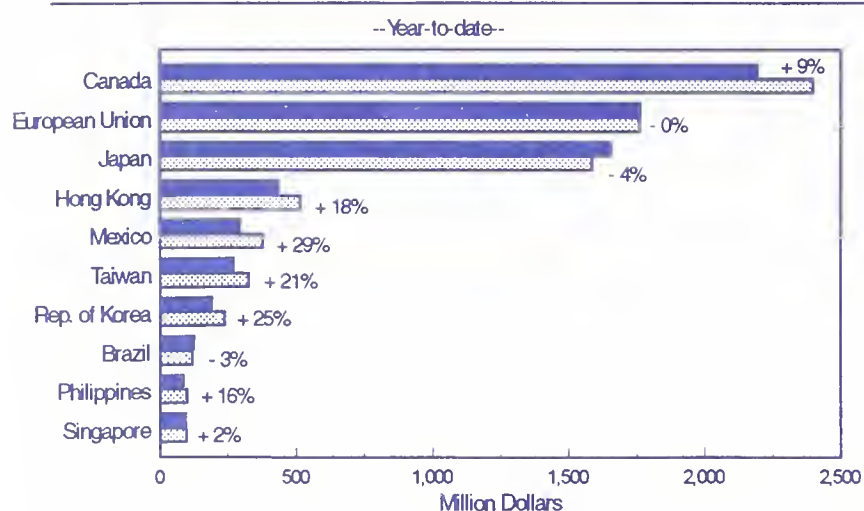
FY October-July and Latest Month Comparisons

■ FY 96 ■ FY 97

## Selected Product Summary



## Top Ten Market Summary



## **EXPORT NEWS AND OPPORTUNITIES**

### **USDA Announces 1998 GSM-102 Programs for Horticultural Products for Argentina and the East Caribbean**

As of September 22, the United States Department of Agriculture (USDA) has authorized credit guarantees for sales of U.S. agricultural products to Argentina and the East Caribbean Region under the Commodity Credit Corporation's Export Credit Guarantee Program (GSM-102) for fiscal year 1998. USDA should announce 1998 GSM-102 programs for other countries in early October.

USDA authorized \$16 million in credit guarantees for sales of U.S. agricultural commodities to Argentina under the 1998 GSM-102 program. Exporters may apply for credit guarantees on a first-come-first served basis to cover sales of potatoes and fresh fruit. Coverage up to 98 percent of the principal is offered on credit terms from 90 days to 3 years for horticultural products.

USDA has also authorized \$60 million in credit guarantees for sales of U.S. agricultural commodities in the East Caribbean Region--Barbados, Grenada, Guyana, St. Lucia, St. Vincent and the Grenadines, Suriname and Trinidad and Tobago--under the 1998 GSM-102 program. Of the \$60 million authorization, \$30 million of operational credit guarantees are available to U.S. exporters for sales of eligible commodities on a first-come-first served basis. Specific details for the unallocated amount of \$30 million will be issued later. Canned vegetables and fresh fruit are the horticultural products eligible under the East Caribbean GSM-102 program. Coverage up to 98 percent of the principal is offered on credit terms of 90 days to 3 years for the eligible horticultural products.

The GSM-102 program makes available financing for the sales of U.S. agricultural commodities overseas. USDA does not provide financing, but guarantees payments due from foreign banks. USDA typically guarantees 98 percent of the principal and a portion of the interest. The GSM-

102 program covers credit terms from 90 days to 3 years.

Under the program, once a firm sale exists, the qualified U.S. exporter applies for a payment guarantee before the date of export. The U.S. exporter pays a fee calculated on the dollar amount guaranteed, based on a schedule of rates applicable to different lengths of credit periods. The CCC-approved foreign bank issues a dollar-denominated, irrevocable letter of credit in favor of the U.S. exporter, ordinarily advised or confirmed by the financial institution in the United States agreeing to extend credit to the foreign bank. The U.S. exporter may negotiate an arrangement to be paid as exports occur by assigning the U.S. financial institution the right to proceeds that may become payable under the guarantee, and later presenting required documents to that financial institution. Such documents normally include a copy of the export report.

If a foreign bank fails to make any payment as agreed, the exporter or the assignee may file a claim with USDA for the amounts due and covered by the guarantee. USDA will pay the U.S. bank and will take on the responsibility of collecting the overdue amount from the foreign bank.

The table on page 15 presents FY 1998 allocations by country as of September 22 for various horticultural commodities and products.

### **USDA Announces 1998 Supplier Credit Guarantee Programs for Argentina and Jamaica**

On September 10, USDA authorized \$3 million in credit guarantees for sales of U.S. agricultural products to Argentina under the CCC's Supplier Credit Guarantee Program (SCGP) for fiscal year 1998. The allocation does not assign dollar amounts to any of the eligible commodities and provides buyers and sellers maximum flexibility in arranging the size of their transactions within the overall allocation. Exporters may apply for credit guarantees on a first-come-first-served basis to cover sales of eligible commodities. The following horticultural products are eligible under



the Argentina SCGP: tree nuts, fresh fruit, canned fruit, dried fruit, wine and brandy, fresh vegetables, frozen vegetables, and potatoes. Coverage up to 50 percent of the principal is offered on credit terms of 15, 20, 30, 45, 60, 90, 120, 150, and 180 days. No interest coverage is offered.

On September 15, USDA also authorized \$5 million in credit guarantees for sales of agricultural commodities to Jamaica under the SCGP for fiscal year 1998. Exporters may apply on a first-come-first-served basis to cover sales of the following horticultural products: fresh fruit, fresh vegetables, canned fruit, frozen vegetables, wine and brandy, dried fruits, tree nuts, and potatoes. Coverage up to 50 percent of the principal is offered on credit terms up to a maximum of 180 days.

The SCGP is unique because it covers short-term financing extended directly by U.S. exporters to foreign buyers and requires that the importers sign a promissory note in case of default on the CCC-backed payment guarantee. The SCGP emphasizes high-value and value-added products, but may include commodities or products that also have been programmed under the GSM-102 program.

The table on page 16 presents FY 1998 allocations by country and product as of September 22, 1997.

*Cautionary information for use of the accompanying GSM and SCGP tables: The tables reflect only exporter applications for guarantees that have been entered into the GSM and SCGP computerized system. At any given time, exporter applications are in process, and not all of those received have been entered into the system. Moreover, all applications are initially entered into the system on a provisional basis until price reviews have been completed, the guarantee fee has been received, and the written guarantee has been issued. Thus, some applications now in the system may in the future be removed, and the commodity balances correspondingly increased.*

Note: The GSM will consider requests to establish a SCGP and/or GSM Program for a country or region or amend an authorized program to include horticultural commodities and products which are currently not eligible. (For further information on the SCGP or GSM-102 Program for horticultural commodities, contact Yvette Wedderburn Bomersheim, 202-720-9903).



**FY 1998 GSM-102**  
**CREDIT GUARANTEE COVERAGE 1/**

<b>Country/Commodity</b>	<b>Announced Allocation (In Millions of Dollars)</b>	<b>Exporter Applications Received (In Millions of Dollars)</b>	<b>Balance (In Millions of Dollars)</b>
<b>ARGENTINA</b>	<b>16.0</b>	<b>0.0</b>	<b>16.0</b>
Fresh fruit 3/		0.0	
Potatoes		0.0	
<b>EAST CARIBBEAN REGION 2/</b>	<b>60.0</b>	<b>0.0</b>	<b>60.0</b>
Fresh fruit 1/		0.0	
Canned vegetables 5/		0.0	

1/ Coverage is detailed in FAS Program Announcements for all commodities, including those not listed as of September 22, 1997. FAS news releases are available on the Internet at <http://www.fas.usda.gov>. Unless otherwise noted, terms are FOB, 90-days to 3 years. 2/ Barbados, Grenada, Guyana, St. Lucia, St. Vincent, and the Grenadines, Surinam, Trinidad and Tobago. 3/Apples, apricots, avocados, blueberries, cherries, grapes, grapefruit, kiwifruit, lemons, melons, nectarines, oranges, pears, plums, peaches, raspberries, strawberries, tangerines. 4/ Asparagus, beans, carrots, corn, peas, tomatoes, and tomato paste.

**FY 1998**  
**SUPPLIER CREDIT COVERAGE 1/**

<b>Country/Commodity</b>	<b>Announced Allocation 10/ In Millions of Dollars)</b>	<b>Exporter Applications Received (In Millions of Dollars)</b>	<b>Balance (In Millions of Dollars)</b>
<b>ARGENTINA</b>	<b>3.0</b>	<b>0.0</b>	<b>3.0</b>
Tree nuts 2/		0.0	
Fresh fruit 3/		0.0	
Canned fruit 4/		0.0	
Dried fruit 5/		0.0	
Wine; brandy 6/		0.0	
Fresh vegetables 7/		0.0	
Canned vegetables 8/		0.0	
Frozen vegetables 9/		0.0	
<b>JAMAICA</b>	<b>5.0</b>	<b>0.0</b>	<b>5.0</b>
Fresh fruit 3/		0.0	
Fresh vegetables 7/		0.0	
Canned fruit 4/		0.0	
Canned vegetables 8/		0.0	
Frozen vegetables 9/		0.0	
Wine; brandy 6/		0.0	
Dried fruit 5/		0.0	
Tree nuts 2/		0.0	

1/Coverage is detailed in FAS Program Announcements for all commodities, including those not listed as of September 22, 1997. FAS news releases are available on the Internet at <http://www.fas.usda.gov>. 2/Almonds, hazelnuts, pecans, pistachios, and walnuts/. 3/Apples, apricots, avocados, blueberries, cherries, grapes, grapefruit, kiwi, lemons, melons, nectarines, oranges, pears, plums, peaches, raspberries, strawberries, and tangerines. 4/ Cocktail, peaches, pears, and tart cherries. 5/Raisins, prunes, dates, and figs. 6/ Wine and brandy. 7/ Asparagus, beans, broccoli, carrots, cauliflower, celery, corn, garlic, lettuce, onions, peppers, potatoes, and tomatoes. 8/ Asparagus, beans, carrots, corns, peas, tomatoes, and tomato paste. 9/ Beans, broccoli, carrots, corn, and spinach.

## **EXPORT NEWS AND OPPORTUNITIES**

### **First direct U.S. table grape shipment arrives in Chile**

The first container of California table grapes to be exported to Chile cleared quarantine inspection on August 22 and went on sale in Santiago supermarkets the following day, according to the agricultural attache in Santiago. This successful shipment concludes a prolonged effort by APHIS and FAS to get Chile to lower its quarantine barriers on grapes. While U.S. imports of table grapes from Chile exceed \$250 million annually, Chilean quarantine regulations until recently excluded the import of most fresh fruits from the United States. On May 14, 1997, Secretary of Agriculture Dan Glickman announced the opening of Chile as an export market for California table grapes. Chile's Ministry of Agriculture agreed to allow the importation of table grapes provided APHIS can certify the products are free of Mediterranean fruit fly. Industry sources estimate the opening of the Chilean market is worth \$2-3 million annually. While Chile also agreed in May to reduce phytosanitary barriers on California lemons, grapefruit, oranges and kiwifruit, rigid quarantine requirements still prevent the import of U.S. apples, pears and citrus from the states of Florida and Arizona.

### **New Zealand continues to open market to U.S. horticultural products; approves entry of mangoes**

New Zealand plant quarantine authorities announced on September 9 the finalization of an Import Health Standard which clears the way for the entry of U.S. mangoes. The favorable decision on mangoes follows last January's action by New Zealand to approve imports of U.S. asparagus and Florida citrus. New Zealand represents a growing market for U.S. horticultural products. During the first six months of 1997, U.S. exports of fresh fruits and vegetables were valued at \$7 million, up 40 percent from the same period in the preceding year. New Zealand's handling of phytosanitary-based market

access issues stands in stark contrast to that of its neighbor, Australia, which continues to maintain a highly restrictive plant quarantine trade policy. Most U.S. fresh horticultural products remain banned from Australia's market and efforts to address these restrictions have met with little success over the years.

### **U.S. grape shipments resume to Mexico; FAS and industry representatives find solution to Mexican labeling problem**

Meetings in September between U.S. and Mexican grape industry representatives, Mexican officials, and the Agricultural Minister-Counselor's office produced an amicable and successful solution to Mexico's recently enacted food labeling requirements which disrupted U.S. grape trade just as the export season was gearing up. Specifically, the three sides developed a proposed agreement which would allow grapes to enter Mexico without labeling restrictions for a period of 90 days or until at least November 30, allowing trade to resume through the end of the season. In the interim, Mexico will modify its regulations (NOM-120) to include a system of Verification Units which would allow labeling by exporters prior to crossing the border or labeling in-country by the importers.

On July 30, Mexican border officials began to interpret the new labeling regulations to require that Spanish-language labels be in place on grapes prior to importation. Numerous truckloads of U.S. grapes were temporarily detained at the border. There was confusion on both sides of the border regarding whether trade could meet the new requirements through the application of stickers after the shipments have entered Mexico. Working cooperatively, U.S. and Mexican parties were able to clarify the grape labeling issues so trade could resume. Mexico has emerged as an important market for U.S. grape exports. Exports were valued at nearly \$11 million in CY1996 and, with the help of



ongoing MAP promotional activities and NAFTA-related tariff reductions, are expected to expand further in the coming years.

### **Papaya: Industry on the rebound?**

Over the past years, the presence of the Papaya Ringspot Virus (PRV) has caused serious damage to the U.S. papaya industry, resulting in declines in production and exports. However, due to recent research, scientists have created a new transgenic variety of papaya which is resistant to the PRV. The papaya industry is hopeful that this new variety will revive the current market potential and perhaps create some new export markets.

In 1996, Hawaiian papaya production was estimated at 18,960 metric tons, 18 percent below last year's level and 56 percent below the 1984 record of 36,514 tons. Most of the decline in production has been due to the presence of the PRV. Once only found on the Big Island, Hawaii, it has spread to the other islands of Oahu, Molokai, and Kauai. The Big Island, the largest producer of papaya, currently maintains about 3,000 acres of papaya. However, acreage on the Big Island, devoted to papaya has dropped in recent years due to the PRV. Some of the smaller islands of Hawaii are still producing disease free fruit. Officials hope that the good production of these islands will counterbalance the losses of the Big Island. The PRV has been difficult to control as farmers are hesitant to cut down their trees. To help maintain a certain level of papaya production, many farmers search for new acreage, resulting in some shift from sugar cane or pineapple fields.

Research is currently being done to create a new variety of papaya. The new "Sunup", transgenic papaya is resistant to the PRV. Some work still needs to be done before the "Sunup" papaya is ready for the domestic and international market. For export, the researchers are trying to make the fruit smaller in size, as the Japan and Korea markets prefer the "single serve" size fruit. In addition, although the fruit has been approved by the USDA and EPA for growing and harvesting, it is still waiting for approval for human consumption by the FDA. Hawaii is hoping that

the "Sunup" variety of fruit will revive the state's papaya production and export potential.

U.S. papaya exports currently account for approximately 8 percent of world papaya exports. In 1996, the United States exported 8,015 metric tons of papaya, a 2 percent increase from the 1995 level and a 50 percent decrease from the 1989 record. Most of the papaya exports originate in Hawaii. Japan and Canada are the main two export markets for Hawaiian papaya. However, industry sources noted they are interested in expanding their export markets to Guam, Korea, and the Middle East but because production has been so low over the past few years, their main focus is to maintain the current markets.

Hawaii markets its papaya as a high value, high quality, upscale market fruit. While other countries such as Thailand and other Asian countries also produce papaya, the Hawaii papaya is seen as being of better quality and able to command a premium price.

### **Improved access to Brazil's market for U.S. fruit achieved**

Meetings between APHIS and FAS representatives and Brazilian officials July 29-31 in Sao Paulo and Brasilia produced favorable results relating to Brazil's recently imposed fumigation requirement on U.S. fruit. Specifically, Brazil agreed to rescind its mandatory fumigation requirement for all fruits, with the exception of peaches, nectarines, and apricots. For these three stone fruits, DDIV (Brazil's APHIS equivalent) was able to demonstrate legitimate grounds for maintaining the requirement, at least for the time being. As for the other fruits, APHIS has agreed to provide additional declarations on the phytosanitary certificate that relate to Brazil's identified quarantine concern.

Brazil first imposed its trade restrictive policy requiring the fumigation of all U.S. fruit following the detection of Pacific spider mites in several shipments of California stone fruit in late June. After initial written exchanges failed to resolve the issue, APHIS and FAS dispatched a team to



Brazil to address the problem. U.S. fresh fruit exports to Brazil have risen sharply in recent years. In CY 1996, shipments were valued at \$21.5 million, with apples, pears, grapes, and stone fruit accounting for the bulk, of the total.

### **U.S. export opportunity for tomato paste increases, as unfavorable weather this summer ruins nearly 50 percent of Turkey's industrial tomato crop**

According to the U.S. Agricultural Counselor in Ankara, Turkey, the rainiest August in the past 42 years has badly damaged Turkey's 1997/98 industrial tomato (tomatoes intended for processing) crop. Excessive rain in the Marmara region, where 80 percent of Turkey's industrial tomatoes are grown, has caused a variety of problems, including mildew and leaf mold.

Reportedly, up to 50 percent of the Turkish tomato crop in the Marmara area may have been ruined by rain and the fungus problems that ensued. Due to these conditions, Turkey's tomato paste production forecast for 1997/98 has been reduced by about 35 percent, from 275,000 tons forecast earlier to 180,000 tons (28-30 degrees brix). Because of the lack of tomatoes for the fresh market, generally sold to cash paying customers, an increasing number of contracted farmers has been selling their produce to speculators. Processors have already signed some contracts this year to purchase industrial tomatoes at TL 8,500 per kilogram (USD=TL 166,000), but speculators are currently paying about TL 13,500 per kilogram, which they plan to sell later for TL 20,000 in the wholesale market.

The shortage of tomatoes has caused the cancellation of numerous export contracts, particularly at the quality end of the market. Processors are also under considerable financial pressure, since Turkey exports 70 percent of its production. Production shortages this year in a number of Mediterranean countries, including Turkey, have reportedly pushed export prices to US\$1,000 per ton for 28-30 concentration paste, compared to US\$700 per ton last year. In the

meantime, the retail price of tomato paste on the Turkish market went from TL 120,000 in early August to TL 200,000 in late August.

In recent years, the bulk of Turkish tomato paste exports have gone to Japan (21 percent), Switzerland (10 percent), United Kingdom (7 percent), Germany (7 percent), Poland (6 percent), and Sweden (6 percent). Other smaller, but important markets include Saudi Arabia, Austria, Malaysia and Libya.

#### **Turkey: Tomato Paste Production, Supply & Distribution (Metric tons)**

	1995	1996	1997F
Beg. Stocks	14,218	39,250	41,250
Production	315,000	300,000	180,000
Imports	32	0	0
Tot. Supply	329,350	339,250	221,250
Exports	185,000	190,000	105,000
Dom Consump.	105,000	108,000	100,000
End. Stocks	39,250	41,250	16,250

F = Forecast.

## **WORLD TRADE SITUATION AND POLICY UPDATES**

### **USDA seeks expanded access to Thailand's citrus market; Thai technical team visited Texas and Arizona**

As part of ongoing USDA efforts to secure market access in Thailand for Texas and Arizona citrus, a 4-person team from Thailand's Ministry of Agriculture visited those two states August 16-24. After a brief stop in Hawaii to observe the Medfly rearing facility, the team traveled to Texas and Arizona to visit citrus production areas and packing facilities. An overview of the states' pest and disease situations and related inspection and certification operations were provided. Representatives from APHIS/Riverdale, FAS/HTP, and FAS/AgAffairs/Bangkok also accompanied

the team. The initiative was funded under the Emerging Markets Office's Technical Issue Resolution Fund.

Thailand's market first opened to California and Florida citrus in 1995, with commercial shipments commencing in early 1996. Shipments thus far have been modest, but are growing at a promising rate. Industry groups remain optimistic that, through market development efforts and Uruguay Round-based tariff reductions, Thailand will emerge as a significant market for U.S. citrus.

### **EU temporarily bans imports of Iranian pistachios due to aflatoxin**

On September 8, the European Commission decided to ban all imports of Iranian pistachios following the discovery of some shipments of Iranian pistachios entering the European Union (EU) contaminated with aflatoxin B1, a known carcinogen. The EU directive authorizes systematic sampling of all pistachios at ports of entry and testing for aflatoxin B1. This temporary restriction on imports of Iranian pistachios will be reexamined in one month and then, if necessary, in two months. The ban will remain in effect until at least December 15. Iran has defended the safety of its pistachios, saying that the nuts were properly harvested and processed. The Iranian Agriculture Ministry suggested that the aflatoxin B1 detected in shipments of Iranian nuts could have resulted from contamination in a third country or bad storage.

### **Florida medfly and canker situation improving; citrus industry's export prospects follow suit**

With the Mediterranean fruit fly and canker outbreaks now apparently under control, the export outlook for Florida's citrus industry is looking increasingly favorable. Major importing countries, notably Japan, have expressed satisfaction with the containment and eradication programs in place in Florida and are expected to continue purchases during the current season,

although in some cases under modified certification and shipping requirements.

In the case of Japan, new quarantine requirements were imposed effective September 1, 1997, on imports of fresh produce from Florida. The new requirements apply to fresh produce originating outside quarantine areas in five Florida counties (Hillsborough, Polk, Manatee, Orange, and Sarasota). Japan will continue to bar imports of commodities produced within the Medfly quarantine areas. The key changes to Japan's policy include: 1) a doubling of the sampling rate for the import inspection of host products from Florida; 2) a requirement to undertake safeguard measures for fruit transiting through quarantine-regulated areas and; 3) a requirement that the phytosanitary certificate include an additional declaration stating that the product originated from an area outside of the quarantine-regulated area for Medfly.

Following the first Medfly detection in May, and subsequent detection of citrus canker in June, federal, state and industry officials mounted aggressive containment and eradication programs in and around the affected areas in Florida. These efforts now appear to be producing their intended results and, in fact, it is anticipated that Medfly will be declared officially eradicated in the near future. This improving situation comes just as Florida's citrus industry is about to enter its peak export season. U.S. grapefruit exports to all destinations, the vast majority of which originate in Florida, were valued at \$236 million through the first 11 months of Marketing Year 1996/97 (September-August).

### **Mexico imposes 101.1 percent anti-dumping duty on imports of U.S. apples**

Mexico announced on September 1 in its preliminary anti-dumping finding that it has imposed, effective immediately, a provisional compensatory duty of 101.1 percent on imports of both varieties of U.S. apples mentioned in the case -- Red and Golden Delicious. The announcement did not mention which companies would be affected. This duty is likely to severely

restrict U.S. apple exports to this important market, which grew from \$9 million in CY 1990 to over \$70 million in CY 1994 before the peso devaluation and subsequently recovered to \$42 million in CY 1996. Red and Golden Delicious apples comprise approximately 75 percent of total U.S. apple exports to Mexico. The petition which launched the investigation was filed in March 1997 by a regional fruit growers association in the Northern State of Chihuahua. A public hearing in SECOFI offices originally scheduled for August 22 has been rescheduled for October 16. All interested parties may also submit additional arguments during a 30 working day period beginning September 2. The compensatory duty is expected to have an immediate negative effect on U.S. apple shipments to Mexico as importers stall their purchases until SECOFI finalizes its resolution of the case.

### **Australia says no to U.S. almond treatment proposal**

Australia's plant quarantine agency, AQIS, has apparently decided to reject a U.S. treatment proposal that would have better facilitated exports of U.S. almonds to this important market, according to a report from the U.S. Agricultural Counselor in Canberra. This setback comes just as the industry is beginning the harvest of this year's crop, and serves as yet another illustration of the Australian Government's restrictive phytosanitary import policy.

Nearly two years ago, AQIS announced that the U.S. industry's longstanding practice of phosphine fumigation of its shipments to that market was unacceptable. Instead, AQIS specified a phosphine treatment regimen that was incompatible with the U.S. registration, thereby requiring the industry to adopt the less desirable alternative of methyl bromide fumigation. USDA efforts to secure modifications to the Australian policy to permit once again the use of phosphine fumigation at U.S. approved levels are ongoing.



## **The Mexican Avocado Industry Prepares To Export to the U.S. Northeast**

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Mexico's avocado production in 1997/98 is forecast at a record 800,000 metric tons, 26 percent above the previous year's weather reduced harvest. Mexico's fresh avocado exports in 1997/98 are also forecast at a record, 60,000 tons, 27 percent above the previous year's shipments, based on expected higher exports to the United States. This higher export forecast will make Mexico the world's largest avocado exporter, ahead of Israel. Mexico will begin exporting fresh avocados to the northeastern United States in November 1997. Previously the only U.S. state Mexico could export fresh avocados to was Alaska. France is Mexico's top export market and the United States is expected to become the second largest market in 1997/98. Although U.S. avocado imports from Mexico are expected to increase, it is not clear whether other foreign suppliers or U.S. producers will be affected most. In 1996/97 U.S. fresh avocados imports accounted for about 12 percent of total U.S. consumption.

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### **The Mexican avocado industry works to meet APHIS requirements and gears up to export to the U.S. northeastern market**

On January 31, 1997, the Animal Plant Health Inspection Service (APHIS) of the U.S. Department of Agriculture approved the import of Mexican Hass avocados from Michoacan state to be imported into 19 northeastern U.S. states and the District of Columbia during the months of November, December, January and February, provided growers meet pest-control requirements. Prior to this action, Hass avocados from Mexico had only been permitted entry into Alaska under similar requirements. Thus far, approximately 65 Mexican growers and 5 exporters in 4 counties have been approved by APHIS to export to northeastern states and Washington, D.C.

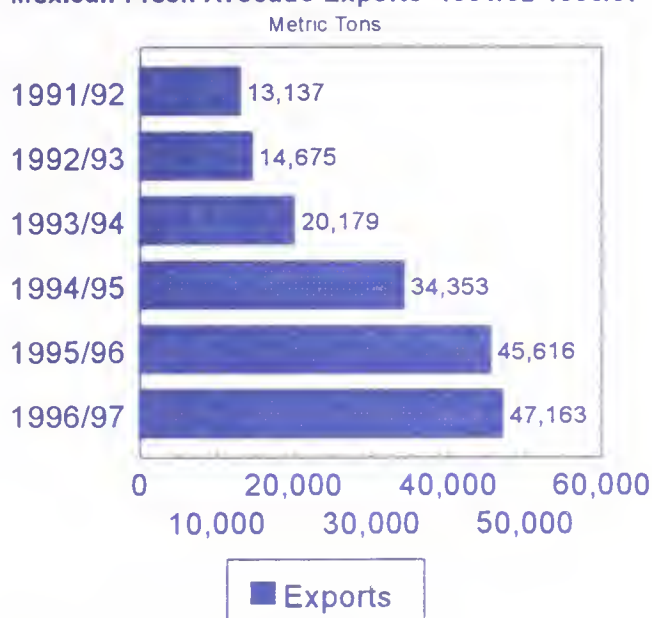
APHIS approval requires strict compliance with phytosanitary procedures and standards as well as passing a series of APHIS inspections during the growing, packing, and exporting processes. Mexican producers reportedly are receiving loans

from the Michoacan government to pay for the initial costs of the APHIS program, estimated at about \$110,000 per year for the areas approved by APHIS. The Mexican industry hopes that revenues from avocado export sales to the United States will eventually more than offset the APHIS costs.

Producer and trade sources forecast Mexican fresh avocado exports to the United States in 1997/98 to range from 5,000 to 25,000 tons. However, based on the 1,500 hectares of orchards approved for export by APHIS and average yields, it appears most likely that Mexican exports to the United States this season will range between 10,000 and 15,000 tons. On the other hand, some producers and traders are concerned that their limited knowledge of the northeastern U.S. market could limit exports. They are concerned that avocados are viewed only as a summer fruit, which may be difficult to market during the U.S. winter, even though Mexican avocados will be at peak flavor and quality at that time. Mexican exporters also want to maintain their export markets in Europe



### Mexican Fresh Avocado Exports 1991/92-1996/97



Source: Mexican Industry Data

(especially France and the United Kingdom), Canada, and Japan, as well as expanding sales in Central and South America (particularly Argentina).

### Processed avocado exports expected to continue strong

Mexican exporters also expect to continue increasing exports of processed avocados to the United States, especially to those states not yet approved by APHIS for fresh export. In 1996/97 (August/July), processed avocado imports into the United States totaled 11,825 tons and were valued at \$21 million; 22 percent lower than in 1995/96 due to the smaller Mexican harvest. Mexican processed exports are expected to recover in 1997/98 based on the expected larger crop. Processed avocados are primarily used in the United States by institutions, restaurants and supermarket chains. Because of the strong U.S. demand for processed avocados (the United States accounts for 90 percent of Mexican processed exports), processors agree that processed avocado exports will continue as long as supplies are available. However, some processors are concerned about prices, which they say are barely above production costs. Competition is strong and processors are

reluctant to raise prices. U.S. companies operating in Mexico produce most of the processed avocado exports.

### Mexican avocado production to rebound in 1997/98

Mexican avocado production, much of which was planted in the 1970's, has expanded throughout the 1980's and 1990's. According to Mexican industry sources, national avocado production has increased from 444,000 tons in 1981 to an average of more than 700,000 tons from 1991 to 1995. Industry sources are forecasting the 1997/98 crop (harvest began in August) at 800,000 tons, a 26 percent increase from the previous year's output, assuming more normal weather conditions. Due to maturing orchards, the planted area is forecast to increase 2 percent to 95,000 hectares. Harvested area is expected to increase 8 percent to 90,000 hectares based on more growers returning to their orchards and more trees coming into production.

The 1996/97 crop, estimated at 635,000 tons, decreased 20 percent from the previous year because of excessive rainfall, hail, and low temperatures during the flowering season in Michoacan. The unfavorable weather caused early fruit drop, lower yields, and smaller-sized fruit. In addition, high input costs and low prices discouraged small producers from completely harvesting their orchards. Larger producers slowed picking since avocados can be stored on the trees for long periods. As a result, harvested area decreased in 1996/97. Since the announcement that Mexico will be able to export fresh avocados to the United States, prices have increased and some small producers have returned to their orchards.

### Michoacan accounts for most of Mexico's avocado production

The State of Michoacan is the center of the avocado producing industry in Mexico. Since 1991 production in Michoacan typically has accounted for 80-85 percent of the total national production. Other producing states include: Nayarit, Morelos, Mexico, Puebla, Sinaloa,

Guanajato and other states with relatively small production levels. Michoacan is a mountainous region with dense vegetation and significant rainfall at least half the year, which supplies at least half the water needs for avocado production. The additional water needs are supplied through (mostly drip) irrigation usually from December to May. This terrain makes it a suitable area for avocado orchards which require a lot of water, however, with drainage (on the hill and volcanic mountain slopes).

Trade sources argue that the state of Michoacan has limited land suitable for expanding avocado cultivation. Bringing these marginal areas into production, would be costly according to industry sources. Nevertheless, given the significant number of new trees planted in the late-1980's and early-1990's, some sources expect total production to expand sharply between 1998 and 2000 when trees reach full maturity. Avocado trees usually begin producing fruit within 3 to 4 years and may produce up to 50 years. The average yield in Michoacan is 10 tons per hectare, however, mature orchards can have yields of 15 tons or more.

There is some concern that the long term export potential for fresh avocados could be constrained if Mexican production does not rise to meet both domestic and export demand. If plantings in Michoacan and/or other states do not increase, rising exports will put significant pressure on domestic avocado prices. The Mexican government closely monitors food prices and would be sensitive to sharp increases in domestic avocado prices, especially as the next presidential election approaches in the year 2000.

There are many varieties of avocados produced in Mexico including: Hass, Fuerte, Atlixo, Bacon, Duke, Perfecto, San Sebastian, Sinaloa, Zutano, and Criollo. For commercial production purposes in Michoacan, most of the avocados are produced using the seed of the Criollo variety. Later, part of a Hass stem is grafted onto the Criollo plant. This process is used to take advantage of the characteristics of the Criollo, which is the natural growing variety in Michoacan. This is combined with the Hass for

its long shelf-life and durability during transit.

The avocado orchards in Michoacan are characterized by a large number of small producers and a small number of large and medium sized producers. The majority (perhaps 80 percent) are small producers that own 10 hectares or less, while only a few producers own more than 1,000 hectares. This has been the situation for many years and the avocado industry apparently thinks it will not change significantly over the next few years. However, increased exports could have an impact on production areas (i.e. concentration of land, etc.).

The average farmgate price for avocados in 1996/97 was about 1,200 pesos per ton (US\$156 per ton) for the peak season (November through April). This is equivalent to an average price of about 9.5 pesos per kilogram, which is much higher than the prices of the last few years when prices were below 4 pesos per kilogram. During the off season (May through September), growers may receive over 2,500 pesos per ton (US\$325 per ton). Growers have succeeded in commanding higher prices in 1996/97 because of the short crop and price negotiations. In addition, total production costs have remained fairly stable. According to industry sources, prices in 1997/98 will likely remain near last year's level as orchards recover and exports expand. Usually the most expensive inputs include agro-chemicals, fertilizer, electricity for irrigation, and finance costs for production loans. Labor costs are growing more slowly.

Processors source their avocados by often going directly into the orchards to choose the product they prefer. They may choose to buy the whole orchard's fruit, or only fruit from individual trees. They then send trucks with plastic boxes to get the fruit and may contract a picking company to ensure they get the quality fruit they want. Processed products include guacamole, paste and avocado oil.

#### **Mexican producers cooperate to meet common goals**

Avocado production is reported to employ 65,000 people year round in Michoacan and



thousands of additional workers during the harvest. Producers have organized to meet their goals of working for better avocado prices for growers and to reduce the costs of inputs. Each member of the Union of Producers pays an annual fee plus a small fee per kilogram of avocados for marketing promotions. The interests of the growers are overseen by a board of directors. The organization continues to look for new markets and is very interested in exporting to the United States.

#### **Domestic consumption likely to recover in 1997/98**

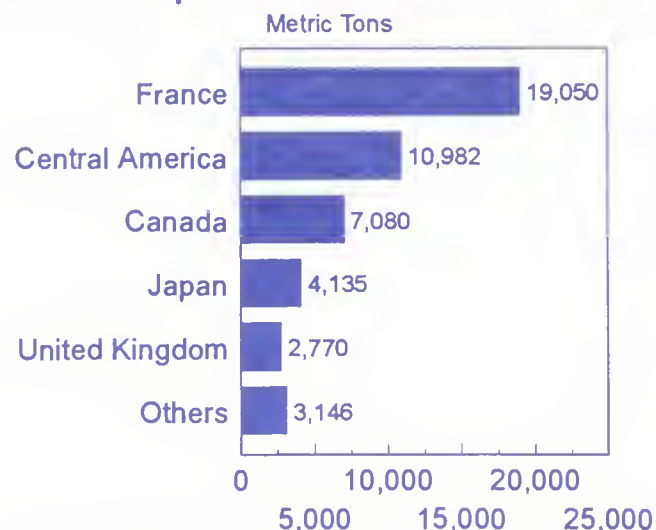
Consumption of avocados in Mexico decreased 21 percent in 1996/97 due to the smaller harvest and high retail prices. However, consumption is forecast to rise by 26 percent in 1997/98 based on the expected larger harvest. Avocados for the domestic sector pass through wholesale distributors which sell to local supermarkets, hotels and restaurants.

Although Mexico permits the import of fresh avocados, because of current prices and the peso devaluation, avocado imports are not generally competitive in Mexico. Mexico maintains its 20 percent tax on imports of avocados with the exception of the United States, where under NAFTA regulations there is a mutual tariff of approximately 7.9 cents/Kg in 1997. This tariff (08.04.40.01) will be phased out over 10 years by 2004.

#### **Government support for producers and processors**

There are no direct government support policies for avocados. However, avocados, along with other fruits and vegetables, benefit from the government's Agricultural Debt-Relief Program (FINAPE). FINAPE is a program for restructuring overdue and non-performing loans in order to reduce the size of monthly payments on the existing debts of agricultural and aquaculture producers. This program has helped producers affected by inflation in 1995 after the peso devaluation.

#### **Mexican Exports of Fresh Avocados 1996/97**



Source: Mexican Avocado Exporters Association

FIRA, a part of the Bank of Mexico, is organized at the state and local level and gives producers and processors short and long-term credits for production and processing equipment, storage facilities, irrigation, fertilizers, nursery products, etc. Some of the costs of production may be offset by lower interest-rate loans and credits to producers based on costs per hectare and their income. FIRA also provides technical assistance to producers.

According to FIRA sources, there has been little activity involving credits given to avocado producers over the last several years due to a slowing of plantings, low prices, and budgetary limitations due to the peso devaluation. However, in recent months and in part because of the U.S. market opening to Mexican avocados, FIRA sources indicate that banks are more interested in helping producers. FIRA is providing some administrative support to the 65 producers that have been approved by APHIS for export. FIRA officials note that the producers have not yet agreed on how to proceed with some administrative and marketing aspects of exports to the United States and they have requested FIRA's assistance.

*For further information on avocado production, supply, distribution, and trade, contact Stephanie Riddick, 202-720-9792. For information on marketing contact Steve Shnitzler, 202-720-8495.*

## Mexican Avocados: Production, Supply & Distribution

Marketing Year (August/July) 1991/92-1997/98  
(Metric Tons)

Year	Area Planted	Area Harvested	Yield Per Hectare	Production	Imports	Exports	Processed Consumption 1/
1991/92	91,274	82,926	9.41	780,000	0	13,137	7,700
1992/93	93,965	87,508	8.28	724,523	0	14,675	7,600
1993/94	93,098	82,792	8.57	709,296	0	20,179	13,800
1994/95	93,130	87,200	9.17	799,929	0	34,353	19,700
1995/96	92,584	89,705	8.81	790,000	0	45,616	21,100
1996/97	93,000	83,000	7.65	635,000	0	47,164	16,400
1997/98 F	95,000	90,000	8.89	800,000	0	60,000	19,000

F=Forecast

Sources: U.S. Agricultural Attache reports, Mexican Industry sources, U.S. Bureau of the Census

1/ Primarily exported as processed avocados to the United States.

## Mexican Avocados: Exports By Destination

Marketing Year (August/July) 1991/92-1997/98  
(Metric Tons)

	1991/92	1992/93	1993/94	1994/95	1995/96	1996/97
France	6,157	8,406	9,337	18,169	25,125	19,050
Canada	2,290	2,087	3,140	4,333	7,225	7,080
Japan	1,640	914	2,270	2,847	3,316	4,135
United Kingdom	429	597	1,834	2,547	3,689	2,770
The Netherlands	322	123	429	886	1,221	1,320
Switzerland	2,038	2,383	2,712	4,527	1,883	579
Central America	N/A	N/A	N/A	N/A	1,346	10,982
Others	261	165	457	1,044	1,811	1,247
Total	13,137	14,675	20,179	34,353	45,616	47,163

N/A - Not Available

Source: Mexican Industry Data



## Almond Situation and Outlook

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Almond production in selected countries in 1997/98 is forecast to increase 31 percent to a record 431,000 metric tons, based on substantially larger crops in the United States and Spain, the world's two largest producing countries. Selected country exports in 1997/98 are forecast to rise about 12 percent to a near record 235,000 tons. Reduced world prices are likely in 1997/98 as larger quantities of almonds reach the market. U.S. almond exports in 1997/98 are forecast at 195,000 tons--12 percent above the previous season's shipments. The total value of U.S. almond exports in 1996/97 was a record \$925 million, up 6 percent from last season's record.

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### United States

The United States is the world's largest producer and exporter of almonds, accounting for more than 70 percent of selected country output and more than 80 percent of exports.

The California Agricultural Statistics Service forecasts its 1997/98 almond crop at 308,400 tons. The forecast is down 4 percent from May's subjective forecast and up 33 percent from last year's crop. This forecast is based on 169,972 bearing hectares (420,000 acres). California accounts for nearly all of the U.S. almond production.

The Nonpareil variety is forecast at 151,000 tons, up 33 percent from last season. This almond variety represents approximately 49 percent of total California almond production.

The average nut set per tree is 7,567, up 38 percent from 1996. The Nonpareil average nut set of 7,714 constitutes a 55-percent increase from last year's set. The average kernel weight for all varieties sampled was 1.59 grams, down 14 percent from last year. A total of 97.9 percent of the nuts sized were sound.

U.S. almond exports in 1997/98 are forecast at 195,000 tons, 12 percent above the previous

year's shipments based on likely lower prices and expected continued strong international demand.

There are three types of U.S. almonds--shelled, prepared or preserved, and in-shell--exported. U.S. shelled almonds often enter markets where food processors want ingredients for the manufacture of products to fulfill demand among consumers. Quality and, to a lesser extent, price play a major role in these sales. For example, one Spanish company believes that, even in an environment of increasing prices, it could only replace 10 percent of its almond purchases with other tree nuts. Value-added prepared or preserved almonds must compete in other countries against numerous snack foods and desserts, including bakery goods, confections, and salted snacks. Meanwhile, low labor costs for shelling and cultural preferences influence purchases of in-shell almonds in countries like India.

In 1996/97, shelled almonds, including prepared and preserved, accounted for 94 percent of total U.S. almond exports. Exports of shelled almonds jumped 13 percent in 1996/97 due to robust foreign demand. Significant U.S. customers for shelled almonds were Western Europe (primarily the European Union), Japan, Canada, South Korea, and Hong Kong.

Although in-shell almond exports accounted for 6 percent of U.S. almond exports in 1996/97, in-shell

exports surged 59 percent by quantity due to reduced foreign in-shell stocks. The more optional and discretionary nature of purchases of in-shell almonds among retail consumers permitted exports of in-shell almonds to rise even more than exports of shelled almonds. Major U.S. customers for in-shell almonds in 1996/97 included India with 87 percent of the total, followed by the EU, Hong Kong, Israel, and Brazil.

The United States continues to negotiate with India to maintain its access to the Indian market for in-shell almonds. This effort has permitted increasing U.S. exports of in-shell almonds, which benefits both U.S. almond producers and Indian importers.

## **Spain**

Almond production in 1997/98 is forecast at 75,000 tons, up 25 percent over the previous year. Improved rains and the end of a prolonged drought are expected to contribute to the higher almond output of likely above average quality.

In 1997/98, almond exports are forecast at 36,500 tons, up 14 percent due to expected continued strong demand among food manufacturers in the European Union (EU) and likely lower almond prices. Most of Spain's almond exports go to other EU countries. For example, in 1996/97, EU purchases accounted for 94 percent of total Spanish almond exports. Spain's almond exporters receive an EU export subsidy of 77.9 ECUs (\$72.13 U.S.) per ton.

Spain also imports almonds. The United States is the principal supplier. In 1996/97, U.S. almonds constituted 81 percent of total Spanish imports, while other EU countries supplied 18 percent of imports.

Almond imports from third countries are subject to a duty of up to 7 percent. Meanwhile, a tariff rate of 2 percent is applicable within the limits of a global EU annual tariff quota of 90,000 tons. Imports from other EU countries are duty free. As with domestically produced food products, Spain levies a 7-percent value added tax on imported almonds.

In 1997/98, almond consumption in Spain is forecast to increase slightly as industrial demand for almonds continues to be strong. The Spanish nougat industry uses most of the almonds. Almonds compete primarily with hazelnuts and peanuts in Spain's industrial food processing market.

## **Turkey**

Almond production in 1997/98 is forecast at 15,000 tons, unchanged from the previous year's output. The quality of Turkish almonds is expected to be average. International trade does not have much of an impact on the Turkish almond industry, because most of the almonds produced are consumed domestically.

Turkish almond consumption is growing slowly, largely due to the abundance of hazelnuts, a close substitute for almonds in Turkey. Most of the increase in aggregate consumption results from rising population. Turkish consumers prefer almonds as a snack food.

## **Italy**

Almond production for 1997/98 is forecast at 13,000 tons, more than double the previous year's weather-reduced level. Almond exports in 1997/98 are expected to increase to 1,500 tons due to the larger harvest. In 1995/96, other EU countries accounted for 89 percent of total Italian almond exports.

Almond imports in 1997/98 are forecast to decline by 43 percent to 8,500 tons due to the larger crop. The United States supplies nearly half Italy's imports.

As in Spain and Greece, almond imports into Italy from third countries outside the European Union (EU) are subject to a duty of up to 7 percent. Meanwhile, a tariff rate of 2 percent is applicable within the limits of a global EU annual tariff quota of 90,000 tons. Imports from other EU countries are duty free.

In 1997/98, Italian consumption of almonds is forecast to increase about 4 percent. Most

almonds enter the food manufacturing sector as an ingredient. The size of the Italian snack food market has remained unchanged.

## Greece

Almond production in 1997/98 is forecast at 14,000 tons, 12 percent above the 1996/97 crop. The quality of the crop is expected to range from very good to excellent, owing to mild weather.

Greek farmers have introduced new late-blooming varieties of almonds, particularly Texas-Mission and Feragnes. Later almond blooms mean less damage from frost. The Feragnes variety has replaced many traditional varieties and has even entirely substituted for the Texas-Mission variety in certain regions.

Domestic consumption of almonds fluctuates between 13,000 and 15,000 tons. The confectionary sector and chocolate industry prefer almonds. Greece is one of the highest tree nut consuming countries in the world with over 5 kilograms per capita annual nut consumption. Twenty-three percent of the total amount, or 1.15 kilograms, consumed represents almonds. Heavy consumption of tree nuts starts in October, peaking in December and January, and declining in April and May.

## Morocco

Almond production in 1997/98 is expected to increase 18 percent to 6,000 tons due to abundant rainfall. Despite larger output, lack of technical knowledge and poor management will likely limit the size of future crops. Harvested area in 1997/98, estimated at 90,000 hectares, has remained unchanged for the past several years. Less than 10 percent of the production area uses irrigation, yet farms with irrigation account for over half of all Morocco's almond production.

The Government of Morocco (GOM) has no clear policy to expand almond production. Currently, the only incentive is a subsidy for almond seedlings. The GOM supports four-fifths of the value of seedlings while farmers are requested to pay the remaining one fifth. The GOM is expected to

subsidize the purchase of 300,000 almond plants in 1997 which would cover an area of about 3,000 hectares. Poor management and limited inputs available to the growers will likely dampen the impact of such a program.

Foreign trade has little influence on Morocco's almond industry. Both exports and imports of almonds remain insignificant.

Moroccan almond imports could increase markedly if the duties were reduced from the current 80-percent ad valorem rate. Given competitive prices, Moroccan importers would likely purchase U.S. almonds due to their high quality. In the past, importers have mixed U.S. almonds with Moroccan almonds to improve the taste of various pastries and cookies.

(For further information on supply, distribution, and trade contact William Janis at 202-720-0897. For information on U.S. marketing opportunities, contact Steve Shnitzler at 202-720-8495.)



## ALMONDS: PRODUCTION, SUPPLY, AND DISTRIBUTION IN SELECTED COUNTRIES

Country/ Marketing Year	Beginning Stocks	Production	Imports	Total Supply	Exports	Domestic Consumption	Ending Stocks
Metric tons, shelled basis							
Greece							
1995/96	3,403	13,000	1,000	17,403	850	15,400	1,153
1996/97	1,153	12,500	1,800	15,453	750	13,000	1,703
1997/98 F	1,703	14,000	1,500	17,203	1,500	13,150	2,553
Italy							
1995/96	500	15,000	8,882	24,382	1,729	22,153	500
1996/97	500	6,000	14,500	21,000	1,200	19,300	500
1997/98 F	500	13,000	8,500	22,000	1,500	20,000	500
Morocco							
1995/96	551	7,400	6	7,957	0	7,000	957
1996/97	957	5,100	40	6,097	0	6,000	97
1997/98 F	97	6,000	50	6,147	0	6,000	147
Spain							
1995/96	18,400	45,300	17,900	81,600	23,600	49,500	8,500
1996/97	8,500	60,000	23,000	91,500	32,000	51,000	8,500
1997/98 F	8,500	75,000	15,000	98,500	36,500	51,500	10,500
Turkey							
1995/96	3,000	13,700	384	17,084	227	14,357	2,500
1996/97	2,500	15,000	400	17,900	200	14,700	3,000
1997/98 F	3,000	15,000	400	18,400	400	15,000	3,000
United States 2/ 3/ 4/							
1995/96	92,918	167,829	256	261,003	151,990	66,920	42,093
1996/97	42,093	231,332	72	273,497	174,671	68,621	30,205
1997/98 F	30,205	308,400	150	338,755	195,000	83,755	60,000
Total							
1995/96	118,772	262,229	28,428	409,429	178,396	175,330	55,703
1996/97	55,703	329,932	39,812	425,447	208,821	172,621	44,005
1997/98 F	44,005	431,400	25,600	501,005	234,900	189,405	76,700

F = Forecast.

1/ Marketing Years: July-June for the United States, Morocco; August-July for Tunisia; September-August for Spain, Italy, Turkey; October-September for Greece.

2/ U.S. import data are from Bureau of the Census with input from the Almond Board of California (ABC). Import forecast originates with the Foreign Agricultural Service/USDA.

3/ U.S. export and stock data for 1995/96 and 1996/97 come from the ABC; 1997/98 export forecast based on preliminary data from the ABC; 1997/98 stock estimate from the ABC.

4/ U.S. production forecast for 1997/98 by the California Agricultural Statistics Service.

SOURCES: U.S. Agricultural Attaché Reports, Bureau of Census, Almond Board of California, and NASS/USDA.

## Hazelnut Situation and Outlook

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Hazelnut production (in-shell equivalent) in four selected countries in 1997/98 is forecast to increase 5 percent to 630,000 tons, with increases expected in all countries, except Turkey. Total exports from selected countries in 1997/98 are forecast to fall 10 percent to 419,000 tons. Expected sharp falls in Turkish and Italian exports account for this decrease. A high domestic support price may make Turkish exports less competitive and increase stocks and domestic consumption. Reduced supplies, due to last season's drawdown in stocks, may result in lower Italian exports. Strong international demand for high quality U.S. hazelnuts should maintain U.S. exports in 1997/98 close to the previous year's level.

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### United States

U.S. hazelnut production is forecast to more than double to 36,000 tons in 1997/98. If realized, this hazelnut crop would be the largest since 1989/90. Crop progress is somewhat ahead of normal following nearly 40 days without rain. Several factors have contributed to this season's large production expectations. First, with the hazelnut's tendency toward alternate year bearing, the small crop in 1996/97 points to a larger crop this year. Second, largely favorable winter and spring conditions allowed for good catkin development, excellent pollination and a larger nut set. Some orchards, mainly at higher elevations, sustained limb breakage resulting from an early November snow storm; however, crop development was mostly unaffected.

In 1997/98, U.S. hazelnut exports are forecast to rise slightly to 17,000 tons. In 1996/97 U.S. in-shell exports totaled 9,392 tons with the European Union the major market, accounting for 53 percent of total sales, followed by Canada with 9 percent and Brazil with 8 percent. Shelled hazelnut exports in 1996/97 totaled 2,697 tons (6,903 tons in-shell equivalent) with China accounting for 34 percent of total sales followed by Mexico with 12 percent, Israel 10 percent, and Canada 9 percent.

Turkey supplies most of the U.S. imports of shelled hazelnuts and the European Union all the prepared and preserved hazelnuts.

### Turkey

Turkey is the world's largest hazelnut producer, accounting for 75 percent of selected country production. Turkey's hazelnut production in 1997/98 is forecast at 475,000 tons, slightly below the previous year's output. Despite abnormally hot weather in the Giresun area, weather conditions have been mostly normal in other areas during the early growing season.

Turkey is also the world's largest hazelnut exporter, accounting for more than 80 percent of selected country exports. Exports in 1997/98 are forecast at 350,000 tons, 7 percent below the previous year's shipments. The government's new high support price for hazelnuts and the export tax of \$10 U.S. dollars per 100 kilograms will likely make Turkish hazelnut export prices higher and less competitive.

The Turkish government increased the hazelnut support price 20 percent in U.S. dollar terms for the 1997/98 hazelnut harvest and 140 percent in Turkish Lira (TL) terms to TL 400,000 per kilogram (U.S.\$2.40). This base support price will be

increased by TL 25,000 per kilogram every month for the first 4 months of the season. In comparison, the rate of inflation for the last 12 months was around 85 percent.

Because of the high support price, FISKOBIRLIK (The Union of Hazelnut Sales Cooperatives) will likely have to buy large quantities of the 1997/98 Turkish crop, assuming adequate government funding for the purchases. Last season FISKOBIRLIK bought about 105,000 tons of hazelnuts because of an attractive support price. These purchases were largely carried over into the new crop year as stocks, since selling them into the local market or exporting them would have affected prices.

Domestic consumption in 1997/98 is forecast to increase 67 percent because most of FISKOBIRLIK's old crop stocks are expected to be crushed for oil. In the past, when stocks were crushed for oil, consumption has exceeded 100,000 tons.

## **Italy**

Italy's hazelnut exports in 1997/98 are expected to decrease due to reduced supplies resulting from a smaller stock carry-in. However, Italy's exports could be higher than forecast if high Turkish price supports result in higher Turkish stocks and domestic consumption. Italy's exports in 1996/97 are estimated at 68,000 tons, 130 percent above the previous year's volume and the highest since 1991/92. Italian exports increased last season because of reduced exports from Turkey, where stocks were built up sharply due to high domestic support prices.

(For further information on supply, distribution, and trade contact William Janis at 202-720-0897. For information on U.S. marketing opportunities, contact Steve Shnitzler at 202-720-8495.)



## HAZELNUTS: PRODUCTION, SUPPLY, AND DISTRIBUTION IN SELECTED COUNTRIES

Country/ Marketing Year 1/	Beginning Stocks	Production	Imports	Total Supply	Exports	Domestic Consumption	Ending Stocks
Metric tons, in-shell basis							
Italy							
1995/96	60,000	85,000	47,013	192,013	29,576	102,437	60,000
1996/97	60,000	95,000	38,000	193,000	68,000	105,000	20,000
1997/98 F	20,000	100,000	40,000	160,000	45,000	105,000	10,000
Spain							
1995/96	6,400	14,800	10,100	31,300	4,800	21,400	5,100
1996/97	5,100	6,500	13,200	24,800	7,000	17,000	800
1997/98 F	800	18,900	8,000	27,700	7,000	19,000	1,700
Turkey							
1995/96	75,000	455,000	354	530,354	422,693	47,661	60,000
1996/97	60,000	480,000	0	540,000	375,000	60,000	105,000
1997/98 F	105,000	475,000	0	580,000	350,000	100,000	130,000
United States 2/ 3/ 4/							
1995/96	496	35,381	13,118	48,995	15,555	28,652	4,788
1996/97	4,788	17,237	9,804	31,829	16,295	14,605	929
1997/98 F	929	36,200	12,000	49,129	17,000	31,129	1,000
TOTAL							
1995/96	141,896	590,181	70,585	802,662	472,624	200,150	129,888
1996/97	129,888	598,737	61,004	789,629	466,295	196,605	126,729
1997/98 F	126,729	630,100	60,000	816,829	419,000	255,129	142,700

F=Forecast.

1/ Marketing years: July-June for the United States; September-August for Spain, Italy, and Turkey.

2/ U.S. exports and imports are from the Bureau of the Census with forecasts by Foreign Agricultural Service/USDA.

3/ The shelling ratios for U.S. exports and imports for 1995/96 and 1996/97 are 0.3866 and 0.3907 based on calculations from production of the National Agricultural Statistics Service/USDA. For 19987/98, FAS/USDA used the 1996/97 shelling ration.

4/ The 1997/98 production forecast comes from the Oregon Agricultural Statistics Service.

SOURCES: U.S. Agricultural Attaché Reports, Bureau of the Census, Oregon Agricultural Statistics Service, and NASS/USDA.

U.S. Exports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region	Jul FY 1996	Jul FY 1997	Oct-Jul FY 1996	Oct-Jul FY 1997	Oct-Sep FY 1996		Jul FY 1996	Jul FY 1997	Oct-Jul FY 1996	Oct-Jul FY 1997	Oct-Sep FY 1996
<b>Fresh Apples MT</b>											
Canada	5,965	5,961	64,005	72,192	82,273		4,811	4,152	50,530	51,296	64,446
Mexico	7,651	9,755	72,432	86,466	77,728		3,934	5,169	37,286	42,744	39,891
Indonesia	5,403	10,649	42,930	62,282	47,561		4,220	5,469	30,048	36,762	33,630
Hong Kong	2,787	4,434	37,180	39,808	44,951		1,821	2,428	24,172	22,817	29,173
Taiwan	1,885	5,239	90,299	104,979	108,385		1,185	3,128	64,224	69,314	77,035
Other Countries	9,860	19,354	186,543	251,405	204,054		6,599	10,941	115,265	144,346	127,162
Subtotal:----	33,552	55,392	493,390	617,134	564,953		22,570	31,287	321,526	367,280	371,337
<b>Fresh Pears MT</b>											
European Union	15	116	11,402	7,201	11,516		20	56	4,997	3,418	5,059
Canada	2,565	2,742	34,230	26,720	46,641		2,470	2,163	25,185	22,789	33,779
Mexico	2,225	2,698	25,885	27,380	30,524		1,131	1,321	13,027	13,097	15,313
Brazil	84	90	19,024	16,904	20,096		77	31	8,206	7,260	8,921
Taiwan	0	129	10,438	4,542	11,090		0	118	6,072	2,875	6,595
Other Countries	84	405	23,257	17,768	24,559		70	226	13,710	12,184	14,794
Subtotal:----	4,973	6,179	124,238	100,515	144,426		3,768	3,914	71,197	61,623	84,460
<b>Fresh Apricots MT</b>											
European Union	0	4	448	282	457		0	15	372	403	405
Canada	339	616	2,357	4,277	2,422		545	736	3,321	4,469	3,427
Mexico	14	230	99	1,224	145		4	180	79	986	117
Indonesia	0	0	76	-	76		0	0	53	3	53
Taiwan	140	71	145	108	161		59	82	70	123	90
Other Countries	10	38	222	204	231		14	29	207	207	220
Subtotal:----	504	959	3,346	6,096	3,492		621	1,042	4,102	6,190	4,312
<b>Fresh Cherries MT</b>											
European Union	3,058	3,174	9,577	8,499	10,859		8,593	10,428	16,854	18,371	18,828
Canada	2,138	2,529	4,710	6,758	4,838		5,039	6,014	12,432	16,665	12,770
Hong Kong	847	1,485	1,515	2,627	1,537		2,229	3,259	4,374	6,594	4,399
Taiwan	1,465	2,297	2,988	4,769	3,254		4,161	6,151	10,057	15,042	11,024
Japan	2,604	1,570	13,099	12,934	13,135		13,931	7,970	79,871	74,184	80,111
Other Countries	416	508	949	954	1,078		1,339	1,613	3,377	3,253	3,675
Subtotal:----	10,529	11,564	32,839	36,540	34,702		35,293	35,435	126,964	134,109	130,807
<b>Fresh Peach/Nect MT</b>											
Canada	12,771	16,039	31,293	38,541	41,788		13,071	11,407	32,375	33,309	41,621
Mexico	1,153	4,542	2,237	7,626	8,152		535	2,178	1,182	3,978	4,160
Brazil	469	223	873	422	1,986		391	227	772	404	1,848
Hong Kong	1,055	1,585	1,763	3,214	2,728		819	1,062	1,445	2,417	2,300
Taiwan	4,775	10,230	9,866	16,851	16,145		5,725	12,030	10,564	20,405	18,107
Other Countries	635	1,430	2,608	2,995	4,023		639	1,203	2,697	2,879	3,865
Subtotal:----	20,858	34,049	48,640	69,650	74,822		21,179	28,106	49,034	63,393	71,900
<b>Fr. Plums/Prunes MT</b>											
Canada	7,434	7,965	13,770	15,927	22,583		5,198	5,496	13,504	13,481	20,690
Mexico	851	619	1,634	1,686	4,026		542	416	1,020	1,069	2,434
Brazil	712	159	902	476	2,033		663	138	893	332	1,980
Hong Kong	4,836	4,238	5,602	6,310	11,979		3,930	3,509	4,701	5,475	10,823
Taiwan	5,864	11,931	7,600	15,511	21,677		5,057	10,142	6,539	13,335	19,699
Other Countries	1,453	2,255	2,696	4,134	4,896		1,257	1,770	2,850	3,785	5,071
Subtotal:----	21,150	27,166	32,204	44,044	67,193		16,648	21,471	29,506	37,477	60,698
<b>Fr. Avocados MT</b>											
European Union	87	40	4,903	2,394	5,984		82	87	3,872	2,527	4,918
Canada	76	172	959	1,046	1,183		121	228	1,022	1,213	1,272
Korea, Republic o	13	16	51	75	70		20	27	92	142	122
Hong Kong	5	3	44	80	44		6	5	114	135	114
Japan	387	219	2,500	1,784	2,784		954	502	5,157	3,473	5,866
Other Countries	0	-	23	47	25		0	6	40	88	50
Subtotal:----	570	451	8,480	5,425	10,090		1,183	855	10,297	7,578	12,342
<b>Fr. Kiwifruit MT</b>											
Canada	71	188	2,224	3,111	2,339		76	188	2,788	3,287	2,939
Korea, Republic o	0	0	1,572	1,558	1,572		0	0	2,640	2,787	2,640
Hong Kong	0	0	173	213	173		0	0	311	383	311
Taiwan	0	0	509	0	509		0	0	831	0	831
Japan	10	6	338	6	338		8	5	293	5	293
Other Countries	0	0	375	396	385		4	0	351	394	365
Subtotal:----	82	194	5,190	5,284	5,315		88	193	7,214	6,856	7,378
<b>Fresh Grapes MT</b>											
Canada	9,356	11,508	53,411	44,339	98,638		12,391	13,737	69,669	65,971	115,134
Mexico	81	338	10,682	7,738	12,392		68	309	10,409	8,104	11,805
Philippines	697	1,244	7,917	9,077	11,778		842	1,481	10,417	12,800	15,220
Hong Kong	1,665	5,541	19,316	19,925	40,877		2,390	7,013	25,251	30,223	56,561
Taiwan	154	3,211	7,108	9,420	16,888		198	4,193	8,356	11,751	21,407
Other Countries	3,999	5,547	46,598	36,737	59,524		6,006	7,303	64,506	56,943	83,164
Subtotal:----	15,953	27,389	145,033	127,236	240,097		21,895	34,036	188,608	185,792	303,291

U.S. Exports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region	Jul FY 1996	Jul FY 1997	Oct-Jul FY 1996	Oct-Jul FY 1997	Oct-Sep FY 1996		Jul FY 1996	Jul FY 1997	Oct-Jul FY 1996	Oct-Jul FY 1997	Oct-Sep FY 1996
<b>Fresh Strawberries MT</b>											
European Union	311	744	2,468	2,143	3,360		939	2,207	6,640	5,867	9,126
Canada	2,594	2,908	35,639	35,647	40,439		2,844	3,872	46,649	50,934	52,793
Mexico	832	322	1,634	640	2,690		787	571	1,438	1,077	2,401
Switzerland	24	26	222	145	247		33	45	601	426	656
Japan	1,063	1,189	4,298	4,433	6,410		3,688	4,159	15,820	16,486	25,023
Other Countries	42	47	479	444	546		66	150	1,525	1,103	1,674
Subtotal:----	4,865	5,236	44,740	43,451	53,693		8,356	11,004	72,673	75,891	91,674
<b>Fresh Oranges Inc Impl MT</b>											
Canada	5,686	4,432	168,867	189,593	175,616		2,918	2,206	84,487	97,348	88,759
Malaysia	1,058	1,622	16,216	20,879	17,073		546	886	8,589	11,448	9,028
Korea, Republic o	155	1,611	23,090	29,790	23,405		173	1,220	13,542	19,044	13,889
Hong Kong	7,827	9,399	91,128	116,545	105,871		3,864	5,382	45,367	65,624	53,799
Japan	3,815	7,030	118,994	119,027	125,389		2,643	4,299	80,608	66,106	85,776
Other Countries	4,046	5,880	62,409	75,582	66,276		2,144	2,883	34,191	40,211	36,449
Subtotal:----	22,587	29,975	480,706	551,415	513,630		12,288	16,876	266,785	299,780	287,699
<b>Fresh Tang/Mand MT</b>											
European Union	0	2	2,395	2,024	2,395		0	3	1,493	1,382	1,493
Canada	16	3	15,846	13,204	15,910		9	4	13,267	10,896	13,310
Korea, Republic o	0	35	1,307	3,535	1,310		0	31	1,756	3,089	1,761
Japan	0	0	1,344	2,726	1,344		0	0	1,251	2,401	1,251
Australia	0	0	577	692	577		0	0	477	581	477
Other Countries	8	0	489	695	499		7	0	332	733	344
Subtotal:----	24	39	21,958	22,876	22,035		16	38	18,576	19,080	18,636
<b>Fresh Grapefruit MT</b>											
European Union	188	42	138,225	137,795	138,387		109	32	61,182	59,690	61,266
Canada	2,359	2,585	67,688	68,656	71,363		1,192	1,173	26,908	26,291	28,945
Hong Kong	859	275	9,486	7,215	10,429		587	165	5,492	4,152	6,165
Taiwan	1,380	1,774	21,715	24,655	23,406		680	779	10,839	11,009	11,651
Japan	9,744	9,765	237,569	219,001	242,133		5,806	5,107	141,413	123,237	144,347
Other Countries	631	82	11,121	12,884	11,621		377	60	6,159	8,844	6,484
Subtotal:----	15,161	14,523	485,804	470,206	497,339		8,751	7,318	251,994	233,223	258,858
<b>Fresh Lemons MT</b>											
European Union	4	3	4,549	1,184	4,553		3	3	3,251	926	3,261
Canada	2,117	1,009	22,894	21,941	26,435		1,698	879	14,171	14,463	16,915
Korea, Republic o	147	775	2,264	3,458	2,665		154	883	2,018	3,223	2,530
Hong Kong	348	190	8,276	8,165	9,973		273	220	5,248	5,471	6,335
Japan	8,289	7,675	74,348	71,506	84,317		9,697	11,966	71,458	77,972	82,485
Other Countries	194	131	4,194	4,250	4,325		150	136	3,026	3,086	3,127
Subtotal:----	11,099	9,783	116,525	110,503	132,269		11,975	14,088	99,171	105,141	114,653
<b>Canned Peaches MT</b>											
Canada	145	305	4,252	3,983	4,869		181	345	4,132	4,409	4,866
Singapore	15	33	536	594	843		15	34	543	575	841
Korea, Republic o	4	39	1,761	1,480	1,969		5	29	1,429	1,138	1,603
Taiwan	60	104	1,025	1,009	1,461		60	85	916	833	1,307
Japan	63	148	3,358	2,287	3,644		68	187	3,512	2,410	3,825
Other Countries	334	291	4,394	4,756	4,991		373	267	4,233	4,522	4,808
Subtotal:----	621	919	15,326	14,109	17,777		701	946	14,766	13,887	17,250
<b>Canned Pears MT</b>											
European Union	0	0	295	200	299		0	0	293	171	299
Canada	315	109	5,402	2,118	5,699		364	119	4,991	2,375	5,309
Turkey	0	0	100	0	100		0	0	144	0	144
Hong Kong	6	0	96	36	103		8	0	85	36	95
Japan	32	0	487	121	593		34	0	440	136	529
Other Countries	64	54	398	348	451		34	50	339	296	386
Subtotal:----	417	163	6,778	2,824	7,245		440	169	6,291	3,014	6,761
<b>Canned Pineapple MT</b>											
European Union	16	16	542	980	573		16	18	460	901	483
Canada	30	112	1,004	832	1,292		30	98	1,034	795	1,328
Mexico	16	6	138	109	160		14	5	114	112	133
Korea, Republic o	0	12	174	352	185		0	17	145	312	159
Japan	49	34	581	444	632		49	39	524	416	583
Other Countries	32	18	407	499	496		34	16	349	440	427
Subtotal:----	144	198	2,847	3,216	3,339		143	194	2,626	2,975	3,113
<b>Fruit Mixtures MT</b>											
Canada	506	385	5,071	6,181	6,210		615	441	6,245	6,890	7,625
Singapore	37	93	2,182	1,512	2,546		48	102	2,499	1,767	2,916
Philippines	153	14	3,342	1,400	5,512		190	57	3,799	1,680	6,427
Hong Kong	109	43	1,854	1,157	2,612		132	55	2,107	1,406	2,988
Japan	90	176	3,463	3,020	3,945		118	221	3,952	3,406	4,536
Other Countries	292	640	5,081	5,953	6,051		284	1,467	5,892	8,168	7,122
Subtotal:----	1,187	1,350	20,992	19,223	26,876		1,387	2,344	24,494	23,316	31,614



U.S. Exports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country	Region	Jul FY 1996	Jul FY 1997	Oct-Jul FY 1996	Oct-Jul FY 1997	Oct-Sep FY 1996	Jul FY 1996	Jul FY 1997	Oct-Jul FY 1996	Oct-Jul FY 1997	Oct-Sep FY 1996
<b>Dried Raisins MT</b>											
European Union		5,789	3,641	42,883	36,653	55,895	9,277	6,779	71,033	63,846	92,269
Canada		809	1,161	7,911	8,715	10,659	1,636	2,145	15,597	17,391	21,309
Hong Kong		102	221	4,378	3,374	4,784	157	367	8,635	6,881	9,382
Taiwan		399	322	3,224	3,471	3,787	536	442	4,545	5,112	5,319
Japan		1,914	2,253	20,315	22,157	25,227	2,914	3,936	31,772	37,533	39,861
Other Countries		1,479	1,468	14,865	18,200	18,472	2,551	2,715	26,652	32,340	32,280
Subtotal:----		10,493	9,064	93,577	92,569	118,824	17,072	16,385	158,233	163,102	200,420
<b>Dried Prunes MT</b>											
European Union		2,230	2,428	29,050	24,951	34,726	5,246	5,195	67,642	52,940	80,568
Canada		291	332	3,481	3,500	4,214	636	630	8,099	7,538	9,816
Mexico		81	65	942	911	1,123	122	98	1,462	1,517	1,763
Singapore		72	311	592	2,725	1,160	126	625	1,264	4,728	2,168
Japan		1,369	1,654	10,638	13,062	12,504	3,075	3,106	22,505	26,917	26,130
Other Countries		716	836	6,641	10,598	8,820	1,645	1,781	14,576	21,671	18,628
Subtotal:----		4,760	5,626	51,344	55,747	62,548	10,850	11,435	115,547	115,311	139,073
<b>Dried Figs MT</b>											
Canada		86	194	681	566	1,107	247	570	1,672	1,852	2,676
Switzerland		0	0	70	2	70	0	0	56	11	56
Turkey		0	0	489	0	489	0	0	477	0	477
Hong Kong		91	32	2,356	458	2,631	67	20	2,019	1,617	2,327
Japan		57	0	344	319	418	117	0	974	1,029	1,183
Other Countries		2	1	73	103	135	8	3	206	304	343
Subtotal:----		237	228	4,013	1,448	4,850	439	593	5,403	4,812	7,062
<b>Dates MT</b>											
European Union		105	0	1,662	604	1,788	312	0	5,098	2,583	5,596
Canada		31	12	717	617	881	88	36	2,047	1,781	2,524
Switzerland		20	0	291	279	472	51	0	1,163	1,225	1,991
Singapore		8	0	232	74	294	24	0	530	235	745
Australia		13	48	395	434	463	79	118	1,682	2,044	1,993
Other Countries		2	16	747	1,062	889	14	35	1,676	2,164	1,991
Subtotal:----		179	76	4,044	3,070	4,787	568	189	12,196	10,033	14,841
<b>Fcoj KL</b>											
European Union		55,713	14,682	140,175	149,608	174,741	8,136	6,803	43,577	61,037	53,175
Canada		1,915	1,684	23,991	19,486	28,913	3,589	2,670	40,458	31,302	49,103
Korea, Republic o		1,415	1,290	14,020	18,274	17,722	1,408	640	9,450	10,163	12,175
Hong Kong		1,004	299	8,828	4,154	10,117	572	202	3,782	1,966	4,341
Japan		5,949	2,165	44,739	42,973	50,267	2,922	956	23,706	22,864	26,054
Other Countries		2,308	2,209	38,302	76,192	44,416	1,049	955	16,585	20,723	19,097
Subtotal:----		68,304	22,330	270,056	310,687	326,175	17,676	12,226	137,557	148,054	163,945
<b>Orange Juice NtCnc KL</b>											
European Union		3,126	911	21,741	23,933	27,669	2,157	595	14,602	15,723	17,825
Canada		8,631	10,673	85,864	105,970	99,179	5,865	7,209	61,431	73,179	70,562
Argentina		52	98	3,001	1,315	3,462	40	64	1,793	804	2,070
Hong Kong		580	181	2,146	2,810	2,642	426	120	1,522	2,510	1,877
Japan		714	252	8,503	1,840	8,729	569	203	7,173	1,434	7,393
Other Countries		1,277	1,122	9,159	12,524	11,180	1,172	948	7,724	10,437	9,458
Subtotal:----		14,380	13,237	130,415	148,392	152,862	10,228	9,140	94,244	104,088	109,185
<b>Grapefruit Juice Cnc KL</b>											
European Union		2,385	5,983	22,642	32,812	29,245	1,753	2,182	13,014	17,621	16,347
Canada		353	294	3,090	2,781	3,678	506	354	4,664	3,853	5,539
Switzerland		254	18	1,410	350	1,477	183	13	976	252	1,024
Israel		44	0	4,858	602	5,396	32	0	1,570	170	1,685
Japan		2,451	446	18,487	14,021	20,668	2,098	336	15,258	12,397	17,317
Other Countries		323	423	2,459	2,580	2,929	245	295	1,632	1,795	1,879
Subtotal:----		5,811	7,164	52,946	53,147	63,393	4,816	3,180	37,113	36,088	43,790
<b>Fresh Asparagus MT</b>											
European Union		123	47	1,246	719	1,304	353	120	4,065	1,928	4,194
Canada		217	172	4,373	5,994	4,567	594	544	12,014	15,964	12,488
Switzerland		2	2	1,982	1,423	1,988	12	7	6,567	4,468	6,598
Japan		263	275	5,922	5,967	6,276	1,476	1,575	25,670	23,829	27,674
Australia		0	3	69	47	79	0	5	260	159	281
Other Countries		35	12	105	209	129	101	43	397	610	432
Subtotal:----		641	511	13,696	14,358	14,344	2,537	2,293	48,975	46,958	51,666
<b>Fresh Broccoli MT</b>											
European Union		23	186	753	287	773	41	103	629	217	642
Canada		2,900	2,685	70,096	69,455	72,958	1,604	1,738	38,573	42,921	40,258
Hong Kong		614	1,343	2,853	5,046	3,947	509	1,122	2,214	4,445	3,063
Taiwan		413	684	1,082	1,863	2,026	419	635	985	1,792	1,722
Japan		5,692	5,428	39,116	38,532	48,309	4,247	4,326	30,877	30,730	37,720
Other Countries		143	87	1,058	971	1,383	134	78	758	841	1,012
Subtotal:----		9,786	10,414	114,958	116,153	129,396	6,955	8,002	74,035	80,946	84,418

U.S. Exports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region		Jul FY 1996	Jul FY 1997	Oct-Jul FY 1996	Oct-Jul FY 1997	Oct-Sep FY 1996	Jul FY 1996	Jul FY 1997	Oct-Jul FY 1996	Oct-Jul FY 1997	Oct-Sep FY 1996
<b>Fresh Carrots MT</b>											
Canada		6,449	8,243	74,519	81,673	78,842	2,893	3,930	31,495	38,889	33,756
Trinidad and Toba		101	45	1,311	966	1,367	45	42	576	441	601
French West Indie		133	129	912	797	1,093	67	61	468	374	560
United Arab Emira		412	462	2,843	2,643	3,399	144	187	1,200	959	1,418
Japan		355	97	2,946	1,062	3,296	347	65	2,873	1,147	3,294
Other Countries		1,001	425	4,260	4,844	6,089	475	237	2,259	2,554	3,236
Subtotal:----		8,451	9,401	86,791	91,986	94,087	3,972	4,522	38,872	44,363	42,864
<b>Fresh Lettuce MT</b>											
Canada		8,032	8,697	215,755	224,015	232,885	3,472	4,725	96,760	106,676	104,167
Mexico		1,758	1,926	5,672	13,393	16,800	781	943	2,501	5,331	6,158
Singapore		305	301	2,814	2,840	3,655	189	221	1,916	1,890	2,375
Hong Kong		3,133	3,005	14,731	13,972	20,599	1,598	1,848	7,836	8,046	10,994
Japan		192	364	3,039	2,478	3,254	217	214	3,089	2,696	3,528
Other Countries		1,089	1,051	7,730	6,405	9,101	637	606	4,838	3,877	5,656
Subtotal:----		14,509	15,345	249,741	263,102	286,294	6,893	8,557	116,940	128,516	132,876
<b>Fresh Onions MT</b>											
Canada		10,773	16,694	89,347	100,977	103,257	4,090	5,630	31,723	36,627	36,387
Mexico		40	862	2,677	10,320	8,484	42	372	1,268	4,433	3,369
Korea, Republic o		903	0	903	14,020	9,920	342	0	342	8,694	3,778
Taiwan		204	1,321	8,879	9,030	16,187	55	560	2,033	2,631	4,125
Japan		3,134	1,502	79,402	53,455	98,145	1,017	423	18,938	12,905	24,422
Other Countries		487	3,167	25,723	24,769	30,106	220	1,134	9,626	10,579	11,332
Subtotal:----		15,541	23,546	206,931	212,572	266,097	5,766	8,118	63,929	75,870	83,413
<b>Fresh Tomatoes MT</b>											
European Union		302	828	1,567	2,936	1,987	701	1,919	2,381	6,233	3,352
Canada		15,178	15,628	106,761	114,609	125,569	8,336	9,427	84,271	92,795	94,640
Mexico		622	2,135	1,617	3,465	1,913	472	1,590	1,038	2,683	1,237
Bermuda		0	2	453	165	453	0	6	307	148	307
Hong Kong		221	180	321	212	695	105	87	151	103	334
Other Countries		100	169	542	610	669	68	146	420	527	558
Subtotal:----		16,424	18,940	111,260	121,997	131,285	9,682	13,174	88,568	102,489	100,428
<b>Canned Sweet Corn MT</b>											
European Union		4,391	2,715	40,235	35,518	45,013	3,240	1,981	30,392	25,140	33,790
Korea, Republic o		576	1,194	5,836	15,695	7,854	583	1,236	5,817	15,832	8,091
Hong Kong		1,104	932	15,379	21,342	17,525	906	851	12,626	17,323	14,530
Taiwan		2,412	3,189	18,332	21,173	21,227	2,085	2,891	16,067	18,958	18,629
Japan		5,536	5,975	40,875	57,535	49,004	4,753	5,129	32,667	47,752	39,857
Other Countries		2,564	4,229	24,289	28,963	27,993	2,034	3,297	18,881	23,453	22,086
Subtotal:----		16,583	18,233	144,946	180,228	168,615	13,601	15,385	116,451	148,458	136,983
<b>Canned Tomato Paste MT</b>											
European Union		1,288	2,956	7,479	10,902	8,430	728	824	5,041	4,884	5,704
Canada		3,454	3,787	35,645	36,647	49,491	2,709	2,596	29,017	27,112	38,472
Dominican Republi		1,311	0	5,228	124	6,756	419	0	1,983	100	2,531
Korea, Republic o		309	694	5,710	7,070	6,527	302	579	5,169	5,816	5,758
Japan		1,298	428	11,884	7,541	13,439	1,046	327	9,699	5,913	10,914
Other Countries		1,337	2,211	12,503	45,177	16,416	1,135	1,623	10,915	31,117	14,013
Subtotal:----		8,997	10,076	78,449	107,461	101,059	6,337	5,950	61,824	74,942	77,393
<b>Canned Tomato Sauce MT</b>											
European Union		293	295	4,813	4,314	6,017	450	395	5,301	5,508	6,659
Canada		5,901	6,119	47,283	49,013	55,944	4,932	5,414	42,458	45,435	50,666
Mexico		438	756	2,771	4,553	3,346	410	542	2,176	3,619	2,601
Korea, Republic o		0	335	1,368	1,208	1,479	0	326	1,438	1,133	1,540
Japan		275	267	5,446	4,737	6,420	337	309	5,667	5,387	6,883
Other Countries		653	820	8,982	8,398	10,848	661	905	9,769	8,689	11,518
Subtotal:----		7,561	8,591	70,662	72,223	84,053	6,790	7,892	66,809	69,771	79,868
<b>Frozen Sweet Corn MT</b>											
European Union		85	29	1,534	2,050	1,881	46	15	1,084	1,483	1,329
Canada		295	1,284	3,001	4,171	3,583	244	979	2,571	3,152	3,049
Hong Kong		321	296	3,266	4,429	4,201	209	200	2,371	3,169	3,001
Taiwan		0	132	1,013	1,520	1,299	0	96	924	1,322	1,181
Japan		3,322	3,993	35,443	34,148	41,255	3,098	3,396	31,353	31,601	36,806
Other Countries		324	653	6,047	7,365	7,034	283	454	4,718	5,954	5,464
Subtotal:----		4,346	6,388	50,305	53,684	59,253	3,880	5,141	43,021	46,682	50,829
<b>Frozen French Fries MT</b>											
Philippines		1,203	1,792	10,694	15,040	13,746	922	1,341	8,254	10,783	10,477
Korea, Republic o		1,398	2,169	19,087	24,541	23,889	892	1,615	13,461	18,207	16,968
Hong Kong		1,893	1,927	16,979	22,531	21,901	1,269	1,278	11,310	15,072	14,592
Taiwan		1,778	1,613	12,994	17,845	16,064	1,180	1,058	8,729	11,966	10,737
Japan		14,602	19,670	156,832	169,768	185,615	10,830	14,339	115,758	125,615	136,805
Other Countries		7,537	8,536	72,972	82,343	89,272	5,674	6,775	54,370	65,263	66,605
Subtotal:----		28,412	35,706	289,558	332,068	350,487	20,767	26,405	211,881	246,906	256,185

U.S. Exports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region		Jul FY 1996	Jul FY 1997	Oct-Jul FY 1996	Oct-Jul FY 1997	Oct-Sep FY 1996	Jul FY 1996	Jul FY 1997	Oct-Jul FY 1996	Oct-Jul FY 1997	Oct-Sep FY 1996
<b>Almonds Unshelled MT</b>											
European Union		173	7	2,940	4,703	4,838	381	17	6,757	11,193	10,937
India		727	3	5,546	5,523	8,902	1,764	10	13,268	13,451	21,723
Hong Kong		8	0	127	593	446	19	0	308	1,489	1,081
Taiwan		0	0	267	521	485	0	0	664	1,276	1,193
Japan		0	116	2,537	932	2,686	0	263	7,158	2,325	7,521
Other Countries		13	59	1,523	2,012	2,252	35	143	3,663	4,834	5,397
Subtotal:----		921	184	12,939	14,284	19,609	2,199	433	31,818	34,568	47,853
<b>Almonds Shelled/Prep MT</b>											
European Union		13,385	3,946	143,871	77,396	173,542	46,583	21,019	456,919	398,525	602,847
Canada		873	1,123	14,313	6,578	15,875	1,950	4,119	33,297	31,971	42,043
Switzerland		174	102	6,564	2,721	7,074	1,186	609	17,419	15,561	20,579
Korea, Republic o		523	224	4,395	2,777	5,082	1,301	1,296	11,561	14,408	15,579
Japan		2,271	548	35,845	14,206	39,331	7,275	3,211	78,435	82,776	100,667
Other Countries		1,751	699	35,465	17,893	41,323	4,084	2,978	83,608	87,314	112,511
Subtotal:----		18,977	6,643	240,452	121,571	282,227	62,380	33,233	681,240	630,555	894,225
<b>Walnuts, Unshelled MT</b>											
European Union		0	0	47,011	41,384	52,858	0	0	90,368	89,113	103,224
Canada		95	6	1,468	1,395	1,648	203	7	3,245	3,310	3,596
Brazil		0	0	1,801	1,698	1,801	0	0	3,564	3,750	3,564
Israel		0	38	1,159	1,325	1,159	0	63	2,077	2,424	2,077
Japan		19	9	1,327	897	1,532	44	20	2,354	1,523	2,729
Other Countries		0	47	3,085	2,686	3,145	0	89	5,903	5,411	6,062
Subtotal:----		113	100	55,850	49,385	62,144	247	180	107,512	105,530	121,252
<b>Walnuts, Shelled MT</b>											
European Union		176	130	4,597	4,149	5,378	718	706	10,490	9,921	12,522
Canada		91	160	1,805	2,591	2,310	364	562	6,585	7,202	8,247
Israel		48	0	1,292	1,035	1,415	276	0	6,072	5,015	6,715
Japan		429	449	6,914	8,708	8,045	1,751	1,096	29,055	29,226	34,331
Australia		57	135	800	831	869	329	412	3,152	3,763	3,552
Other Countries		79	349	2,716	3,455	3,121	392	667	8,061	9,344	9,171
Subtotal:----		881	1,223	18,125	20,768	21,139	3,829	3,444	63,415	64,471	74,538
<b>Hop Pellets MT</b>											
European Union		8	122	560	1,018	592	39	661	2,877	6,484	3,071
Canada		99	109	1,237	1,293	1,459	661	779	8,225	8,710	9,711
Brazil		0	48	2,064	1,812	2,160	0	975	10,839	7,677	11,242
Hong Kong		10	39	126	84	129	40	127	536	325	548
Japan		0	-	326	239	326	0	4	1,264	870	1,264
Other Countries		36	166	816	1,165	884	381	2,098	4,124	6,847	4,605
Subtotal:----		153	484	5,128	5,612	5,549	1,120	4,643	27,865	30,913	30,441
<b>Hop Extract MT</b>											
European Union		35	69	1,366	1,092	1,502	499	1,156	20,493	16,499	22,360
Mexico		19	0	461	436	477	219	0	12,840	10,184	13,093
Colombia		0	0	334	57	388	0	0	2,872	1,804	4,309
Brazil		26	22	282	419	404	275	819	3,256	6,325	4,733
Korea, Republic o		10	13	102	51	102	669	275	2,205	954	2,205
Other Countries		99	31	756	825	878	1,433	571	11,823	12,278	13,524
Subtotal:----		188	134	3,301	2,881	3,751	3,095	2,821	53,489	48,045	60,224
<b>Hops, Nspf MT</b>											
European Union		23	11	1,903	1,134	1,971	68	190	9,523	5,099	9,935
Mexico		51	55	329	73	342	482	321	2,006	423	2,129
Dominican Republi		6	0	46	34	78	36	0	199	148	338
Philippines		11	0	33	41	58	200	0	399	713	843
Japan		0	3	152	276	152	0	43	889	1,164	889
Other Countries		4	4	244	216	260	34	44	2,558	1,279	2,713
Subtotal:----		95	73	2,707	1,774	2,860	819	597	15,574	8,825	16,847
<b>Grape Wine KL</b>											
European Union		5,585	9,936	54,985	69,907	71,798	10,765	21,059	105,210	141,880	140,508
Canada		2,565	3,305	25,714	29,491	31,755	4,885	6,710	49,188	61,421	61,392
Switzerland		1,393	246	7,582	6,232	8,522	2,219	515	12,026	11,043	13,318
Taiwan		201	986	2,398	4,668	2,746	243	1,857	3,630	7,994	4,225
Japan		1,180	1,943	14,059	17,433	16,983	1,765	2,939	23,749	26,782	28,606
Other Countries		1,661	2,543	20,359	30,228	25,312	2,788	3,947	32,030	46,308	39,433
Subtotal:----		12,585	18,959	125,098	157,958	157,116	22,664	37,028	225,833	295,430	287,482



U.S. Imports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region		Jul FY 1996	Jul FY 1997	Oct-Jul FY 1996	Oct-Jul FY 1997	Oct-Sep FY 1996	Jul FY 1996	Jul FY 1997	Oct-Jul FY 1996	Oct-Jul FY 1997	Oct-Sep FY 1996
Fresh Apples	MT										
Canada		1,610	1,695	63,282	64,559	71,851	751	835	24,761	24,344	28,137
Chile		928	1,880	28,341	26,572	28,467	307	630	13,049	14,368	13,088
New Zealand		9,859	7,270	47,554	42,853	56,234	9,186	4,900	46,898	27,020	54,970
Other Countries		4,590	9,365	15,397	14,418	18,939	1,771	4,332	6,131	7,176	7,035
Subtotal:----		16,987	20,210	154,574	148,402	175,491	12,015	10,698	90,839	72,908	103,231
Fresh Pears	MT										
Chile		90	252	33,411	37,216	33,411	28	80	15,665	18,537	15,665
Argentina		0	0	15,637	31,230	15,637	0	0	10,261	21,123	10,261
South Africa, Rep		0	107	5,240	3,792	5,240	0	198	2,231	2,644	2,231
Other Countries		0	45	3,001	5,986	3,084	0	18	5,756	7,726	5,949
Subtotal:----		90	404	57,289	78,224	57,371	28	297	33,913	50,031	34,106
Fresh Apricots	MT										
Chile		0	0	1,344	1,011	1,344	0	0	1,604	1,146	1,604
Turkey		0	0	28	0	60	0	0	45	0	115
New Zealand		0	0	310	245	310	0	0	852	656	852
Other Countries		0	0	0	29	26	0	0	0	105	55
Subtotal:----		0	0	1,682	1,285	1,740	0	0	2,501	1,907	2,625
Fresh Peach/Nect	MT										
Canada		0	3	8	19	448	0	3	6	16	403
Mexico		0	0	127	62	127	0	0	153	60	153
Chile		0	0	40,680	41,216	40,680	0	0	30,487	32,464	30,487
Other Countries		0	0	32	60	32	0	0	42	61	42
Subtotal:----		0	3	40,847	41,358	41,287	0	3	30,688	32,601	31,085
Fr. Plums/Prunes	MT										
European Union		0	0	58	20	58	0	0	117	3	117
Leeward-Windward		9	14	79	53	145	15	18	92	56	166
Chile		0	0	19,943	22,684	19,943	0	0	16,793	20,724	16,793
Other Countries		14	0	48	89	72	15	3	64	131	99
Subtotal:----		23	15	20,129	22,846	20,218	30	21	17,066	20,914	17,176
Fresh Grapes	MT										
Mexico		3,383	855	59,941	75,701	60,033	5,724	1,069	86,785	95,439	86,826
Chile		0	0	276,293	264,609	276,293	0	0	253,861	280,190	253,861
South Africa, Rep		0	0	3,218	7,437	3,218	0	0	2,856	8,676	2,856
Other Countries		0	0	901	2,819	1,554	0	0	1,090	1,473	1,257
Subtotal:----		3,383	855	340,354	350,566	341,098	5,724	1,069	344,593	385,778	344,799
Raspberries	MT										
Canada		3,345	3,639	3,345	4,109	4,623	6,591	5,038	6,594	5,760	9,069
Guatemala		11	0	313	194	316	21	0	591	425	605
Chile		0	20	1,097	1,348	1,097	0	21	2,015	2,979	2,015
Other Countries		4	0	410	271	414	21	0	3,276	2,349	3,296
Subtotal:----		3,359	3,658	5,165	5,923	6,450	6,633	5,059	12,476	11,514	14,985
Fresh Strawberries	MT										
Canada		315	72	388	72	410	367	134	464	134	493
Mexico		0	2	28,932	14,459	28,946	0	2	52,133	24,496	52,146
New Zealand		0	0	444	544	444	0	0	1,397	1,926	1,397
Other Countries		0	0	244	111	248	0	0	480	237	486
Subtotal:----		315	73	30,009	15,187	30,048	367	136	54,475	26,793	54,522
Bananas	MT										
Honduras		64,062	33,457	595,702	436,135	683,722	17,382	8,825	155,468	115,535	177,675
Costa Rica		72,824	75,941	781,777	827,352	958,097	23,395	24,140	251,271	267,147	305,968
Ecuador		62,144	79,453	724,709	722,098	859,864	16,818	24,295	200,558	221,832	237,956
Other Countries		127,063	113,988	1,044,045	1,103,769	1,281,024	39,227	33,131	302,774	336,823	371,614
Subtotal:----		326,093	302,839	3,146,234	3,089,354	3,782,707	96,821	90,391	910,071	941,337	1,093,212
Mangoes	MT										
Mexico		30,018	32,605	127,708	137,079	139,197	12,813	13,566	75,197	88,907	80,298
Guatemala		0	0	6,883	6,766	6,883	0	0	2,736	2,851	2,736
Haiti		310	105	8,029	9,373	8,029	211	85	4,931	6,394	4,931
Other Countries		4	28	11,745	15,445	11,949	3	17	11,757	15,419	12,075
Subtotal:----		30,333	32,738	154,365	168,663	166,058	13,028	13,668	94,621	113,572	100,039
Pineapple	MT										
Mexico		1,135	1,558	7,132	10,933	7,847	503	483	2,153	3,085	2,343
Honduras		2,422	1,369	28,637	19,187	30,895	686	394	7,557	5,493	8,189
Costa Rica		7,242	9,109	64,496	95,210	75,979	3,051	3,762	24,099	45,239	29,233
Other Countries		1,438	1,032	8,893	9,834	13,827	837	796	5,342	6,971	7,992
Subtotal:----		12,238	13,069	109,158	135,164	128,547	5,077	5,436	39,150	60,788	47,758
Cantaloupe	MT										
Mexico		1,142	1,943	140,128	144,190	140,388	265	262	41,469	57,072	41,534
Guatemala		0	0	55,093	66,739	55,093	0	0	16,190	21,621	16,190
Costa Rica		0	0	59,247	60,356	59,247	0	0	27,724	25,151	27,724
Other Countries		2	0	78,990	122,985	79,174	1	0	20,501	26,092	20,584
Subtotal:----		1,143	1,943	333,457	394,270	333,902	267	262	105,883	129,936	106,031

U.S. Imports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region		Jul FY 1996	Jul FY 1997	Oct-Jul FY 1996	Oct-Jul FY 1997	Oct-Sep FY 1996	Jul FY 1996	Jul FY 1997	Oct-Jul FY 1996	Oct-Jul FY 1997	Oct-Sep FY 1996
<hr/>											
Other Melons	MT										
Mexico		898	876	248,549	275,102	248,606	150	141	63,675	62,023	63,686
Honduras		0	0	20,592	32,643	20,592	0	0	6,858	5,829	6,858
Costa Rica		0	0	20,068	27,345	20,068	3	0	8,471	10,627	8,471
Other Countries		5	15	38,197	47,280	38,258	3	18	13,712	17,564	13,765
Subtotal:----		903	891	327,406	382,370	327,524	155	160	92,716	96,043	92,781
Fr. Orng Inc Impl	MT										
Mexico		0	304	7,401	10,288	7,401	0	108	3,196	4,415	3,196
Dominican Republi		385	410	2,183	2,294	3,294	135	179	695	823	1,257
Australia		4,934	2,779	4,934	2,813	11,523	7,001	3,964	7,001	4,008	17,617
Other Countries		18	0	987	1,075	1,175	14	2	328	494	359
Subtotal:----		5,337	3,493	15,505	16,471	23,393	7,149	4,252	11,219	9,741	22,428
Canned Mandarins	MT										
European Union		2,447	2,230	26,869	20,908	30,512	2,456	2,076	29,505	21,020	33,369
Mexico		107	158	963	1,258	1,135	118	160	1,061	1,320	1,231
China, Peoples Re		3,043	2,620	22,807	25,287	26,740	3,001	2,378	23,725	23,930	27,697
Other Countries		126	109	1,385	549	1,460	177	123	1,723	808	1,852
Subtotal:----		5,722	5,116	52,024	48,003	59,849	5,752	4,737	56,014	47,078	64,148
Canned Black Olive	MIXED										
European Union		5,049	23,683	190,915	157,906	204,080	22	55	467	389	510
Mexico		23,808	456,550	4,651,842	704,550	4,917,802	10	220	1,966	339	2,099
Morocco		10,560	53,024	365,411	194,177	388,999	22	60	576	254	611
Other Countries		1,647	2,637	41,669	177,338	50,506	3	8	126	391	148
Subtotal:----		41,064	535,894	5,249,837	1,233,971	5,561,387	56	344	3,135	1,373	3,367
Canned Green Olive	MIXED										
European Union		5,111,525	5,444,785	47,801,862	50,529,709	56,965,711	14,509	12,944	132,496	129,717	157,808
Turkey		88,341	266,720	554,924	1,669,165	640,748	125	364	818	2,428	954
Morocco		1,381,019	1,337,806	6,907,929	9,640,229	8,366,292	2,857	2,480	14,878	17,712	18,106
Other Countries		38,974	46,600	656,057	865,098	747,542	95	103	1,558	1,833	1,755
Subtotal:----		6,619,859	7,095,911	55,920,772	62,704,201	66,720,293	17,586	15,892	149,749	151,690	178,624
Canned Peaches	MT										
European Union		1,173	1,368	10,644	21,048	13,334	818	878	7,406	13,986	9,000
Chile		129	233	1,252	1,179	1,349	90	171	884	839	963
South Africa, Rep		550	612	1,801	3,040	2,122	379	411	1,306	2,094	1,550
Other Countries		32	132	226	473	257	17	110	191	364	213
Subtotal:----		1,885	2,344	13,923	25,741	17,062	1,303	1,569	9,788	17,284	11,726
Canned Pineapple	MT										
Thailand		12,510	9,496	67,872	60,776	79,306	8,723	6,558	47,146	40,725	55,317
Indonesia		5,578	5,697	36,868	47,895	49,766	4,219	4,496	25,581	37,376	35,378
Philippines		10,860	11,586	104,494	102,519	127,758	6,886	7,695	67,445	67,875	82,900
Other Countries		2,933	3,356	44,634	24,808	51,545	2,310	2,500	19,918	19,041	23,446
Subtotal:----		31,880	30,136	253,868	235,999	308,374	22,138	21,249	160,089	165,017	197,040
Dried Apricots	MT										
Turkey		285	283	11,813	8,451	13,517	572	761	24,589	23,798	28,965
Syria		0	3	72	80	72	0	4	100	153	100
Australia		17	17	210	131	248	31	47	663	482	857
Other Countries		18	28	147	421	233	80	58	431	934	717
Subtotal:----		320	331	12,243	9,083	14,069	683	870	25,783	25,367	30,639
Dates	MT										
Israel		0	0	496	66	514	0	0	1,004	201	1,051
Pakistan		151	35	3,104	1,935	3,189	170	17	3,089	1,777	3,192
China, Peoples Re		54	18	597	326	646	101	37	1,049	593	1,128
Other Countries		39	1	302	171	335	47	1	551	376	610
Subtotal:----		244	54	4,499	2,498	4,683	319	56	5,692	2,947	5,981
Dried Figs	MT										
European Union		0	0	654	885	781	0	0	1,520	2,040	1,807
Mexico		6	0	191	243	304	2	0	526	607	801
Turkey		0	0	678	381	678	0	0	1,239	872	1,239
Other Countries		3	14	30	35	48	4	5	64	75	72
Subtotal:----		9	14	1,553	1,545	1,810	6	5	3,349	3,595	3,919
Dried Raisins	MT										
Mexico		70	648	6,150	2,975	8,900	57	603	6,065	2,754	8,554
Chile		133	635	1,230	2,801	1,780	183	899	1,409	3,812	2,055
Turkey		60	38	1,515	291	1,556	66	58	1,540	381	1,590
Other Countries		2	606	248	2,325	289	3	710	253	2,772	300
Subtotal:----		265	1,927	9,143	8,393	12,525	309	2,270	9,268	9,719	12,499
Apple Juice	KL										
European Union		13,468	5,226	204,947	319,645	222,919	5,706	2,676	86,947	117,194	94,012
Chile		32,532	24,716	91,276	78,493	115,826	11,812	6,965	33,242	25,371	42,294
Argentina		34,775	36,463	245,547	217,187	308,190	12,125	8,935	85,719	54,947	106,548
Other Countries		14,335	19,395	196,168	368,278	209,762	6,285	6,667	77,600	126,818	84,414
Subtotal:----		95,110	85,799	737,938	983,603	856,697	35,929	25,243	283,508	324,330	327,267

U.S. Imports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region		Jul FY 1996	Jul FY 1997	Oct-Jul FY 1996	Oct-Jul FY 1997	Oct-Sep FY 1996	Jul FY 1996	Jul FY 1997	Oct-Jul FY 1996	Oct-Jul FY 1997	Oct-Sep FY 1996
Fcoj	KL										
Mexico		4,032	25,029	141,853	150,063	155,363	1,334	5,895	41,164	35,269	45,171
Belize		565	1,163	38,729	66,055	38,929	198	264	12,096	15,219	12,166
Brazil		53,749	11,714	497,777	631,467	557,073	14,240	2,102	124,287	132,889	139,028
Other Countries		6,869	6,502	57,830	93,318	65,248	2,305	1,522	16,464	21,015	18,904
Subtotal:----		65,215	44,408	736,188	940,904	816,613	18,077	9,782	194,011	204,392	215,268
Grape Juice	KL										
Mexico		244	432	4,731	17,851	6,891	120	164	2,817	8,121	3,583
Chile		1,975	2,867	26,327	17,905	29,453	778	1,140	7,425	8,794	8,483
Argentina		27,903	23,531	134,170	113,535	172,237	8,020	8,254	34,315	37,450	45,750
Other Countries		366	2,390	7,415	31,302	10,285	264	1,382	3,893	17,198	5,079
Subtotal:----		30,488	29,219	172,643	180,593	218,866	9,182	10,940	48,450	71,563	62,896
Pineapple Juice, Con	KL										
Thailand		14,281	5,154	84,445	74,637	99,251	5,120	1,641	26,754	23,749	31,823
Indonesia		2,796	2,548	18,034	24,371	22,993	834	731	4,625	7,465	6,140
Philippines		6,664	7,356	90,313	81,703	106,106	912	1,444	13,985	16,713	16,612
Other Countries		4,123	1,734	18,566	22,719	22,331	1,406	600	6,206	8,144	7,548
Subtotal:----		27,863	16,792	211,358	203,430	250,681	8,272	4,416	51,571	56,071	62,123
Frozen Strawberries	MT										
Mexico		679	591	20,396	21,313	20,896	563	518	16,475	18,298	16,838
Guatemala		0	0	216	2	216	0	0	180	28	180
Ecuador		0	0	24	0	24	16	18	393	322	477
Other Countries		0	62	4	180	11	20	120	137	525	174
Subtotal:----		679	653	20,641	21,495	21,148	598	656	17,186	19,173	17,669
Fresh Beans	MT										
Canada		159	579	177	797	478	174	344	194	454	402
Mexico		124	102	18,553	18,129	18,611	83	81	19,952	22,280	20,030
El Salvador		0	0	58	1	58	0	0	43	2	43
Other Countries		18	3	128	272	155	23	5	145	309	179
Subtotal:----		300	684	18,916	19,200	19,302	281	429	20,333	23,046	20,653
Fresh Carrots	MT										
Canada		317	220	53,870	50,444	67,654	125	106	14,526	12,485	18,424
Mexico		4,906	5,953	28,460	31,635	33,599	837	939	4,693	5,361	5,624
Jamaica & Dep		0	0	17	34	189	0	0	21	10	53
Other Countries		74	13	427	253	502	36	10	177	143	197
Subtotal:----		5,296	6,185	82,774	82,366	101,943	998	1,055	19,417	17,999	24,298
Fresh Cabbage	MT										
Canada		3,806	2,172	23,135	16,524	28,206	1,650	584	6,330	3,461	7,631
Mexico		3,369	778	11,818	6,542	13,301	684	189	2,116	1,150	2,358
Costa Rica		0	0	20	23	20	0	0	9	13	9
Other Countries		0	0	0	20	2	0	0	1	31	9
Subtotal:----		7,175	2,950	34,974	23,110	41,529	2,334	772	8,456	4,655	10,007
Fresh Celery	MT										
Canada		51	316	432	1,179	3,207	21	159	106	389	826
Mexico		0	195	23,076	23,307	23,076	0	36	4,797	6,045	4,797
Dominican Republi		19	6	145	113	170	14	4	109	71	124
Other Countries		6	7	106	66	119	24	15	193	140	244
Subtotal:----		76	524	23,759	24,665	26,572	59	214	5,205	6,646	5,991
Fresh Cucumbers	MT										
Canada		938	1,691	4,293	6,473	6,611	911	1,506	4,806	7,053	6,338
Mexico		7,700	5,768	272,789	278,406	277,516	2,838	1,998	104,658	85,063	106,236
Honduras		0	0	10,486	4,805	10,486	0	0	1,986	916	1,986
Other Countries		36	42	1,186	2,204	1,294	43	56	917	1,696	1,048
Subtotal:----		8,675	7,500	288,754	291,887	295,907	3,792	3,560	112,367	94,728	115,608
Fresh Cauliflower	MT										
European Union		0	0	0	2	0	0	0	0	3	0
Canada		924	1,157	1,311	1,430	5,990	388	559	506	687	2,378
Mexico		13	11	1,696	823	1,720	2	4	588	269	599
Other Countries		0	0	0	0	0	0	0	0	0	0
Subtotal:----		937	1,168	3,007	2,254	7,711	390	563	1,094	958	2,976
Fresh Garlic	MT										
European Union		116	95	688	760	973	229	157	1,230	1,378	1,721
Mexico		1,809	1,383	15,973	11,996	16,715	2,288	1,512	18,203	12,363	19,521
Argentina		0	0	2,133	2,115	2,133	0	0	2,872	3,177	2,872
Other Countries		68	48	2,293	1,755	2,617	85	47	2,842	2,443	3,098
Subtotal:----		1,993	1,526	21,087	16,625	22,438	2,603	1,716	25,147	19,361	27,212
Onions, Exc Seed	MT										
Canada		1,758	471	17,736	19,946	24,124	642	256	4,957	5,608	7,265
Mexico		6,595	6,145	212,037	205,195	219,900	5,088	5,229	119,695	100,974	126,837
Chile		0	0	6,715	4,292	6,715	0	0	2,669	1,849	2,669
Other Countries		462	474	13,057	18,404	14,525	328	427	8,009	8,351	8,908
Subtotal:----		8,815	7,090	249,545	247,837	265,265	6,058	5,913	135,330	116,781	145,679



U.S. Imports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region	Jul FY 1996	Jul FY 1997	Oct-Jul FY 1996	Oct-Jul FY 1997	Oct-Sep FY 1996	Jul FY 1996	Jul FY 1997	Oct-Jul FY 1996	Oct-Jul FY 1997	Oct-Sep FY 1996	
Fresh Peppers MT											
European Union	3,119	2,693	13,023	14,591	16,915	7,184	4,612	35,816	34,425	42,732	
Canada	562	782	2,955	4,178	6,409	1,784	2,038	8,033	10,963	11,377	
Mexico	7,643	7,283	211,967	220,968	243,766	3,804	4,119	130,076	175,931	140,762	
Other Countries	95	279	2,306	3,672	2,468	115	257	4,315	6,045	4,531	
Subtotal:----	11,419	11,037	230,250	243,410	269,558	12,887	11,027	178,241	227,364	199,403	
Seed Potatoes MT											
Canada	360	185	136,164	113,884	136,546	71	19	26,417	20,124	26,550	
Brazil	20	0	20	3	20	9	0	9	3	9	
China, Peoples Re	0	0	68	3	68	0	0	40	2	40	
Other Countries	0	0	1	0	1	2	0	9	0	9	
Subtotal:----	380	185	136,254	113,890	136,635	82	19	26,475	20,129	26,607	
Table Potatoes MT											
European Union	0	0	0	44	0	0	0	0	43	0	
Greenland	0	0	0	0	0	0	0	0	0	0	
Canada	6,396	6,239	325,538	180,959	353,273	1,641	1,305	66,564	32,970	71,973	
Other Countries	0	5	0	23	0	0	10	0	42	0	
Subtotal:----	6,396	6,244	325,538	181,026	353,273	1,641	1,315	66,564	33,055	71,973	
Fresh Tomatoes MT											
European Union	3,903	6,086	20,244	31,485	24,179	6,094	7,370	38,661	52,514	44,971	
Canada	4,253	6,678	16,039	26,229	20,698	6,651	9,860	29,173	43,431	35,439	
Mexico	33,288	25,762	612,588	623,804	677,452	18,941	17,225	565,254	461,022	595,875	
Other Countries	29	45	2,253	3,270	2,293	63	75	3,646	6,681	3,692	
Subtotal:----	41,473	38,572	651,123	684,788	724,621	31,750	34,530	636,735	563,649	679,977	
Fresh Asparagus MT											
Mexico	2,171	2,871	16,015	18,459	18,317	2,992	3,938	29,536	34,361	32,841	
Peru	186	536	7,028	7,853	10,048	319	820	13,387	13,013	18,802	
Chile	0	0	2,169	2,268	2,555	0	0	2,131	1,980	2,498	
Other Countries	313	346	2,022	2,831	2,413	521	545	3,403	5,141	4,015	
Subtotal:----	2,670	3,753	27,233	31,411	33,333	3,832	5,303	48,458	54,494	58,156	
Canned Tomato Paste MT											
Mexico	0	0	7,987	7,350	7,987	0	0	5,149	5,290	5,149	
Chile	0	38	628	589	725	0	25	550	419	618	
Israel	106	176	2,552	3,216	3,610	97	144	2,041	2,820	2,919	
Other Countries	126	58	1,173	2,071	1,265	122	57	1,254	2,013	1,355	
Subtotal:----	232	272	12,340	13,226	13,587	219	226	8,993	10,541	10,041	
Canned Tomato Sauce MT											
European Union	557	350	6,008	7,308	7,165	1,558	1,047	10,573	14,173	11,672	
Canada	416	1,002	8,619	5,081	9,230	371	691	5,936	4,630	6,467	
Chile	0	0	1,417	96	1,429	0	0	655	55	666	
Other Countries	18	295	2,140	4,339	2,793	18	788	1,976	7,973	2,803	
Subtotal:----	991	1,647	18,184	16,824	20,617	1,946	2,525	19,141	26,831	21,607	
Canned Tomatoes MT											
European Union	2,043	3,854	18,308	41,989	21,943	591	1,430	5,204	16,633	6,401	
Chile	1,664	229	8,725	2,055	9,578	757	114	4,258	986	4,729	
Israel	18	248	8,554	4,633	9,042	9	147	4,996	2,595	5,256	
Other Countries	470	506	6,836	6,947	8,067	266	238	3,530	3,442	4,106	
Subtotal:----	4,195	4,837	42,423	55,625	48,630	1,624	1,930	17,988	23,657	20,491	
Canned Mushrooms MT											
Chile	224	227	3,056	2,559	3,820	466	475	6,339	5,359	7,923	
Indonesia	1,232	1,501	12,231	13,722	14,816	2,870	3,128	28,575	28,817	34,242	
China, Peoples Re	3,476	2,837	18,534	29,910	24,240	6,026	4,213	33,463	43,514	42,172	
Other Countries	1,188	1,104	11,746	11,402	13,694	2,790	2,431	27,390	23,089	31,225	
Subtotal:----	6,120	5,669	45,566	57,593	56,569	12,151	10,248	95,768	100,779	115,561	
Frozen Broccoli MT											
Mexico	10,259	10,134	141,510	127,844	159,762	5,805	6,136	75,513	78,147	86,151	
Guatemala	1,751	925	15,964	14,861	21,834	1,157	611	11,733	10,547	15,988	
China, Peoples Re	0	0	41	0	41	0	0	36	0	36	
Other Countries	0	63	26	184	26	0	30	13	174	13	
Subtotal:----	12,010	11,122	157,541	142,888	181,663	6,961	6,776	87,294	88,867	102,188	
Frozen Cauliflower MT											
Canada	2	103	199	639	237	1	77	129	520	163	
Mexico	377	283	14,971	15,091	16,520	256	236	9,085	11,268	10,233	
Guatemala	80	23	1,207	775	1,570	55	21	896	594	1,148	
Other Countries	0	0	13	146	24	0	0	9	96	15	
Subtotal:----	458	409	16,389	16,651	18,351	312	334	10,118	12,478	11,559	
Frozen Potatoes MT											
European Union	1	62	107	462	109	2	41	129	297	136	
Canada	16,170	26,083	152,752	244,474	182,071	10,255	15,140	93,470	144,377	111,744	
New Zealand	0	0	106	0	106	0	0	95	0	95	
Other Countries	3	6	47	63	56	10	23	141	164	165	
Subtotal:----	16,174	26,151	153,012	245,000	182,342	10,267	15,204	93,836	144,838	112,141	

## U.S. Imports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region	Jul FY 1996	Jul FY 1997	Oct-Jul FY 1996	Oct-Jul FY 1997	Oct-Sep FY 1996		Jul FY 1996	Jul FY 1997	Oct-Jul FY 1996	Oct-Jul FY 1997	Oct-Sep FY 1996
Pistachios, Nsh MT											
Turkey	0	105	155	438	155		0	357	414	1,645	414
China, Peoples Re	0	0	32	0	32		0	0	49	0	49
Mozambique	0	0	0	0	14		0	0	0	0	100
Other Countries	0	0	0	2	0		0	0	0	10	0
Subtotal:----	0	105	187	439	202		0	357	463	1,655	564
Cashew Nut MT											
Brazil	1,800	2,276	21,637	22,078	26,493		8,832	9,953	105,061	99,722	127,848
India	3,483	3,098	21,718	23,606	28,817		18,068	15,792	109,465	117,530	146,499
Mozambique	335	298	2,006	2,743	2,715		1,472	1,060	8,449	10,093	11,360
Other Countries	510	358	2,307	3,204	3,013		2,469	1,496	11,201	13,772	14,506
Subtotal:----	6,128	6,030	47,667	51,632	61,038		30,841	28,301	234,175	241,117	300,213
Filberts MT											
European Union	3	8	112	98	122		21	43	478	508	531
Canada	0	0	397	139	402		0	0	419	149	423
Turkey	276	207	3,140	3,383	3,321		873	914	10,280	13,452	10,802
Other Countries	15	0	22	48	22		41	0	64	131	64
Subtotal:----	294	215	3,671	3,667	3,866		935	957	11,240	14,239	11,820
Pecans, Nsh MT											
European Union	0	0	0	0	0		0	0	0	0	0
Greenland	0	0	0	0	0		0	0	0	0	0
Mexico	0	0	19,787	15,246	20,050		0	0	27,100	15,683	27,298
Other Countries	0	0	0	0	0		0	0	0	0	0
Subtotal:----	0	0	19,787	15,246	20,050		0	0	27,100	15,683	27,298
Roses M											
Guatemala	3,283	3,174	35,222	34,936	42,906		479	527	5,164	5,471	6,294
Colombia	34,649	39,589	477,131	516,482	550,909		7,216	8,745	106,357	109,883	120,307
Ecuador	11,905	17,847	151,573	200,257	178,404		2,277	3,501	30,272	41,105	35,016
Other Countries	3,355	3,707	49,460	46,692	57,016		1,059	1,229	20,614	20,721	23,257
Subtotal:----	53,192	64,317	713,386	798,366	829,234		11,032	14,002	162,406	177,180	184,874
Carnations MIXED											
Guatemala	0	0	0	0	0		47	119	845	1,103	982
Colombia	0	0	0	0	0		7,385	7,354	111,618	93,792	124,459
Ecuador	0	0	0	0	0		230	293	2,871	3,779	3,327
Other Countries	0	0	0	0	0		6	15	791	1,220	809
Subtotal:----	0	0	0	0	0		7,668	7,781	116,126	99,894	129,577
Chmp & Sprk Wine KL											
European Union	2,190	1,479	25,097	23,538	30,790		24,202	19,126	251,164	264,905	312,901
Chile	8	1	61	61	71		29	1	226	269	249
Australia	7	9	64	94	74		25	40	233	401	273
Other Countries	9	5	115	101	133		17	20	466	320	553
Subtotal:----	2,214	1,493	25,337	23,794	31,069		24,273	19,187	252,089	265,896	313,976
Ft & Verm Wine KL											
European Union	699	661	6,030	7,183	7,214		1,826	1,588	14,497	17,756	17,526
Bermuda	0	0	30	12	30		0	0	73	33	73
Bulgaria	0	0	10	0	10		0	0	15	0	15
Other Countries	0	3	5	17	13		0	10	9	38	21
Subtotal:----	699	665	6,074	7,211	7,266		1,826	1,598	14,594	17,827	17,636
Other Grape Wine KL											
European Union	19,250	25,532	174,614	233,003	210,882		75,645	85,074	685,520	823,134	823,372
Chile	5,689	5,225	30,792	44,384	41,201		9,510	11,354	57,270	94,003	74,631
Australia	1,627	2,296	13,565	18,449	17,176		7,523	10,776	61,593	89,050	78,295
Other Countries	1,163	1,786	16,139	19,270	19,394		2,992	3,657	29,575	37,616	35,501
Subtotal:----	27,729	34,839	235,111	315,106	288,652		95,671	110,861	833,958	1,043,803	1,011,799
Wine, Other Products KL											
European Union	583	294	4,508	3,738	5,441		621	413	5,511	4,796	6,566
Canada	161	126	1,013	1,177	1,183		142	150	692	1,317	835
Japan	140	108	1,308	1,432	1,627		547	507	5,934	6,865	7,251
Other Countries	87	98	924	770	1,055		202	182	1,834	1,534	2,101
Subtotal:----	971	626	7,753	7,117	9,306		1,513	1,252	13,972	14,512	16,753

U.S. Exports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region		Jun FY 1996	Jun FY 1997	Oct-Jun FY 1996	Oct-Jun FY 1997	Oct-Sep FY 1996	Jun FY 1996	Jun FY 1997	Oct-Jun FY 1996	Oct-Jun FY 1997	Oct-Sep FY 1996
Fresh Apples	MT										
Canada		7,187	6,540	58,040	66,231	82,273	5,634	4,214	45,720	47,144	64,446
Mexico		9,333	10,572	64,780	76,711	77,728	4,651	5,587	33,353	37,576	39,891
Indonesia		5,075	7,932	37,527	51,634	47,561	3,824	4,146	25,827	31,292	33,630
Hong Kong		2,037	2,730	34,393	35,374	44,951	1,204	1,485	22,350	20,389	29,173
Taiwan		2,906	3,983	88,414	99,740	108,385	1,717	2,570	63,039	66,186	77,035
Other Countries		7,551	16,944	176,683	232,051	204,054	4,837	9,281	108,666	133,406	127,162
Subtotal:----		34,088	48,701	459,838	561,742	564,953	21,868	27,283	298,956	335,993	371,337
Fresh Pears	MT										
European Union		317	126	11,387	7,085	11,516	279	61	4,977	3,362	5,059
Canada		1,375	596	31,665	23,978	46,641	1,329	582	22,715	20,626	33,779
Mexico		1,305	1,680	23,660	24,683	30,524	664	816	11,896	11,777	15,313
Brazil		0	0	18,940	16,813	20,096	0	0	8,129	7,229	8,921
Taiwan		157	161	10,438	4,414	11,090	92	110	6,072	2,757	6,595
Other Countries		237	202	23,174	17,363	24,559	217	92	13,639	11,957	14,794
Subtotal:----		3,391	2,764	119,265	94,336	144,426	2,581	1,660	67,428	57,709	84,460
Fresh Apricots	MT										
European Union		77	20	448	278	457	76	54	372	388	405
Canada		1,122	2,006	2,017	3,662	2,422	1,607	2,029	2,776	3,733	3,427
Mexico		69	770	84	993	145	57	650	75	805	117
Indonesia		0	0	76	-	76	0	0	53	3	53
Taiwan		3	29	5	37	161	6	30	11	40	90
Other Countries		39	6	212	167	231	40	8	193	178	220
Subtotal:----		1,309	2,830	2,843	5,137	3,492	1,785	2,771	3,481	5,147	4,312
Fresh Cherries	MT										
European Union		841	845	6,519	5,324	10,859	1,882	2,715	8,260	7,943	18,828
Canada		1,896	2,797	2,572	4,228	4,838	5,432	6,888	7,393	10,652	12,770
Hong Kong		584	867	668	1,142	1,537	1,864	2,420	2,145	3,335	4,399
Taiwan		1,037	1,664	1,523	2,472	3,254	3,600	5,035	5,896	8,891	11,024
Japan		4,493	4,536	10,495	11,364	13,135	28,728	24,895	65,940	66,213	80,111
Other Countries		210	262	533	445	1,078	980	842	2,037	1,640	3,675
Subtotal:----		9,060	10,970	22,309	24,976	34,702	42,485	42,796	91,671	98,674	130,807
Fresh Peach/Nect	MT										
Canada		11,065	12,989	18,522	22,502	41,788	11,077	11,586	19,304	21,902	41,621
Mexico		357	1,462	1,085	3,084	8,152	211	884	647	1,800	4,160
Brazil		273	140	404	200	1,986	263	119	381	177	1,848
Hong Kong		422	1,069	707	1,629	2,728	337	836	626	1,356	2,300
Taiwan		4,362	5,023	5,091	6,621	16,145	4,145	6,670	4,839	8,375	18,107
Other Countries		1,130	699	1,973	1,565	4,023	1,286	849	2,058	1,676	3,865
Subtotal:----		17,608	21,380	27,782	35,601	74,822	17,317	20,944	27,855	35,286	71,900
Fr. Plums/Prunes	MT										
Canada		4,330	5,783	6,336	7,962	22,583	5,220	5,033	8,305	7,986	20,690
Mexico		200	519	783	1,068	4,026	131	326	478	653	2,434
Brazil		150	163	190	317	2,033	176	99	230	194	1,980
Hong Kong		528	1,763	766	2,072	11,979	495	1,652	771	1,966	10,823
Taiwan		1,293	3,326	1,735	3,581	21,677	1,026	2,939	1,481	3,192	19,699
Other Countries		476	1,226	1,243	1,879	4,896	515	1,158	1,592	2,015	5,071
Subtotal:----		6,977	12,780	11,054	16,878	67,193	7,565	11,207	12,858	16,006	60,698
Fr. Avocados	MT										
European Union		89	17	4,816	2,354	5,984	139	65	3,790	2,440	4,918
Canada		70	160	883	874	1,183	105	203	901	985	1,272
Korea, Republic of		4	2	38	59	70	6	5	72	115	122
Hong Kong		11	10	38	77	44	23	27	108	131	114
Japan		494	374	2,113	1,565	2,784	1,060	739	4,203	2,971	5,866
Other Countries		10	5	23	46	25	15	8	40	82	50
Subtotal:----		677	568	7,911	4,974	10,090	1,347	1,047	9,114	6,723	12,342
Fr. Kiwifruit	MT										
Canada		148	163	2,152	2,923	2,339	151	150	2,712	3,099	2,939
Korea, Republic of		0	0	1,572	1,558	1,572	0	0	2,640	2,787	2,640
Hong Kong		0	0	173	213	173	0	0	311	383	311
Taiwan		0	0	509	0	509	0	0	831	0	831
Japan		63	0	328	0	338	49	0	286	0	293
Other Countries		87	7	374	396	385	57	12	347	394	365
Subtotal:----		298	170	5,108	5,090	5,315	257	162	7,126	6,663	7,378
Fresh Grapes	MT										
Canada		5,441	6,217	44,055	32,832	98,638	9,869	8,750	57,278	52,234	115,134
Mexico		0	13	10,600	7,399	12,392	0	12	10,341	7,795	11,805
Philippines		184	599	7,220	7,833	11,778	282	825	9,576	11,319	15,220
Hong Kong		245	1,106	17,651	14,384	40,877	312	1,714	22,861	23,211	56,561
Taiwan		57	79	6,954	6,209	16,888	55	94	8,158	7,557	21,407
Other Countries		2,404	3,343	42,599	31,190	59,524	4,944	6,118	58,500	49,640	83,164
Subtotal:----		8,332	11,356	129,080	99,847	240,097	15,463	17,513	166,713	151,755	303,291



U.S. Exports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region	Jun FY 1996	Jun FY 1997	Oct-Jun FY 1996	Oct-Jun FY 1997	Oct-Jun FY 1996	Oct-Jun FY 1996	Jun FY 1996	Jun FY 1997	Oct-Jun FY 1996	Oct-Jun FY 1997	Oct-Sep FY 1996
<b>Fresh Strawberries MT</b>											
European Union	422	552	2,158	1,400	3,360	1,299	1,142	5,701	3,660	9,126	
Canada	4,400	4,277	33,045	32,738	40,439	6,158	7,012	43,806	47,062	52,793	
Mexico	109	56	802	318	2,690	86	107	651	506	2,401	
Switzerland	2	10	198	119	247	3	25	568	381	656	
Japan	639	742	3,235	3,244	6,410	2,364	2,671	12,133	12,327	25,023	
Other Countries	46	40	438	397	546	145	144	1,459	953	1,674	
Subtotal:----	5,616	5,676	39,875	38,216	53,693	10,056	11,101	64,317	64,888	91,674	
<b>Fresh. Oranges Inc Impl MT</b>											
Canada	8,786	11,809	163,181	185,160	175,616	4,197	6,175	81,569	95,141	88,759	
Malaysia	1,956	3,854	15,158	19,257	17,073	1,105	1,931	8,044	10,562	9,028	
Korea, Republic of	1,698	7,429	22,936	28,179	23,405	1,195	4,369	13,370	17,824	13,889	
Hong Kong	9,614	13,607	83,301	107,146	105,871	4,683	7,962	41,503	60,242	53,799	
Japan	9,863	10,100	115,179	111,997	125,389	6,821	5,557	77,965	61,807	85,776	
Other Countries	6,402	8,764	58,363	69,701	66,276	3,246	4,582	32,047	37,328	36,449	
Subtotal:----	38,319	55,562	458,119	521,441	513,630	21,247	30,577	254,497	282,905	287,699	
<b>Fresh Tang/Mand MT</b>											
European Union	0	0	2,395	2,022	2,395	0	0	1,493	1,379	1,493	
Canada	38	38	15,830	13,202	15,910	23	50	13,258	10,892	13,310	
Korea, Republic of	0	1,962	1,307	3,501	1,310	0	1,446	1,756	3,058	1,761	
Japan	0	17	1,344	2,726	1,344	0	11	1,251	2,401	1,251	
Australia	0	0	577	692	577	0	0	477	581	477	
Other Countries	0	25	481	695	499	0	79	325	733	344	
Subtotal:----	38	2,042	21,934	22,837	22,035	23	1,586	18,560	19,042	18,636	
<b>Fresh Grapefruit MT</b>											
European Union	104	209	138,037	137,753	138,387	40	138	61,073	59,658	61,266	
Canada	3,533	3,796	65,329	66,071	71,363	1,875	1,538	25,716	25,118	28,945	
Hong Kong	515	376	8,627	6,940	10,429	307	278	4,905	3,987	6,165	
Taiwan	1,052	1,398	20,335	22,881	23,406	465	719	10,159	10,230	11,651	
Japan	8,011	10,361	227,825	209,236	242,133	4,797	5,039	135,607	118,129	144,347	
Other Countries	376	590	10,490	12,801	11,621	231	462	5,782	8,784	6,484	
Subtotal:----	13,591	16,730	470,642	455,683	497,339	7,715	8,173	243,243	225,906	258,858	
<b>Fresh Lemons MT</b>											
European Union	3	0	4,545	1,181	4,553	11	0	3,247	924	3,261	
Canada	2,577	2,140	20,777	20,933	26,435	1,900	1,714	12,472	13,584	16,915	
Korea, Republic of	313	686	2,117	2,683	2,665	283	647	1,864	2,339	2,530	
Hong Kong	496	525	7,927	7,975	9,973	362	534	4,975	5,251	6,335	
Japan	8,321	8,385	66,059	63,830	84,317	7,907	8,638	61,761	66,006	82,485	
Other Countries	160	132	4,000	4,119	4,325	121	79	2,876	2,950	3,127	
Subtotal:----	11,872	11,869	105,426	100,721	132,269	10,585	11,612	87,196	91,053	114,653	
<b>Canned Peaches MT</b>											
Canada	237	485	4,107	3,679	4,869	253	490	3,952	4,064	4,866	
Singapore	46	28	521	561	843	46	29	529	541	841	
Korea, Republic of	118	177	1,757	1,441	1,969	98	129	1,424	1,110	1,603	
Taiwan	57	164	965	905	1,461	51	144	856	748	1,307	
Japan	362	291	3,294	2,139	3,644	360	353	3,444	2,223	3,825	
Other Countries	440	369	4,060	4,465	4,991	439	342	3,861	4,254	4,808	
Subtotal:----	1,259	1,515	14,704	13,190	17,777	1,247	1,487	14,065	12,940	17,250	
<b>Canned Pears MT</b>											
European Union	6	0	295	200	299	5	0	293	171	299	
Canada	302	221	5,087	2,010	5,699	287	254	4,627	2,257	5,309	
Turkey	0	0	100	0	100	0	0	144	0	144	
Hong Kong	6	6	90	36	103	7	8	77	36	95	
Japan	58	6	455	121	593	46	10	406	136	529	
Other Countries	24	2	334	294	451	29	3	304	247	386	
Subtotal:----	396	235	6,361	2,661	7,245	374	275	5,851	2,845	6,761	
<b>Canned Pineapple MT</b>											
European Union	32	84	526	965	573	38	73	444	882	483	
Canada	67	80	974	720	1,292	85	80	1,004	696	1,328	
Mexico	6	15	122	103	160	6	13	100	107	133	
Korea, Republic of	0	0	174	339	185	0	0	145	295	159	
Japan	0	49	532	411	632	0	54	475	377	583	
Other Countries	59	70	375	480	496	57	68	316	424	427	
Subtotal:----	164	298	2,703	3,018	3,339	185	288	2,483	2,781	3,113	
<b>Fruit Mixtures MT</b>											
Canada	580	598	4,565	5,796	6,210	726	627	5,630	6,449	7,625	
Singapore	167	162	2,145	1,419	2,546	226	185	2,451	1,665	2,916	
Philippines	133	37	3,188	1,386	5,512	150	57	3,609	1,623	6,427	
Hong Kong	197	209	1,745	1,115	2,612	208	240	1,976	1,350	2,988	
Japan	486	347	3,373	2,844	3,945	542	372	3,833	3,185	4,536	
Other Countries	435	639	4,789	5,314	6,051	580	802	5,608	6,700	7,122	
Subtotal:----	1,999	1,993	19,805	17,873	26,876	2,432	2,283	23,107	20,973	31,614	

U.S. Exports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region		Jun FY 1996	Jun FY 1997	Oct-Jun FY 1996	Oct-Jun FY 1997	Oct-Jun FY 1996	Jun FY 1996	Jun FY 1997	Oct-Jun FY 1996	Oct-Jun FY 1997	Oct-Sep FY 1996
<b>Dried Raisins MT</b>											
European Union		4,436	3,444	37,095	33,011	55,895	7,143	6,382	61,756	57,066	92,269
Canada		921	783	7,101	7,554	10,659	1,850	1,613	13,960	15,246	21,309
Hong Kong		107	153	4,276	3,153	4,784	198	272	8,478	6,514	9,382
Taiwan		455	174	2,825	3,150	3,787	610	272	4,008	4,670	5,319
Japan		1,851	1,602	18,401	19,904	25,227	2,840	2,751	28,858	33,597	39,861
Other Countries		1,239	1,620	13,387	16,732	18,472	2,336	3,144	24,101	29,624	32,280
Subtotal:----		9,008	7,776	83,084	83,504	118,824	14,976	14,435	141,161	146,718	200,420
<b>Dried Prunes MT</b>											
European Union		3,098	1,878	26,820	22,523	34,726	6,584	3,709	62,396	47,745	80,568
Canada		375	288	3,190	3,168	4,214	847	630	7,464	6,908	9,816
Mexico		20	4	861	846	1,123	35	13	1,340	1,419	1,763
Singapore		73	174	520	2,414	1,160	173	344	1,137	4,103	2,168
Japan		1,180	1,769	9,269	11,408	12,504	2,504	3,541	19,430	23,811	26,130
Other Countries		835	694	5,924	9,762	8,820	1,890	1,525	12,931	19,889	18,628
Subtotal:----		5,580	4,807	46,584	50,121	62,548	12,034	9,763	104,697	103,876	139,073
<b>Dried Figs MT</b>											
Canada		237	178	595	372	1,107	592	528	1,425	1,282	2,676
Switzerland		0	0	70	2	70	0	0	56	11	56
Turkey		0	0	489	0	489	0	0	477	0	477
Hong Kong		26	0	2,264	425	2,631	68	0	1,952	1,596	2,327
Japan		20	37	287	319	418	72	120	857	1,029	1,183
Other Countries		18	3	71	102	135	61	6	198	301	343
Subtotal:----		301	218	3,776	1,220	4,850	793	654	4,964	4,218	7,062
<b>Dates MT</b>											
European Union		207	0	1,557	604	1,788	370	0	4,785	2,583	5,596
Canada		14	11	686	605	881	40	36	1,959	1,745	2,524
Switzerland		20	20	272	279	472	49	56	1,111	1,225	1,991
Singapore		30	0	224	74	294	21	0	506	235	745
Australia		0	26	383	386	463	0	120	1,603	1,927	1,993
Other Countries		11	21	745	1,046	889	24	26	1,662	2,129	1,991
Subtotal:----		282	78	3,866	2,994	4,787	504	238	11,627	9,844	14,841
<b>FCOJ KL</b>											
European Union		13,399	23,460	84,463	134,926	174,741	5,740	9,475	35,441	54,235	53,175
Canada		1,496	1,593	22,076	17,802	28,913	2,848	2,519	36,869	28,631	49,103
Korea, Republic of		1,475	1,385	12,605	16,983	17,722	1,184	485	8,041	9,523	12,175
Hong Kong		393	262	7,824	3,855	10,117	209	119	3,210	1,764	4,341
Japan		9,251	8,543	38,790	40,808	50,267	3,811	2,835	20,784	21,908	26,054
Other Countries		4,047	3,360	35,995	73,983	44,416	1,614	1,283	15,536	19,768	19,097
Subtotal:----		30,062	38,603	201,751	288,357	326,175	15,406	16,715	119,881	135,829	163,945
<b>Orange Juice MtCnc KL</b>											
European Union		4,577	1,646	18,616	23,023	27,669	2,805	1,075	12,445	15,128	17,825
Canada		7,965	10,533	77,233	95,297	99,179	5,535	7,529	55,565	65,970	70,562
Argentina		139	123	2,949	1,217	3,462	89	80	1,753	740	2,070
Hong Kong		274	74	1,566	2,629	2,642	209	44	1,096	2,389	1,877
Japan		778	341	7,789	1,588	8,729	858	280	6,604	1,231	7,393
Other Countries		641	1,752	7,882	11,402	11,180	584	1,408	6,553	9,489	9,458
Subtotal:----		14,373	14,470	116,035	135,155	152,862	10,079	10,416	84,015	94,948	109,185
<b>Grapefruit Juice Cnc KL</b>											
European Union		5,233	5,593	20,257	26,829	29,245	2,255	3,186	11,261	15,438	16,347
Canada		401	282	2,737	2,487	3,678	574	317	4,158	3,499	5,539
Switzerland		0	33	1,156	333	1,477	0	24	793	240	1,024
Israel		221	0	4,814	602	5,396	103	0	1,538	170	1,685
Japan		3,574	1,154	16,036	13,575	20,668	2,144	1,446	13,159	12,061	17,317
Other Countries		127	264	2,135	2,157	2,929	69	197	1,387	1,500	1,879
Subtotal:----		9,557	7,325	47,135	45,983	63,393	5,145	5,169	32,297	32,908	43,790
<b>Fresh Asparagus MT</b>											
European Union		206	107	1,123	672	1,304	560	304	3,712	1,809	4,194
Canada		348	671	4,156	5,822	4,567	866	1,770	11,420	15,420	12,488
Switzerland		27	14	1,979	1,421	1,988	80	47	6,555	4,460	6,598
Japan		29	17	5,658	5,692	6,276	109	65	24,194	22,254	27,674
Australia		24	9	69	44	79	99	41	260	155	281
Other Countries		15	60	70	197	129	50	165	296	567	432
Subtotal:----		648	878	13,055	13,847	14,344	1,765	2,393	46,437	44,665	51,666
<b>Fresh Broccoli MT</b>											
European Union		0	72	730	101	773	0	87	588	113	642
Canada		5,953	5,446	67,195	66,770	72,958	3,789	3,333	36,969	41,183	40,258
Hong Kong		513	746	2,239	3,703	3,947	443	639	1,705	3,324	3,063
Taiwan		449	453	669	1,179	2,026	366	430	566	1,157	1,722
Japan		4,122	6,444	33,424	33,104	48,309	3,397	4,888	26,630	26,404	37,720
Other Countries		80	102	915	884	1,383	58	100	623	763	1,012
Subtotal:----		11,117	13,263	105,172	105,740	129,396	8,054	9,477	67,080	72,944	84,418

## U.S. Exports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region	Jun FY 1996	Jun FY 1997	Oct-Jun FY 1996	Oct-Jun FY 1997	Oct-Sep FY 1996		Jun FY 1996	Jun FY 1997	Oct-Jun FY 1996	Oct-Jun FY 1997	Oct-Sep FY 1996
<b>Fresh Carrots MT</b>											
Canada	13,563	11,680	68,069	73,430	78,842		5,306	5,259	28,602	34,958	33,756
Trinidad and Tob	146	90	1,210	921	1,367		59	55	531	399	601
French West Indies	59	85	779	668	1,093		34	43	401	314	560
United Arab Emir.	301	99	2,431	2,181	3,399		105	40	1,056	771	1,418
Japan	354	154	2,591	965	3,296		333	159	2,526	1,082	3,294
Other Countries	344	553	3,259	4,419	6,089		193	281	1,784	2,317	3,236
Subtotal:----	14,767	12,662	78,340	82,584	94,087		6,030	5,837	34,900	39,842	42,864
<b>Fresh Lettuce MT</b>											
Canada	18,858	20,467	207,723	215,317	232,885		9,336	9,483	93,289	101,951	104,167
Mexico	1,539	3,569	3,914	11,467	16,800		539	1,243	1,720	4,388	6,158
Singapore	323	273	2,509	2,539	3,655		235	193	1,726	1,669	2,375
Hong Kong	2,075	2,395	11,599	10,967	20,599		1,260	1,291	6,238	6,198	10,994
Japan	212	340	2,846	2,114	3,254		255	286	2,873	2,482	3,528
Other Countries	1,032	1,453	6,641	5,353	9,101		519	712	4,202	3,271	5,656
Subtotal:----	24,040	28,496	235,232	247,757	286,294		12,145	13,209	110,047	119,959	132,876
<b>Fresh Onions MT</b>											
Canada	11,611	12,158	78,574	84,283	103,257		4,283	4,891	27,633	30,997	36,387
Mexico	0	104	2,637	9,458	8,484		0	66	1,226	4,062	3,369
Korea, Republic of	0	0	0	14,020	9,920		0	0	0	8,694	3,778
Taiwan	58	0	8,675	7,709	16,187		17	0	1,978	2,072	4,125
Japan	2,134	317	76,268	51,954	98,145		545	81	17,921	12,482	24,422
Other Countries	674	2,615	25,235	21,602	30,106		178	809	9,405	9,445	11,332
Subtotal:----	14,477	15,195	191,389	189,026	266,097		5,023	5,848	58,163	67,751	83,413
<b>Fresh Tomatoes MT</b>											
European Union	284	955	1,265	2,108	1,987		623	2,216	1,679	4,314	3,352
Canada	16,113	14,033	91,583	98,981	125,569		9,186	9,941	75,935	83,369	94,640
Mexico	278	105	994	1,331	1,913		163	125	566	1,093	1,237
Bermuda	0	0	453	163	453		0	0	307	142	307
Hong Kong	99	33	99	33	695		46	16	46	16	334
Other Countries	122	54	442	441	669		106	50	352	381	558
Subtotal:----	16,896	15,180	94,836	103,056	131,285		10,125	12,348	78,886	89,315	100,428
<b>Canned Sweet Corn MT</b>											
European Union	3,687	3,688	35,843	32,804	45,013		2,843	2,717	27,152	23,159	33,790
Korea, Republic of	691	2,290	5,260	14,502	7,854		636	2,149	5,235	14,596	8,091
Hong Kong	2,481	2,606	14,276	20,410	17,525		2,018	2,237	11,720	16,472	14,530
Taiwan	1,895	3,423	15,921	17,985	21,227		1,599	3,013	13,982	16,068	18,629
Japan	4,739	6,246	35,338	51,560	49,004		4,141	5,237	27,914	42,623	39,857
Other Countries	2,641	3,420	21,725	24,734	27,993		2,133	2,619	16,847	20,156	22,086
Subtotal:----	16,133	21,672	128,363	161,994	168,615		13,369	17,971	102,850	133,073	136,983
<b>Canned Tomato Paste MT</b>											
European Union	1,797	0	6,190	7,946	8,430		1,013	0	4,313	4,060	5,704
Canada	4,030	3,451	32,191	32,860	49,491		3,202	2,139	26,308	24,515	38,472
Dominican Republic	0	0	3,918	124	6,756		0	0	1,564	100	2,531
Korea, Republic of	602	797	5,401	6,376	6,527		639	690	4,867	5,237	5,758
Japan	1,394	727	10,586	7,112	13,439		1,067	613	8,653	5,586	10,914
Other Countries	1,759	4,199	11,166	42,966	16,416		1,428	2,746	9,781	29,494	14,013
Subtotal:----	9,582	9,173	69,452	97,385	101,059		7,349	6,187	55,487	68,992	77,393
<b>Canned Tomato Sauce MT</b>											
European Union	216	336	4,520	4,019	6,017		331	581	4,852	5,113	6,659
Canada	4,896	4,339	41,382	42,894	55,944		4,363	3,908	37,526	40,021	50,666
Mexico	295	766	2,333	3,798	3,346		225	574	1,766	3,077	2,601
Korea, Republic of	96	62	1,368	873	1,479		84	65	1,438	807	1,540
Japan	818	253	5,170	4,470	6,420		825	290	5,329	5,078	6,883
Other Countries	1,028	963	8,329	7,578	10,848		1,018	976	9,108	7,784	11,518
Subtotal:----	7,347	6,719	63,102	63,632	84,053		6,846	6,394	60,019	61,879	79,868
<b>Frozen Sweet Corn MT</b>											
European Union	207	110	1,449	2,021	1,881		136	98	1,037	1,468	1,329
Canada	430	159	2,706	2,887	3,583		364	130	2,327	2,173	3,049
Hong Kong	421	361	2,945	4,133	4,201		305	240	2,162	2,969	3,001
Taiwan	100	134	1,013	1,387	1,299		91	107	924	1,226	1,181
Japan	3,739	3,167	32,121	30,155	41,255		3,374	3,115	28,255	28,205	36,806
Other Countries	657	452	5,723	6,713	7,034		507	360	4,435	5,500	5,464
Subtotal:----	5,553	4,383	45,959	47,296	59,253		4,777	4,050	39,141	41,541	50,829
<b>Frozen French Fries MT</b>											
Philippines	1,035	1,508	9,491	13,249	13,746		717	1,092	7,333	9,443	10,477
Korea, Republic of	2,517	3,053	17,688	22,371	23,889		1,706	2,272	12,569	16,592	16,968
Hong Kong	2,103	2,622	15,086	20,605	21,901		1,405	1,763	10,041	13,794	14,592
Taiwan	1,555	2,506	11,216	16,232	16,064		1,015	1,662	7,549	10,909	10,737
Japan	19,725	17,770	142,230	150,097	185,615		14,412	13,036	104,928	111,277	136,805
Other Countries	6,244	8,376	65,435	73,808	89,272		4,724	6,660	48,696	58,488	66,605
Subtotal:----	33,179	35,836	261,146	296,361	350,487		23,979	26,486	191,115	220,502	256,185



U.S. Exports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region	Jun FY 1996	Jun FY 1997	Oct-Jun FY 1996	Oct-Jun FY 1997	Oct-Sep FY 1996		Jun FY 1996	Jun FY 1997	Oct-Jun FY 1996	Oct-Jun FY 1997	Oct-Sep FY 1996
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Almonds Unshelled MT											
European Union	154	102	2,767	4,696	4,838		362	248	6,376	11,176	10,937
India	874	189	4,818	5,520	8,902		2,009	459	11,504	13,441	21,723
Hong Kong	0	86	119	593	446		0	209	289	1,489	1,081
Taiwan	17	0	267	521	485		60	0	664	1,276	1,193
Japan	0	128	2,537	817	2,686		0	320	7,158	2,062	7,521
Other Countries	12	178	1,509	1,953	2,252		41	450	3,628	4,691	5,397
Subtotal:----	1,058	684	12,017	14,100	19,609		2,472	1,686	29,620	34,135	47,853
Almonds Shelled/Prep MT											
European Union	16,796	4,091	130,485	73,450	173,542		58,996	20,983	410,336	377,505	602,847
Canada	1,464	586	13,440	5,455	15,875		3,472	2,730	31,347	27,852	42,043
Switzerland	407	251	6,390	2,619	7,074		901	1,400	16,232	14,952	20,579
Korea, Republic o	398	206	3,871	2,552	5,082		1,238	1,155	10,260	13,111	15,579
Japan	2,691	651	33,574	13,658	39,331		5,191	3,946	71,160	79,565	100,667
Other Countries	1,689	1,017	33,714	17,194	41,323		4,499	4,709	79,524	84,336	112,511
Subtotal:----	23,445	6,803	221,475	114,929	282,227		74,297	34,922	618,860	597,322	894,225
Walnuts, Unshelled MT											
European Union	33	0	47,011	41,384	52,858		55	0	90,368	89,113	103,224
Canada	23	26	1,373	1,389	1,648		70	66	3,043	3,303	3,596
Brazil	0	0	1,801	1,698	1,801		0	0	3,564	3,750	3,564
Israel	0	0	1,159	1,287	1,159		0	0	2,077	2,361	2,077
Japan	94	0	1,308	888	1,532		167	0	2,310	1,503	2,729
Other Countries	197	51	3,085	2,639	3,145		331	124	5,903	5,322	6,062
Subtotal:----	347	77	55,737	49,285	62,144		623	190	107,265	105,351	121,252
Walnuts, Shelled MT											
European Union	196	155	4,421	4,018	5,378		853	352	9,772	9,215	12,522
Canada	162	77	1,714	2,431	2,310		575	356	6,221	6,640	8,247
Israel	66	56	1,244	1,035	1,415		356	340	5,796	5,015	6,715
Japan	548	1,340	6,484	8,259	8,045		2,237	2,252	27,304	28,130	34,331
Australia	99	44	743	696	869		562	220	2,823	3,351	3,552
Other Countries	233	158	2,637	3,106	3,121		379	479	7,670	8,676	9,171
Subtotal:----	1,304	1,831	17,244	19,546	21,139		4,963	3,999	59,586	61,028	74,538
Hop Pellets MT											
European Union	29	21	552	896	592		124	170	2,838	5,824	3,071
Canada	172	165	1,138	1,184	1,459		1,234	959	7,564	7,931	9,711
Brazil	0	0	2,064	1,765	2,160		0	0	10,839	6,702	11,242
Hong Kong	18	10	116	45	129		72	42	496	198	548
Japan	0	0	326	239	326		3	0	1,264	867	1,264
Other Countries	103	121	780	1,000	884		555	462	3,743	4,749	4,605
Subtotal:----	322	317	4,975	5,128	5,549		1,988	1,633	26,745	26,270	30,441
Hop Extract MT											
European Union	138	77	1,332	1,024	1,502		1,742	1,020	19,994	15,343	22,360
Mexico	0	0	442	436	477		0	0	12,621	10,184	13,093
Colombia	0	0	334	57	388		0	0	2,872	1,804	4,309
Brazil	72	39	256	398	404		712	1,091	2,981	5,506	4,733
Korea, Republic o	0	0	92	38	102		0	0	1,536	679	2,205
Other Countries	67	146	658	794	878		700	1,336	10,390	11,707	13,524
Subtotal:----	277	262	3,113	2,747	3,751		3,155	3,447	50,394	45,224	60,224
Hops, NSPF MT											
European Union	80	0	1,880	1,123	1,971		959	0	9,455	4,909	9,935
Mexico	0	0	278	18	342		0	0	1,524	101	2,129
Dominican Rep	18	0	40	34	78		74	0	164	148	338
Philippines	11	0	22	41	58		168	0	199	713	843
Japan	1	0	152	273	152		12	0	889	1,122	889
Other Countries	22	4	239	212	260		273	57	2,524	1,235	2,713
Subtotal:----	132	4	2,611	1,700	2,860		1,485	57	14,755	8,228	16,847
Grape Wine KL											
European Union	7,874	9,039	49,400	59,971	71,798		15,877	18,560	94,445	120,821	140,508
Canada	2,319	2,905	23,148	26,186	31,755		4,337	5,319	44,303	54,711	61,392
Switzerland	734	591	6,190	5,986	8,522		1,288	1,332	9,807	10,528	13,318
Taiwan	255	516	2,197	3,681	2,746		406	1,010	3,387	6,137	4,225
Japan	1,606	2,348	12,879	15,490	16,983		2,880	3,471	21,984	23,844	28,606
Other Countries	2,488	3,115	18,698	27,685	25,312		3,803	5,063	29,242	42,361	39,433
Subtotal:----	15,275	18,514	112,512	138,999	157,116		28,590	34,754	203,169	258,402	287,482

U.S. Imports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region		Jun FY 1996	Jun FY 1997	Oct-Jun FY 1996	Oct-Jun FY 1997	Oct-Sep FY 1996	Jun FY 1996	Jun FY 1997	Oct-Jun FY 1996	Oct-Jun FY 1997	Oct-Sep FY 1996
<b>Fresh Apples</b>	<b>MT</b>										
Canada		5,192	2,449	61,673	62,864	71,851	1,756	1,121	24,009	23,508	28,137
Chile		1,272	2,508	27,413	24,692	28,467	641	1,112	12,742	13,738	13,088
New Zealand		10,155	14,816	37,694	35,584	56,234	9,116	8,611	37,712	22,120	54,970
Other Countries		3,070	2,360	10,807	5,052	18,939	854	1,206	4,360	2,844	7,035
Subtotal:----		19,689	22,132	137,587	128,192	175,491	12,368	12,051	78,824	62,211	103,231
<b>Fresh Pears</b>	<b>MT</b>										
Chile		2,259	3,121	33,321	36,963	33,411	1,277	1,014	15,637	18,457	15,665
Argentina		643	284	15,637	31,230	15,637	366	215	10,261	21,123	10,261
South Africa, Rep		0	0	5,240	3,685	5,240	0	0	2,231	2,446	2,231
Other Countries		36	306	3,001	5,941	3,084	63	371	5,756	7,708	5,949
Subtotal:----		2,938	3,711	57,199	77,820	57,371	1,706	1,601	33,884	49,734	34,106
<b>Fresh Apricots</b>	<b>MT</b>										
Chile		0	0	1,344	1,011	1,344	0	0	1,604	1,146	1,604
Turkey		18	0	28	0	60	33	0	45	0	115
New Zealand		0	0	310	245	310	0	0	852	656	852
Other Countries		0	0	0	29	26	0	0	0	105	55
Subtotal:----		18	0	1,682	1,285	1,740	33	0	2,501	1,907	2,625
<b>Fresh Peach/Nect</b>	<b>MT</b>										
Canada		0	0	8	16	448	0	0	6	14	403
Mexico		0	0	127	62	127	0	0	153	60	153
Chile		0	0	40,680	41,216	40,680	0	0	30,487	32,464	30,487
Other Countries		0	0	32	60	32	0	0	42	61	42
Subtotal:----		0	0	40,847	41,355	41,287	0	0	30,688	32,599	31,085
<b>Fr. Plums/Prunes</b>	<b>MT</b>										
European Union		20	0	58	20	58	36	0	117	3	117
Leeward-Windward		0	0	69	39	145	0	0	77	38	166
Chile		0	0	19,943	22,684	19,943	0	0	16,793	20,724	16,793
Other Countries		0	6	34	89	72	2	10	49	128	99
Subtotal:----		20	6	20,105	22,832	20,218	38	10	17,036	20,893	17,176
<b>Fresh Grapes</b>	<b>MT</b>										
Mexico		32,070	43,825	56,558	74,846	60,033	47,935	53,876	81,062	94,371	86,826
Chile		206	282	276,293	264,609	276,293	298	420	253,861	280,190	253,861
South Africa, Rep		0	0	3,218	7,437	3,218	0	0	2,856	8,676	2,856
Other Countries		0	0	901	2,819	1,554	0	0	1,090	1,473	1,257
Subtotal:----		32,277	44,107	336,971	349,711	341,098	48,232	54,296	338,869	384,710	344,799
<b>Raspberries</b>	<b>MT</b>										
Canada		0	470	0	471	4,623	0	717	3	722	9,069
Guatemala		81	0	302	194	316	142	0	570	425	605
Chile		0	0	1,097	1,329	1,097	1	0	2,015	2,958	2,015
Other Countries		11	1	407	271	414	76	7	3,255	2,349	3,296
Subtotal:----		92	471	1,806	2,264	6,450	219	724	5,843	6,455	14,985
<b>Fresh Strawberries</b>	<b>MT</b>										
Canada		73	0	73	0	410	97	0	97	0	493
Mexico		764	0	28,932	14,458	28,946	818	0	52,133	24,494	52,146
New Zealand		0	0	444	544	444	0	0	1,397	1,926	1,397
Other Countries		0	0	244	111	248	0	0	480	237	486
Subtotal:----		836	0	29,694	15,113	30,048	915	0	54,108	26,657	54,522
<b>Bananas</b>	<b>MT</b>										
Honduras		58,384	42,561	531,641	402,678	683,722	16,389	10,998	138,085	106,711	177,675
Costa Rica		81,227	103,843	708,953	751,411	958,097	26,556	33,795	227,877	243,007	305,968
Ecuador		72,401	61,336	662,566	642,645	859,864	20,172	19,641	183,741	197,537	237,956
Other Countries		115,460	124,276	916,982	989,781	1,281,024	35,412	39,054	263,547	303,693	371,614
Subtotal:----		327,472	332,015	2,820,141	2,786,515	3,782,707	98,530	103,488	813,250	850,946	1,093,212
<b>Mangoes</b>	<b>MT</b>										
Mexico		37,120	37,975	97,689	104,474	139,197	16,316	24,167	62,385	75,341	80,298
Guatemala		457	285	6,883	6,766	6,883	172	120	2,736	2,851	2,736
Haiti		1,901	2,152	7,719	9,269	8,029	1,191	1,512	4,720	6,309	4,931
Other Countries		451	29	11,740	15,416	11,949	272	40	11,753	15,402	12,075
Subtotal:----		39,929	40,441	124,032	135,924	166,058	17,951	25,839	81,593	99,903	100,039
<b>Pineapple</b>	<b>MT</b>										
Mexico		1,165	1,724	5,997	9,375	7,847	410	496	1,650	2,602	2,343
Honduras		3,042	2,191	26,215	17,818	30,895	867	636	6,871	5,098	8,189
Costa Rica		8,258	9,096	57,254	86,101	75,979	3,233	4,343	21,047	41,478	29,233
Other Countries		1,204	1,251	7,455	8,801	13,827	581	862	4,504	6,175	7,992
Subtotal:----		13,669	14,261	96,920	122,095	128,547	5,091	6,338	34,073	55,353	47,758
<b>Cantaloupe</b>	<b>MT</b>										
Mexico		8,818	7,478	138,986	142,247	140,388	1,745	1,268	41,204	56,809	41,534
Guatemala		0	0	55,093	66,739	55,093	0	0	16,190	21,621	16,190
Costa Rica		0	0	59,247	60,356	59,247	0	0	27,724	25,151	27,724
Other Countries		18	0	78,988	122,985	79,174	4	0	20,499	26,092	20,584
Subtotal:----		8,836	7,478	332,314	392,327	333,902	1,749	1,268	105,616	129,674	106,031

U.S. Imports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region		Jun FY 1996	Jun FY 1997	Oct-Jun FY 1996	Oct-Jun FY 1997	Oct-Sep FY 1996	Jun FY 1996	Jun FY 1997	Oct-Jun FY 1996	Oct-Jun FY 1997	Oct-Sep FY 1996
<b>Other Melons MT</b>											
Mexico		9,101	8,835	247,651	274,226	248,606	1,557	1,888	63,525	61,882	63,686
Honduras		38	0	20,592	32,643	20,592	29	0	6,858	5,829	6,858
Costa Rica		0	0	20,067	27,345	20,068	0	0	8,468	10,627	8,471
Other Countries		45	17	38,192	47,266	38,258	20	14	13,709	17,546	13,765
Subtotal:----		9,184	8,852	326,503	381,479	327,524	1,607	1,902	92,561	95,883	92,781
<b>Fr. Orng Inc Tmpl MT</b>											
Mexico		574	777	7,401	9,984	7,401	230	295	3,196	4,307	3,196
Dominican Republi		308	345	1,799	1,884	3,294	94	125	560	645	1,257
Australia		0	8	0	35	11,523	0	9	0	45	17,617
Other Countries		1	0	968	1,075	1,175	3	0	314	493	359
Subtotal:----		883	1,130	10,169	12,978	23,393	327	429	4,070	5,488	22,428
<b>Canned Mandarins MT</b>											
European Union		2,140	1,995	24,422	18,678	30,512	2,317	2,078	27,049	18,944	33,369
Mexico		102	132	856	1,101	1,135	109	145	943	1,160	1,231
China, Peoples Re		3,145	3,176	19,764	22,667	26,740	3,254	2,887	20,724	21,552	27,697
Other Countries		133	28	1,259	441	1,460	208	67	1,546	685	1,852
Subtotal:----		5,520	5,331	46,301	42,887	59,849	5,888	5,177	50,262	42,341	64,148
<b>Canned Black Olive MIXED</b>											
European Union		20,952	17,510	185,866	134,223	204,080	43	47	445	333	510
Mexico		44,560	0	4,628,034	248,000	4,917,802	36	0	1,956	119	2,099
Morocco		71,680	0	354,851	141,153	388,999	115	0	554	194	611
Other Countries		6,747	25,884	40,022	174,701	50,506	16	64	123	383	148
Subtotal:----		143,939	43,394	5,208,773	698,077	5,561,387	210	111	3,078	1,030	3,367
<b>Canned Green Olive MIXED</b>											
European Union		4,447,146	5,297,590	42,690,337	45,084,924	56,965,711	11,952	12,723	117,986	116,772	157,808
Turkey		95,725	256,037	466,583	1,402,445	640,748	143	336	693	2,064	954
Morocco		999,769	1,217,957	5,526,910	8,302,423	8,366,292	2,265	2,002	12,021	15,232	18,106
Other Countries		68,883	59,593	617,083	818,498	747,542	180	105	1,463	1,731	1,755
Subtotal:----		5,611,523	6,831,177	49,300,913	55,608,290	66,720,293	14,540	15,166	132,163	135,798	178,624
<b>Canned Peaches MT</b>											
European Union		1,641	1,305	9,471	19,680	13,334	1,151	868	6,588	13,107	9,000
Chile		129	136	1,123	947	1,349	92	99	794	668	963
South Africa, Rep		132	715	1,251	2,428	2,122	113	554	928	1,684	1,550
Other Countries		2	81	194	341	257	5	54	174	255	213
Subtotal:----		1,905	2,237	12,038	23,396	17,062	1,361	1,575	8,485	15,714	11,726
<b>Canned Pineapple MT</b>											
Thailand		8,891	6,588	55,362	51,280	79,306	6,369	4,583	38,423	34,167	55,317
Indonesia		5,197	6,006	31,291	42,198	49,766	3,881	4,658	21,362	32,881	35,378
Philippines		6,770	7,710	93,634	90,933	127,758	4,296	5,085	60,559	60,180	82,900
Other Countries		7,633	3,118	41,702	21,452	51,545	2,630	2,387	17,608	16,541	23,446
Subtotal:----		28,491	23,421	221,988	205,863	308,374	17,175	16,713	137,952	143,768	197,040
<b>Dried Apricots MT</b>											
Turkey		798	545	11,528	8,168	13,517	1,721	1,622	24,017	23,036	28,965
Syria		0	0	72	77	72	0	0	100	148	100
Australia		0	21	193	114	248	0	79	632	435	857
Other Countries		0	67	129	393	233	0	163	352	876	717
Subtotal:----		798	633	11,923	8,752	14,069	1,721	1,864	25,100	24,496	30,639
<b>Dates MT</b>											
Israel		0	9	496	66	514	0	37	1,004	201	1,051
Pakistan		297	52	2,953	1,900	3,189	264	36	2,918	1,759	3,192
China, Peoples Re		73	13	543	308	646	108	16	948	556	1,128
Other Countries		3	2	263	170	335	6	6	503	374	610
Subtotal:----		373	77	4,255	2,444	4,683	378	95	5,373	2,891	5,981
<b>Dried Figs MT</b>											
European Union		0	0	654	885	781	0	0	1,520	2,040	1,807
Mexico		0	0	186	243	304	0	0	524	607	801
Turkey		0	0	678	381	678	0	0	1,239	872	1,239
Other Countries		15	4	27	21	48	32	10	59	71	72
Subtotal:----		15	4	1,545	1,531	1,810	32	10	3,342	3,590	3,919
<b>Dried Raisins MT</b>											
Mexico		342	16	6,080	2,327	8,900	382	16	6,007	2,151	8,554
Chile		233	470	1,097	2,166	1,780	268	664	1,227	2,913	2,055
Turkey		38	60	1,455	253	1,556	39	82	1,474	324	1,590
Other Countries		29	369	245	1,720	289	38	488	250	2,062	300
Subtotal:----		643	915	8,878	6,466	12,525	727	1,251	8,959	7,449	12,499
<b>Apple Juice KL</b>											
European Union		16,324	11,671	191,479	314,419	222,919	6,469	4,888	81,241	114,518	94,012
Chile		27,141	19,036	58,745	53,777	115,826	9,023	5,840	21,430	18,406	42,294
Argentina		43,399	57,507	210,772	180,725	308,190	14,215	14,759	73,594	46,012	106,548
Other Countries		18,856	30,194	181,833	348,883	209,762	6,960	8,882	71,314	120,151	84,414
Subtotal:----		105,720	118,407	642,828	897,804	856,697	36,668	34,370	247,578	299,087	327,267



U.S. Imports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region		Jun FY 1996	Jun FY 1997	Oct-Jun FY 1996	Oct-Jun FY 1997	Oct-Sep FY 1996	Jun FY 1996	Jun FY 1997	Oct-Jun FY 1996	Oct-Jun FY 1997	Oct-Sep FY 1996
FCOJ	KL										
Mexico		12,104	14,334	137,821	125,034	155,363	4,053	2,993	39,830	29,374	45,171
Belize		1,932	975	38,164	64,892	38,929	613	205	11,898	14,955	12,166
Brazil		33,752	33,333	444,028	619,753	557,073	8,642	5,852	110,047	130,787	139,028
Other Countries		8,038	8,927	50,961	86,816	65,248	2,455	2,135	14,159	19,493	18,904
Subtotal:----		55,826	57,569	670,973	896,495	816,613	15,764	11,185	175,934	194,610	215,268
Grape Juice	KL										
Mexico		364	861	4,487	17,419	6,891	196	376	2,696	7,956	3,583
Chile		2,809	5,175	24,353	15,038	29,453	879	2,918	6,647	7,654	8,483
Argentina		18,198	28,830	106,267	90,004	172,237	5,106	9,770	26,295	29,196	45,750
Other Countries		641	5,764	7,049	28,912	10,285	412	2,843	3,629	15,817	5,079
Subtotal:----		22,012	40,630	142,155	151,374	218,866	6,593	15,907	39,268	60,623	62,896
Pineapple Juice, Con	KL										
Thailand		11,008	5,508	70,164	69,483	99,251	3,720	1,840	21,634	22,109	31,823
Indonesia		2,270	2,327	15,238	21,822	22,993	651	687	3,791	6,734	6,140
Philippines		4,087	5,288	83,649	74,347	106,106	695	1,157	13,074	15,269	16,612
Other Countries		2,157	2,341	14,444	20,985	22,331	569	857	4,800	7,544	7,548
Subtotal:----		19,523	15,464	183,495	186,637	250,681	5,635	4,541	43,299	51,656	62,123
Frozen Strawberries	MT										
Mexico		2,141	2,691	19,717	20,722	20,896	1,831	2,403	15,913	17,780	16,838
Guatemala		0	0	216	2	216	0	0	180	28	180
Ecuador		0	0	24	0	24	0	36	377	303	477
Other Countries		0	0	4	118	11	0	20	118	405	174
Subtotal:----		2,141	2,691	19,961	20,842	21,148	1,831	2,459	16,588	18,517	17,669
Fresh Beans	MT										
Canada		0	49	18	218	478	0	22	20	111	402
Mexico		224	54	18,430	18,028	18,611	202	63	19,869	22,200	20,030
El Salvador		0	0	58	1	58	0	0	43	2	43
Other Countries		15	24	110	269	155	23	36	122	304	179
Subtotal:----		239	127	18,616	18,516	19,302	224	122	20,053	22,617	20,653
Fresh Carrots	MT										
Canada		253	166	53,553	50,225	67,654	122	75	14,400	12,379	18,424
Mexico		4,892	6,331	23,554	25,682	33,599	701	923	3,855	4,421	5,624
Jamaica & Dep		0	0	17	34	189	0	0	21	10	53
Other Countries		19	20	353	240	502	6	20	142	133	197
Subtotal:----		5,164	6,517	77,477	76,181	101,943	830	1,018	18,418	16,944	24,298
Fresh Cabbage	MT										
Canada		652	419	19,329	14,352	28,206	170	99	4,679	2,877	7,631
Mexico		706	265	8,449	5,764	13,301	106	73	1,432	962	2,358
Costa Rica		0	0	20	23	20	0	0	9	13	9
Other Countries		0	0	0	20	2	0	0	1	31	9
Subtotal:----		1,358	684	27,799	20,159	41,529	276	172	6,122	3,883	10,007
Fresh Celery	MT										
Canada		0	0	381	863	3,207	0	0	85	230	826
Mexico		43	218	23,076	23,112	23,076	9	46	4,797	6,009	4,797
Dominican Republi		13	16	126	107	170	10	8	95	67	124
Other Countries		6	5	100	60	119	23	10	169	126	244
Subtotal:----		62	238	23,684	24,141	26,572	43	64	5,146	6,432	5,991
Fresh Cucumbers	MT										
Canada		875	1,018	3,354	4,782	6,611	988	1,107	3,895	5,547	6,338
Mexico		10,394	7,741	265,089	272,638	277,516	8,281	3,222	101,819	83,064	106,236
Honduras		0	0	10,486	4,805	10,486	0	0	1,986	916	1,986
Other Countries		37	65	1,150	2,162	1,294	55	88	874	1,641	1,048
Subtotal:----		11,305	8,824	280,079	284,387	295,907	9,324	4,417	108,575	91,167	115,608
Fresh Cauliflower	MT										
European Union		0	0	0	2	0	0	0	0	3	0
Canada		0	0	387	272	5,990	0	0	117	127	2,378
Mexico		8	41	1,683	812	1,720	12	14	587	265	599
Other Countries		0	0	0	0	0	0	0	0	0	0
Subtotal:----		8	41	2,070	1,086	7,711	12	14	704	395	2,976
Fresh Garlic	MT										
European Union		91	283	572	664	973	179	482	1,001	1,222	1,721
Mexico		3,872	3,214	14,164	10,613	16,715	5,021	3,327	15,915	10,851	19,521
Argentina		0	0	2,133	2,115	2,133	0	0	2,872	3,177	2,872
Other Countries		90	21	2,225	1,707	2,617	135	50	2,757	2,395	3,098
Subtotal:----		4,053	3,518	19,094	15,099	22,438	5,334	3,859	22,544	17,645	27,212
Onions, Exc Seed	MT										
Canada		1,212	1,073	15,978	19,476	24,124	338	409	4,316	5,351	7,265
Mexico		9,601	11,611	205,441	199,050	219,900	7,251	5,799	114,607	95,745	126,837
Chile		0	0	6,715	4,292	6,715	0	0	2,669	1,849	2,669
Other Countries		545	516	12,595	17,930	14,525	340	430	7,681	7,924	8,908
Subtotal:----		11,357	13,200	240,730	240,747	265,265	7,930	6,638	129,272	110,869	145,679

U.S. Imports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region		Jun FY 1996	Jun FY 1997	Oct-Jun FY 1996	Oct-Jun FY 1997	Oct-Sep FY 1996	Jun FY 1996	Jun FY 1997	Oct-Jun FY 1996	Oct-Jun FY 1997	Oct-Sep FY 1996
Fresh Peppers	MT										
European Union		2,794	2,652	9,904	11,899	16,915	6,065	5,429	28,632	29,812	42,732
Canada		488	909	2,393	3,396	6,409	1,450	2,574	6,249	8,925	11,377
Mexico		5,112	9,890	204,324	213,685	243,766	3,006	6,330	126,273	171,812	140,762
Other Countries		87	271	2,211	3,392	2,468	123	265	4,200	5,788	4,531
Subtotal:----		8,481	13,721	218,832	232,372	269,558	10,644	14,598	165,354	216,337	199,403
Seed Potatoes	MT										
Canada		811	716	135,804	113,698	136,546	141	106	26,347	20,105	26,550
Brazil		0	3	0	3	20	0	3	0	3	9
China, Peoples Re		0	0	68	3	68	0	0	40	2	40
Other Countries		0	0	1	0	1	0	0	7	0	9
Subtotal:----		811	719	135,874	113,705	136,635	141	109	26,394	20,110	26,607
Table Potatoes	MT										
European Union		0	44	0	44	0	0	43	0	43	0
Greenland		0	0	0	0	0	0	0	0	0	0
Canada		12,664	10,715	319,142	174,719	353,273	3,313	2,205	64,924	31,665	71,973
Other Countries		0	0	0	19	0	0	0	0	32	0
Subtotal:----		12,664	10,758	319,142	174,782	353,273	3,313	2,248	64,924	31,740	71,973
Fresh Tomatoes	MT										
European Union		3,817	5,618	16,341	25,399	24,179	6,151	7,262	32,567	45,144	44,971
Canada		3,925	6,609	11,786	19,551	20,698	6,357	10,106	22,522	33,571	35,439
Mexico		31,167	41,987	579,300	598,042	677,452	49,551	29,299	546,313	443,798	595,875
Other Countries		44	103	2,224	3,224	2,293	112	124	3,583	6,606	3,692
Subtotal:----		38,952	54,316	609,651	646,216	724,621	62,171	46,790	604,985	529,119	679,977
Fresh Asparagus	MT										
Mexico		739	464	13,843	15,589	18,317	1,019	640	26,544	30,423	32,841
Peru		177	135	6,843	7,317	10,048	355	176	13,068	12,193	18,802
Chile		0	0	2,169	2,268	2,555	0	0	2,131	1,980	2,498
Other Countries		239	315	1,709	2,485	2,413	364	596	2,882	4,596	4,015
Subtotal:----		1,155	914	24,563	27,658	33,333	1,738	1,413	44,625	49,191	58,156
Canned Tomato Paste	MT										
Mexico		20	0	7,987	7,350	7,987	11	0	5,149	5,290	5,149
Chile		0	145	628	550	725	0	99	550	393	618
Israel		97	222	2,446	3,041	3,610	76	205	1,944	2,676	2,919
Other Countries		88	156	1,047	2,013	1,265	77	153	1,132	1,957	1,355
Subtotal:----		205	523	12,108	12,954	13,587	164	458	8,774	10,315	10,041
Canned Tomato Sauce	MT										
European Union		220	454	5,451	6,958	7,165	752	1,514	9,015	13,126	11,672
Canada		1,190	327	8,203	4,079	9,230	731	387	5,565	3,939	6,467
Chile		29	58	1,417	96	1,429	21	33	655	55	666
Other Countries		93	334	2,122	4,045	2,793	70	884	1,959	7,185	2,803
Subtotal:----		1,532	1,173	17,193	15,177	20,617	1,575	2,818	17,195	24,306	21,607
Canned Tomatoes	MT										
European Union		1,669	3,056	16,265	38,135	21,943	505	1,292	4,613	15,203	6,401
Chile		882	308	7,061	1,827	9,578	400	143	3,500	872	4,729
Israel		519	151	8,536	4,385	9,042	285	90	4,987	2,448	5,256
Other Countries		992	514	6,366	6,441	8,067	569	270	3,264	3,204	4,106
Subtotal:----		4,062	4,029	38,228	50,788	48,630	1,759	1,796	16,364	21,727	20,491
Canned Mushrooms	MT										
Chile		389	230	2,832	2,332	3,820	812	476	5,874	4,883	7,923
Indonesia		1,073	1,381	10,998	12,221	14,816	2,348	2,992	25,705	25,689	34,242
China, Peoples Re		3,229	3,114	15,058	27,073	24,240	5,233	4,977	27,438	39,301	42,172
Other Countries		1,103	1,254	10,558	10,298	13,694	2,367	2,599	24,600	20,658	31,225
Subtotal:----		5,794	5,980	39,446	51,924	56,569	10,760	11,044	83,617	90,531	115,561
Frozen Broccoli	MT										
Mexico		8,499	10,875	131,251	117,709	159,762	4,777	6,635	69,708	72,011	86,151
Guatemala		409	765	14,214	13,935	21,834	261	472	10,576	9,936	15,988
China, Peoples Re		0	0	41	0	41	0	0	36	0	36
Other Countries		0	0	26	121	26	0	0	13	144	13
Subtotal:----		8,908	11,640	145,532	131,766	181,663	5,038	7,107	80,332	82,091	102,188
Frozen Cauliflower	MT										
Canada		0	91	197	536	237	0	66	128	443	163
Mexico		315	266	14,594	14,808	16,520	219	189	8,829	11,032	10,233
Guatemala		54	0	1,127	752	1,570	39	0	841	573	1,148
Other Countries		0	20	13	146	24	0	15	9	96	15
Subtotal:----		369	377	15,931	16,242	18,351	258	270	9,807	12,144	11,559
Frozen Potatoes	MT										
European Union		22	21	106	401	109	17	10	128	256	136
Canada		17,011	26,075	136,582	218,392	182,071	10,735	15,014	83,215	129,236	111,744
New Zealand		106	0	106	0	106	95	0	95	0	95
Other Countries		2	3	44	57	56	6	10	131	141	165
Subtotal:----		17,141	26,098	136,839	218,849	182,342	10,853	15,034	83,569	129,633	112,141

U.S. Imports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region		Jun FY 1996	Jun FY 1997	Oct-Jun FY 1996	Oct-Jun FY 1997	Oct-Sep FY 1996	Jun FY 1996	Jun FY 1997	Oct-Jun FY 1996	Oct-Jun FY 1997	Oct-Sep FY 1996
Pistachios, Nsh	MT										
Turkey		5	25	155	333	155	24	136	414	1,288	414
China, Peoples Re		0	0	32	0	32	0	0	49	0	49
Mozambique		0	0	0	0	14	0	0	0	0	100
Other Countries		0	0	0	2	0	0	0	0	10	0
Subtotal:----		5	25	187	334	202	24	136	463	1,298	564
Cashew Nut	MT										
Brazil		2,247	2,290	19,836	19,803	26,493	11,266	10,160	96,229	89,769	127,848
India		2,893	2,457	18,234	20,508	28,817	14,964	12,259	91,396	101,738	146,499
Mozambique		145	233	1,671	2,445	2,715	549	805	6,977	9,033	11,360
Other Countries		430	300	1,797	2,847	3,013	2,043	1,285	8,732	12,276	14,506
Subtotal:----		5,715	5,280	41,538	45,602	61,038	28,821	24,508	203,334	212,816	300,213
Filberts	MT										
European Union		3	9	109	90	122	21	46	456	465	531
Canada		0	0	397	139	402	0	0	419	149	423
Turkey		303	253	2,864	3,176	3,321	884	1,054	9,407	12,538	10,802
Other Countries		1	16	7	48	22	3	56	22	131	64
Subtotal:----		307	278	3,377	3,452	3,866	908	1,156	10,305	13,282	11,820
Pecans, Nsh	MT										
European Union		0	0	0	0	0	0	0	0	0	0
Greenland		0	0	0	0	0	0	0	0	0	0
Mexico		0	0	19,787	15,246	20,050	0	0	27,100	15,683	27,298
Other Countries		0	0	0	0	0	0	0	0	0	0
Subtotal:----		0	0	19,787	15,246	20,050	0	0	27,100	15,683	27,298
Roses	M										
Guatemala		3,902	4,179	31,939	31,761	42,906	572	653	4,684	4,944	6,294
Colombia		37,002	36,575	442,482	476,893	550,909	8,460	7,043	99,141	101,138	120,307
Ecuador		14,811	15,779	139,668	182,410	178,404	2,900	3,156	27,994	37,604	35,016
Other Countries		4,684	4,306	46,105	42,985	57,016	1,515	1,540	19,555	19,492	23,257
Subtotal:----		60,399	60,839	660,194	734,049	829,234	13,447	12,392	151,374	163,178	184,874
Carnations	MIXEO										
Guatemala		0	0	0	0	0	121	122	798	984	982
Colombia		0	0	0	0	0	9,278	10,177	104,233	86,438	124,459
Ecuador		0	0	0	0	0	260	343	2,641	3,486	3,327
Other Countries		0	0	0	0	0	22	65	786	1,205	809
Subtotal:----		0	0	0	0	0	9,682	10,707	108,458	92,114	129,577
Chmp & Sprk Wine	KL										
European Union		1,875	1,666	22,906	22,059	30,790	19,683	22,091	226,962	245,779	312,901
Chile		1	8	53	60	71	3	60	197	268	249
Australia		6	11	57	85	74	21	57	208	362	273
Other Countries		3	7	107	97	133	10	10	449	300	553
Subtotal:----		1,885	1,692	23,123	22,301	31,069	19,718	22,219	227,816	246,709	313,976
Ft & Verm Wine	KL										
European Union		616	782	5,331	6,521	7,214	1,493	1,990	12,671	16,168	17,526
Bermuda		0	6	30	12	30	0	18	73	33	73
Bulgaria		0	0	10	0	10	0	0	15	0	15
Other Countries		0	1	5	13	13	0	3	9	28	21
Subtotal:----		616	790	5,375	6,546	7,266	1,493	2,011	12,768	16,229	17,636
Other Grape Wine	KL										
European Union		18,856	29,818	155,364	207,471	210,882	70,753	95,913	609,875	738,061	823,372
Chile		3,719	5,092	25,103	39,159	41,201	7,224	10,849	47,760	82,648	74,631
Australia		1,439	2,086	11,939	16,153	17,176	6,791	10,205	54,069	78,274	78,295
Other Countries		1,416	1,489	14,976	17,484	19,394	2,554	2,893	26,583	33,959	35,501
Subtotal:----		25,430	38,486	207,382	280,267	288,652	87,322	119,859	738,288	932,942	1,011,799
Wine, Oother Product	KL										
European Union		314	359	3,925	3,444	5,441	402	458	4,891	4,383	6,566
Canada		190	166	852	1,051	1,183	153	197	550	1,167	835
Japan		117	169	1,168	1,324	1,627	565	962	5,387	6,358	7,251
Other Countries		86	52	837	673	1,055	122	144	1,631	1,352	2,101
Subtotal:----		708	746	6,782	6,492	9,306	1,242	1,761	12,459	13,260	16,753





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